

## Combining expert knowledge and databases for risk management

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# Combining expert knowledge and databases for risk management

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## Abstract.

*Correctness, transparency and effectiveness are the principal attributes of knowledge derived from databases. In current data mining research there is a focus on efficiency improvement of algorithms for knowledge discovery. However important limitations of data mining can only be dissolved by the integration of knowledge of experts in the field, encoded in some accessible way, with knowledge derived from patterns in the database. In this paper we will in particular discuss methods for combining expert knowledge and knowledge derived from transaction databases.*

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**Keywords:** Knowledge discovery, risk management, knowledge based systems, datamining.

## 1. INTRODUCTION.

The goal of a data mining system is to derive useful knowledge that is implicitly present in large company databases. In recent years there has been a lot of interest in theory, software and applications in virtually all business areas, where data are recorded (Han and Kamber (2001)), (Fayyad et al. (1996)). In this paper a data mining system is to be understood as the complete system: the database or data-warehouse, software for mining and analyses, the knowledge derived from it and the part of the system supporting final decision making in a business setting. Apart from the well-known limitations concerned with data quality one encounters difficulties in the application of the model if the knowledge discovery process is conducted by a blind search. Frequent occurring causes are:

- Incompatibility of the model derived from transaction databases with knowledge embedded in corporate policy rules and business regulations. In many administrative tasks there is a need to comply with existing legislation or business policy rules. The rules must be enforced in business processes, which can be a problem if knowledge is derived with data mining algorithms from distributed databases.
- Lack of interpretability of the model. Managers require that the final model is easy to understand and in general do not accept black-box models. Quite often it is more important to gain insight in the decision problem, than to have accurate predictions.
- Knowledge representation at the wrong level of detail. Data mining algorithms often yield structures or models that are intractable for human decision makers due to their huge complexity.

Consequently, there is a growing interest in integrating the traditional data mining software, which derives knowledge purely from data alone with descriptive methods

for encoding domain knowledge or meta-knowledge guiding the search process. There is a great scope here for integration of knowledge based on experience and intuition of domain experts (or knowledge from other sources) encoded in some accessible way, with knowledge derived from conventional data mining algorithms (Feelders et al (2000)). Here we will develop a framework for the integration of expert rules and knowledge implicitly present in cases stored in a databases. This framework can be applied to a variety of cases like :

- Risk assessment in the presence of both qualitative knowledge and legal or contractual constraints.
- Classification and description of customer groups in evaluation decision processes such as credit loan evaluation, risk-assessment and fraud detection.
- All kinds of price models for trend analysis or automatic trading employed in combination with transaction databases.

The rest of the paper is organised as follows. In section 2 a general overview of the type of knowledge that can be combined with data-mining systems is given. In section 3 we focus on risk management models. It is explained how normative knowledge and knowledge of domain experts can be combined to assign a risk score to artifacts like claims, loans etc.. Section 4 deals with the implementation of the monotonicity constraint in the risk management model In section 5 the results of our approach in a case study in insurance are presented.

## **2. TYPES OF KNOWLEDGE.**

The notions domain knowledge, background knowledge, and prior knowledge are commonly used to denote different types of knowledge in the data mining literature. We make a broad distinction between:

- Normative knowledge about the model to be constructed.
- Knowledge about the data generating process.
- Knowledge improving cost and search efficiency.

Normative knowledge may be important if the objective of data mining is to find a model that will be used in decision making, for example in acceptance/rejection decisions. Usually expert knowledge is available about which factors are important to take into account in the decision model. This knowledge is often based on experience of experts and can be tacit or encoded. A common sense requirement is that the decision rule should be monotonic with respect to certain variables. In loan acceptance the decision rule should be monotone with respect to income for example, because it is not acceptable that an applicant with high income is rejected, whereas another applicant with low income and otherwise equal characteristics is accepted. Also in the case study presented in this paper the classifier should assign higher risk to cases for which more indicators apply.

Knowledge of the data generating process, which is also called data expertise, is also an important type of domain knowledge. Data expertise is required to explain strange patterns and remove pollution for example caused by data conversion or merging of databases. For example in a case where a large insurance company took over a small competitor, the insurance policy databases were joined. The start-date of the policies of the small company were set equal to the conversion date, because only the most recent mutation date was recorded by the small company. Without this knowledge of

conversion, one might believe that there was an enormous “sales peak” in the year of conversion (Feelders et al. (2000)).

An example of the last category concerns the trade-off between the cost of measurement of variables and the gain of information. Such cases occur frequently in the context of medical diagnosis . In that case one would like to consider both the amount of information and cost of measurement of a variable in model construction. Knowledge about the hierarchical structure of the domain can often be applied to increase the efficiency of the search process and to improve the transparency of the model.

In the next section we discuss how expert rules of thumb can be combined with neural networks. This yields a flexible architecture that is applicable to a wide range of problems.

### 3. COMPUTATION OF RISK SCORE.

In most expert systems knowledge is stored in so called production rules. The rules correspond to chunks of articulated expert knowledge. The usual standardized form in which the rules are encoded is the CNF (conjunctive normal form) syntax. Each rule consists of a IF and THEN part :

R: **IF** (A or B or ...) and (C or D or ...) and ... **THEN** RHS

Here A,B,C,D etc. are predicates that contain variables of the domain and RHS is the right hand side of the rule which stands for a conclusion of the rule. In expert systems the rules interact with the user in a reasoning process and may reach conclusions just like experts can do in the domain of expertise. In this paper the production rules correspond to economic risk indicators such as indicators of fraud (in the case study of section ) or e.g. the risk of defaulting a loan. We will show that rules of this form can be combined with historical cases in a database to construct a model for risk scoring. The method can be applied to a wide range of applications. Suppose the rules correspond to risk indicators articulated by experts and are numbered  $R_1, R_2, R_3$  etc.. The rules can only yield the result true or false when applied to a certain case. *The more rules apply to a case, the larger the risk.* Experts in general do not know how the risk indicators should be combined to obtain a final risk score. Therefore the individual risk indicators make up the input of a neural network that computes the total risk score. The network is trained on the patterns in the database for which the risk is known. If the rules are sound and the patterns in the database do not contain too much noise, the computed risk score approximates the real risk (figure 1).

In many applications it is required that the risk score depends monotonically on the risk indicators. The neural network is constructed in such a way that this constraint is satisfied (Daniels and Kamp (1999)). The monotonicity property is important in many economic decision problems and is further explained in the next section.

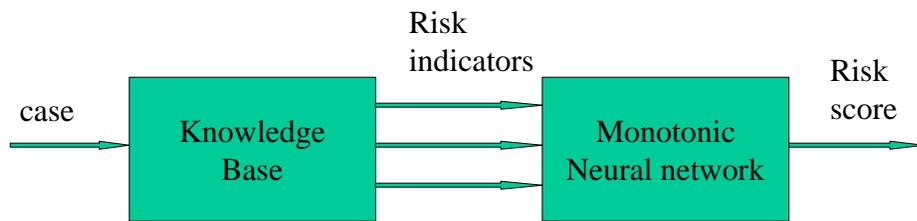


Figure 1. Risk score module.

#### 4. MONOTONICITY.

In many economic regression and classification problems it is known that the dependent variable has a distribution that is monotonic with respect to the independent variables. Economic theory would state that people tend to buy less of a product if its price increases (*ceteris paribus*), so there would be a negative relationship between price and demand. The strength of this relationship and the precise functional form are however not always dictated by economic theory. Another well-known example is the dependence of labour wages as a function of age and education (Mukarjee and Stern (1994)). In loan acceptance the decision rule should be monotone with respect to income for example, i.e. it would not be acceptable that an applicant with high income is rejected, whereas another applicant with low income and otherwise equal characteristics is accepted. In cases where we are dealing with a risk management problem like in this paper we want to derive a classification rule  $C(R)$  that assigns a risk class (score) to each subset  $R$  of risk indicators. Monotonicity of  $C$  is defined by:

$$R^1 \geq R^2 \Rightarrow C(R^1) \geq C(R^2).$$

Here  $R^1 \geq R^2$  means that  $R^2$  is a subset of  $R^1$ . In the architecture of figure 1 this property is guaranteed since the neural network is monotonic (Daniels and Kamp (1999)), (Wang (1994)). This concept has also been studied in the context of decision trees (Ben-David (1995)), (Nunez (1991)).

#### 5. CASE STUDY.

**5.1 The WBF foundation.** The case study described below is typical for fraud in insurance firms. Car insurance policies cover damage inflicted by motor vehicles. In normal cases the victim of an accident claims against the insurance company of the liable driver. In practice however there are many accidents where the liable driver cannot be traced even after police investigation. In those cases people may submit a claim to the Waarborgfonds Motorverkeer (further referred to as “WBF”). WBF is a

special insurance foundation in the Netherlands, which deals with accidents where the liable party is unknown. They cover various types of damage, such as material damage, personal injury and even damage to the environment. This foundation is financially supported by all insurance companies in the Netherlands. Each year the WBF handles about 60,000 claims. For regular insurance companies the average fraud ratio is around 8%. For the WBF the fraud ratio is probably higher, since there is only one party that can be questioned for information. The fraud percentage is estimated by the fraud experts around 12%. At the moment only 4% of the fraudulent claims are identified. The risk management system should increase this percentage. Traditionally the employees that handle claims are instructed by the fraud experts to hand over cases that are suspicious. At the time the risk management system was developed there the process of deciding which cases are suspicious and which are not was rather intuitive and error prone. The risk management system should automatically shift the incoming stream of claims in suspicious claims and non-suspicious claims. (figure 2). A claim is considered to be suspicious if the risk score is above a certain threshold (0.5 was suggested by the WBF).

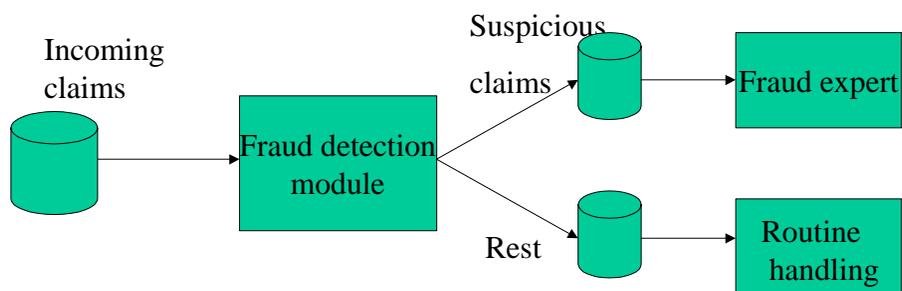


Figure 2. Flow of claims.

### 5.2 Acquisition of risk indicators.

The risk indicators were collected by interviewing fraud experts. The experts would typically articulate a number of simple rules of thumb like: “A young driver, driving a motor vehicle during the weekend, who had to give way to an oncoming car”. In CNF the rule reads:

IF driver.age < 25 AND accident.day = “FRI” OR “SAT” OR “SUN” AND cause = “GIVING WAY” THEN true ELSE false.

This rule covers cases where a young male driver borrows dad or mum’s car in the weekend, to visit a disco with his friends. On his way back he misses the bend due to high speed and the car is severely damaged. He is afraid to inform his dad about the real cause of the accident and claims that an oncoming car forced him to make way, and he was forced to land in the verge. Normally this would be a case covered by the WBF, but experienced experts would consider it as suspicious. More complicated rules were derived by protocol analysis. Here the expert treats cases of proven fraud

and writes down all fraud indicators that are applicable to the case at hand. Several risk indicators take into account information indirectly connected to the case, for example the claim history of the client, information about the vehicle involved and information about witnesses. The claim history of the client can be extracted from a special database, and if an exceptional high number of claims were recorded, this is considered as a additional risk factor. The system also checks if the case at hand is connected to other claims. There exist so-called circular chains of claims where the witness in one case is the claimer in the other. The online connection of the rule base with databases is essential to achieve good performance. First of all to take into account all data with information value, and secondly to improve efficiency (in practice the manual consultation of databases is rather time consuming). In total 16 risk indicators are implemented in our system.

### 5.3 Database with claim records.

The WBF has a huge database of claims processed in the past. Unfortunately in many cases essential information was missing. For training of the system we selected a subset of 200 records of good quality. 100 being proven fraudulent claims and 100 most probably non-fraudulent. In table 1 each of the 10 rows corresponds to a case. The complete table has 200 rows. The number 1 respectively 0 in the column indicates whether the corresponding rule applies or not. In the table only the most important rules are listed. The fraud index indicates if the case corresponds to a fraudulent claim (1) or not (0).

R4	R5	R12	R13	R14	R16	f-index
0	0	0	0	1	0	1
0	0	1	1	0	1	1
1	0	0	0	0	0	1
1	1	0	0	0	1	1
0	1	1	0	1	0	1
0	0	0	1	0	0	0
0	0	1	0	0	0	0
1	0	0	0	0	0	0
0	0	0	0	0	1	0
0	0	0	0	0	0	0

Table 1: The outcome of the rules applied to 10 cases.

### 5.4 Training of the neural network and results.

In the simulation study we applied ordinary neural networks and monotonic neural networks with 5,10,15 and 20 hidden neurons in the hidden layer. In the training process we used 5-fold cross-validation and the results reported are averaged over the 5 different subdivisions of the data. The output of the neural network is between 0 and 1 because we used a sigmoid activation function for the output neuron. For non-fraudulent cases the output is correct if it is  $<0.5$  (then the risk score is set to 0). For fraudulent cases the output is correct if it is  $>0.5$ . In table 2 (normal neural networks) and 3 (monotonic neural networks) the results of the simulation studies are shown. It is clear that the performance of monotonic neural networks is much better out of sample. This is due to fact that normal neural networks have a tendency to overfit the data if the number of neurons is high. This tendency is suppressed in monotonic neural networks without spoiling the learning capability.

Hidden neurons	5	10	15	20
Percentage in-sample	38	45	59	68
Percentage out-sample	40	46	46	33
R <sup>2</sup> train	0.71	0.74	0.77	0.83
R <sup>2</sup> test	0.69	0.62	0.53	0.48

Table 2 Performance of normal neural network.

Hidden neurons	5	10	15	20
Percentage in-sample	32	43	57	66
Percentage out-sample	37	46	52	67
R <sup>2</sup> train	0.66	0.69	0.75	0.80
R <sup>2</sup> test	0.64	0.61	0.72	0.78

Table 3 Performance of monotonic neural network.

## 6. Conclusions.

The goal of data mining is to derive valuable business knowledge from patterns in databases. In the majority of cases there is theoretical and domain dependent knowledge available. In this paper we have shown that the effectiveness of data mining systems can be substantially improved by using normative knowledge about the model to be constructed and knowledge of experienced domain experts. We explicitly studied this framework for risk management problems with a case study in insurance. The advantage of this approach is twofold. First of all the otherwise blind search in databases is now guided by expert experience and secondly expert knowledge can be fine-tuned using real cases.

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