- 1. Start-up growth and survival are driven by the entrepreneurs' ability to acquire funds, recruit talent, and manage their venture team.
- 2. Vision communication is a crucial tool for entrepreneurs in convincing stakeholders to support their start-ups.
- 3. Entrepreneurs should carefully craft the content of their vision communication, as it may affect how key stakeholders make sense of their venture
- 4. Disruptive visions may help start-ups in acquiring a first-round investment, albeit receiving lower amounts.
- 5. Perceptions of extraordinary return underlie early stage investors' sensemaking of start-ups that communicate with disruptive visions.
- 6. Social visions may hamper new ventures in recruiting talent to their team or may make it more costly.
- 7. Job seekers' sensemaking of the venture as a job opportunity is driven by their perception of the venture as an opportunity for personal achievement.
- 8. Entrepreneurs should avoid changing their well-performing venture teams, or else they may risk losing valuable knowledge and hamper routines.
- 9. "I like the dreams of the future better than the history of the past so good night!" Thomas Jefferson
- 10. "What is right is not always popular, and what is popular is not always right." Albert Einstein
- 11. "Maak er wat van, maak er wat van. Als je ontevreden bent. Nou doe daar dan wat an [...] Moet je maar eens kijken wat je allemaal niet kan." Bert & Ernie