

Stellingen

behorende bij proefschrift

Three Stories on Influence

door

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- I Influence is the capacity to realign someone's decisions with your own interests.
- II Even when pharmaceutical companies release only partial information, it is sometimes optimal to authorize new drugs. *(Chapter 2)*
- III Scepticism is the best recourse against concealed information. *(Chapter 2 and 3)*
- IV In the presence of asymmetric uncertainty, competition between information providers is not always the more efficient organizational choice. *(Chapter 3)*
- V With regards to efficiency, the number of information providers matters less than the extent to which they can manipulate the decision-maker. *(Chapter 3)*
- VI Earmarks are powerful instruments to maintain party voting discipline in the US Congress. *(Chapter 4)*
- VII On the consequences of asymmetric uncertainty: when two foxes flatter a crow (with verifiable information), the louder one never gets the cheese if he says nothing.
- VIII Pork is a healthy supplement to lawmaking.
- IX Public ethics and collective efficiency are not free, but they can be cheap.
- X It is not that lawmakers are manipulated which matters, but rather who manipulates them.
- XI Effective incentives always seem better designed for other people than yourself.