

**ESSAYS ON WOMEN'S BARGAINING POWER AND  
INTRA-HOUSEHOLD RESOURCE ALLOCATION IN  
RURAL ETHIOPIA**

**Bilisuma Bushie Dito**

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This dissertation is part of the Research Programme of CERES, Research School for  
Resource Studies for Development

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# **Essays on Women's Bargaining Power and Intra-household Resource Allocation in Rural Ethiopia**

**ESSAYS OVER DE ONDERHANDELINGSPOSITIE VAN  
VROUWEN EN DE TOEWIJZING VAN MIDDELEN  
BINNEN HUISHOUDENS OP HET PLATTELAND IN  
ETHIOPIË**

## **Thesis**

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**and in accordance with the decision of the Doctorate Board**

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**Bilisuma Bushie Dito  
born in Addis Ababa, Ethiopia**



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*Dedication*  
*To my parents and my husband*



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## Acronyms

BMI	Body Mass Index
BP	Bargaining Power
CED	Chronic Energy Deficiency
CSA	Central Statistics Authority
EEP	Extra Household Environmental Parameters
ERHS	Ethiopian Rural Household Survey
FAO	Food and Agriculture Organization
FGD	Focus Group Discussion
GAGE	Age Adjust School Achievement
ICRW	International Centre for Research on Women
IDA	International Development Association
ILO	International Labour Organization
MOFED	Ministry of Finance and Economic Development
MDG	Millennium Development Goals
OLS	Ordinary Least Squares
UNDP	United Nations Development Program
UNIFEM	United Nations Entity for Gender Equality and Empowerment of Women
WDR	World Development Report
WHO	World Health Organization



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## Abstract

This thesis investigates the effect of a woman's bargaining power on her welfare and that of her children in rural Ethiopia. The issue is of particular concern because, as empirical evidence shows, intra-household inequalities in welfare are frequently the direct consequence of inequalities in power positions within the household. Although much progress has been made in this area, the literature still shows substantial gaps. While it is evident that different bargaining power indicators capture distinct dimensions of women's power, this is often ignored in the literature. Empirical analyses often work with the same narrow set of indicators, independent of the outcomes under study. Only a few studies have analyzed the distinct effects of specific dimensions and, hence, so far only little is known about what factors are relevant for which outcome.

Using information from focus group discussions, this thesis shows that the factors that affect a woman's bargaining power in this context originate from various dimensions. These include material and social resources, marital institutions, and the agency dimension.

Using the Ethiopian Rural Household Survey dataset, the thesis analyses the effect of these dimensions on women's participation in self-employed off-farm work and various health outcomes. It also analyses the effect of the balance of power within a household on children's labour and schooling outcomes.

The study finds that women with better bargaining power have a lower probability of participating in off-farm self-employed work. This relationship remains the same during times of shocks when more participation in off-farm work is needed to supplement income declines. By using multidimensional health measures, the study suggests that few common measures of power affect all dimensions of women's health. This implies that efforts geared towards improving women's health through empow-

erment should take into account the effect of a distinct dimension of power on a distinct dimension of health. For participation in self-employed work and most of the health outcomes considered, marital institutions and women's agency are found to be important.

The study also provides an alternative perspective on women's bargaining power and child welfare nexus by showing that the relationship between women's power and children's welfare is not always positive. The study shows that an increase in a woman's power relative to her husband increases the number of hours children spend on domestic work and increases the probability that boys attend school. This effect is not found for girls. Indeed, a woman's greater power over human capital investment reduces the chances of a girl going to school. When a man is more powerful than his wife in this sphere, both girls' and boys' chances of attending school decline. No evidence is found that the power relationship within a household affects children's educational attainment.



# ESSAYS OVER DE ONDERHANDELINGSPOSITIE VAN VROUWEN EN DE TOEWIJZING VAN MIDDELEN BINNEN HUISHOUDENS OP HET PLATTELAND IN ETHIOPIË



## Samenvatting

Het onderzoek in dit proefschrift gaat over het effect van de onderhandelingspositie van vrouwen op het welzijn van hen en van hun kinderen op het platteland in Ethiopië. Dit is een belangrijk onderwerp omdat uit onderzoek blijkt dat verschillen in welbevinden binnen een huishouden vaak een direct gevolg zijn van verschillen in machtsposities binnen het huishouden. Hoewel er op dit gebied veel vooruitgang is geboekt, bevat de vakliteratuur nog aanzienlijke lacunes. Het is evident dat verschillende indicatoren van de onderhandelingspositie verschillende dimensies van macht van vrouwen in beeld brengen, maar hieraan gaat de literatuur vaak voorbij. In empirisch onderzoek wordt vaak dezelfde beperkte groep indicatoren gebruikt, onafhankelijk van wat er onderzocht wordt. Slechts enkele studies hebben de effecten van specifieke dimensies apart onderzocht en daardoor is er tot nu toe weinig bekend over welke factoren relevant zijn voor welk resultaat. Op grond van informatie verzameld in groepsdiscussies blijkt in dit proefschrift dat de factoren die van invloed zijn op de onderhandelingspositie van vrouwen in deze context uit verschillende dimensies voortkomen. Hieronder vallen materiële en sociale hulpbronnen, huwelijksgebruiken en de dimensie agency (handelingscapaciteit).

Dit onderzoek maakt gebruik van de gegevens van de Ethiopian Rural Household Survey (een enquête onder plattelandshuishoudens in Ethio-

pië) om het effect van deze dimensies op de arbeidsparticipatie van vrouwen als zelfstandige en op diverse gezondheidsvariabelen te analyseren. Het effect van het machtsverevenwicht binnen huishoudens op kinderarbeid en schoolprestaties wordt ook onderzocht.

Uit het onderzoek blijkt dat vrouwen met een sterkere onderhandelingspositie een kleinere kans maken om als zelfstandige werkzaam te zijn buiten het boerenbedrijf. Dit verband geldt ook in slechte tijden wanneer er meer werk buiten het boerenbedrijf verricht moet worden om het inkomen aan te vullen. In het onderzoek worden multidimensionale gezondheidsmetingen gebruikt en de resultaten wijzen erop dat algemene maten van macht lang niet altijd van invloed zijn op alle dimensies van de gezondheid van vrouwen. Dit betekent dat men bij inspanningen om de gezondheid van vrouwen te verbeteren door empowerment rekening moet houden met het effect van een bepaalde dimensie van macht op een bepaalde dimensie van gezondheid. Bij de arbeidsparticipatie als zelfstandige en de meeste bestudeerde gezondheidsvariabelen blijken huwelijksgebruiken en agency (handelingscapaciteit) van vrouwen belangrijk te zijn.

Het onderzoek biedt ook een andere kijk op het verband tussen de onderhandelingspositie van vrouwen en het welzijn van kinderen, door te laten zien dat het verband tussen de macht van vrouwen en het welzijn van kinderen niet altijd positief is. Uit het onderzoek blijkt dat een toename in de macht van een vrouw ten opzichte van die van haar man leidt tot een toename van het aantal uren dat kinderen aan huishoudelijk en economisch werk besteden en tot een grotere kans dat jongens naar school gaan. Dit effect is niet gevonden voor meisjes. Het is zelfs zo dat de kans dat een meisje naar school gaat kleiner wordt naarmate vrouwen meer macht hebben op het gebied van investeren in menselijk kapitaal. Wanneer een man op dit gebied meer macht heeft dan zijn vrouw, neemt zowel voor meisjes als voor jongens de kans af om naar school te gaan. Er is geen steun gevonden voor de hypothese dat de machtsverhouding binnen een huishouden het schoolsucces van kinderen beïnvloedt.

# 1

## Introduction

### 1.1 Statement of the Problem

Although women make up 50 per cent of the world population, they are left behind in many aspects of welfare. They make up 70 per cent of the 1.3 billion poor people (UNDP 2011) and two thirds of the illiterates in the world (WDR 2011). They earn less than men and their labour force participation is low and has only risen by four percentage points on average in the last 20 years (UNDP 2011). In contrast, their share of employment in the informal sector has been on the rise. This is especially true of women in low income countries. And these countries particularly show low scores in gender development and empowerment indices (UNDP 2011). Such deprivations have serious consequences. Depressed economic growth, for instance, is associated with gender inequalities in education (Klasen 1999, and Dollar and Gatti 1999). Women's deprivations in health, education and other aspects of welfare have serious intergenerational consequences (Christiaensen and Alderman 2001, Osmani and Sen 2003).

Analyzing the sources of these disparities has been the focus of research over the last decade. More specifically, research that explains the sources of these disparities by focusing on the intra-household dynamics has increased (Browning et al. 1994, Browning and Chiappori 1998, Manser and Brown 1980, McElroy and Horney 1981, Lundberg and Polak 1993). Earlier research analyzed what happens at a household level (Becker 1973, and Samuelson's 1956). As such, what goes on within the household was ignored. And research that looked at gender disparities focused only on female-headed households (Quisumbing et al. 1995, Buvinic and Gupta 1997, Barros et al. 1997). However, more and more evidence shows how access to resources differs among household members

and how this depends on the power balance within a household. These studies show the presence of substantial disparities in the welfare of individuals at the household level (e.g. Behrman 1988, Thomas 1990, Haddad and Kanbur 1990, Pitt and Rosenzweig 1990). More specifically, these studies have documented the unequal access and control of resources within a household, and how this translates into differential levels of consumption, education and health outcomes, especially between men and women (Chen et al. 1981, Duflo and Udry 2004, Dercon and Krishnan 2000, and Illahi 2000). Further evidence also shows the presence of discrimination between daughters' and sons' schooling, nutrition and time allocation, differential patterns of men's and women's participation in the labour market and differences in expenditure patterns between men and women (Behrman 1988, Pitt and Rosenzweig 1990, Quisumbing and Maluccio 1999, Lundberg and Pollak 1997). In view of this evidence, ignoring an intra-household inequality in various welfare outcomes could grossly under-estimate the overall level of inequality in a given country (Sahn and Younger 2009).

It is often the case that many of the differences in access to resources are often linked to the balance of power within a household. To capture this, studies have resorted to various measures with more emphasis given to those measures that capture women's bargaining power relative to men (Doss 1997, Beegles et al. 2000, Dercon and Krishna 2000, Thomas et al. 2002, Pollak 2005). For example, an increase in working hours, wage rates and non-labour income, current assets, assets brought to marriage and expected assets in the event of divorce are associated with better women's bargaining power (Blumberg and Coleman 1989, Pollak 2005, Blundell et al. 2005, Lundberg et al. 1997). Indeed, these aspects are themselves associated with an increase in expenditure on food, women's and children's clothing and schooling, improvement in children's and women's health, and a reduction in fertility (Quisumbing and Maluccio 1999, Doss 1997, Dercon and Krishna 2000, Beegles et al. 2000).

In spite of the progress made to understand gender disparities in view of the power balance within a household, the literature still shows a number of gaps. These gaps stem from the way the indicators of bargaining power are used. For instance, there is more emphasis given to indicators that capture women's economic empowerment. This is problematic because not all women can benefit from their economic position in the same way. This is because benefiting from such resources may de-

pend on social norms that constrain women's power in other dimensions (Agarwal 1997). If norms, for example, shape women's perceptions in such a way that they regard their needs as inferior to the needs of other household members, then access may not improve their welfare.

In addition to this, factors that affect a woman's bargaining power in one context are often assumed to be relevant in another context. Given that this may not always be true, there is certainly a need to understand relevant factors for a specific context. What is also interesting is that some bargaining power measures used in the literature are not only indicators of power but are also results of the bargaining process within a household. A good example in this regard is how women's labour market participation is widely viewed as a good source of women's empowerment. However, studies show that the nature of household bargaining could affect the pattern of women's labour participation (Schultz 1990, Grossbard-Shechtman and Neideffer 1997, Chiappori et al. 2002, Angrist 2002). These studies found, for example, that women with better bargaining power prefer to spend more time on leisure activities rather than on work. The extent to which women's labour participation is automatically assumed to be a good source of women's participation can be illustrated by the fact that labour participation is one of the Millennium Development Goals that needs to be achieved in the hope of empowering women (see MDG3).

Another gap in the literature is in the outcomes considered. Empirical analyses often test the effect of a woman's bargaining power on a limited set of outcomes. These are often related to expenditure on food, women's and children's clothing, and women's reproductive decisions. Also, studies often show the effect of a woman's bargaining power on a given welfare outcome. However, which indicators of power are relevant for which welfare outcomes in a specific context are often not tested.

Some of these anomalies in research are also reflected on the policy side. Over the last decade especially, the Millennium Development Goals (MDGs) have been influential in shaping country-specific programmes on gender issues. This particularly pertains to two of these goals - MDG3 and MDG5. MDG3 focuses on gender parity in education, wage employment and political participation. MDG5 focuses on maternal mortality and, since 2005, on universal access to reproductive health.

Since the onset of the MDGs in 2000, few of the targeted outcomes have shown substantial progress. For instance, a recent United Nations

report on the progress achieved so far underscores that the commitments are much more than the actual results obtained (UN 2010). Reasons for the slow progress are varied. MDGs are criticized for focusing more on material resources while largely ignoring the social relationships that govern access to these resources (Kabeer 2005). The factors that affect women's empowerment are limited to specific dimensions related to education, wage work or political participation while other dimensions of women's power have largely been ignored. They are also criticized for not explicitly addressing gender specific risks, vulnerabilities, roles and responsibilities (ODI 2008). A good example in this regard is the unprecedented focus given to reproductive health while other aspects of women's health are ignored.

## 1.2 Research Questions

In view of the aforementioned gaps in the literature, this thesis attempts to answer the following four questions:

1. What factors are relevant in explaining women's bargaining power within a household in rural Ethiopia?
2. How does a woman's bargaining power affect her participation in non-farm work? And how do shocks affect this relationship?
3. How does a woman's bargaining power affect her health status and the intra-household health inequality?
4. How does a woman's bargaining power affect children's labour and schooling outcomes?

Clearly, the answers to the first question can be used to answer the remaining research questions. Apart from the research gaps discussed above, the justifications for asking these research questions are discussed in detail in the individual chapters in this thesis.

## 1.3 Overview of Data and Methodology

The thesis uses both qualitative and quantitative datasets. The qualitative dataset is used to answer the first research question. This data is based on information from focus group discussions<sup>1</sup> I undertook from December, 2008 to February, 2009 in rural Ethiopia. The remaining re-

search questions are addressed using the Ethiopian Rural Household Survey dataset.

Conducting focus group discussions (FGDs) was found to be indispensable to getting a sense of which factors villagers perceive to be important for a woman's bargaining position in rural Ethiopia. The FGDs were conducted in four sites from four regions in Ethiopia. These sites are covered by the Ethiopian Rural Household Survey. These four regions are: Oromiya, Tigray, Amhara, and Southern Nation and Nationalities. These regions are organized according to dominant ethnic groups which together make up almost the total cultural heterogeneity in Ethiopia. From each region one site was selected for the FGD. From Oromiya the site selected was Turufe-Kechema; from Tigray, Haresaw; from Amhara, Dinki; from Southern Nations and Nationalities, Imbdibir. Eight separate FGDs were conducted with women's and men's groups in order to understand men's and women's perceptions. Each focus group discussion consisted of six to eight individuals.

To answer the remaining research questions, I use a quantitative dataset from the Ethiopian Rural Household Survey. The Ethiopian Rural Household Survey was collected by the Department of Economics of Addis Ababa University, Oxford University and International Food Policy Research Institute. It is a rich dataset that comes in seven rounds: round one (1994a), round two (1994b), round three (1995), round four (1997), round five (1999), round six (2004), and round seven (2009).

The first survey was conducted in 1989 to understand the response to the food crisis which was affecting the country at that time. The survey provides information on 450 households regarding consumption, assets and income. The sampling in the first round considered villages which were affected by the famine and drought in 1984-1985. Seven villages were randomly selected. Households were then proportionally and randomly selected after stratification by the sex of the head of the household. This round is not considered in this thesis since it lacks the relevant information to answer the research questions stated above.

The second survey was conducted in 1994 with nine additional villages which represent the different agricultural systems in the country, excluding the pastoralist areas. Accordingly, the newly included villages were obtained by using a stratification of the main agro-ecological zones and sub-zones and the villages were selected randomly from the different strata. Similarly to the first survey, the selected villages were again strati-

fied into female and male headed households and 1447 households were randomly and proportionally selected. Data for the remaining rounds was collected based on this sampling framework and specifications to create a household panel dataset.

This dataset is suitable for such study because it provides individual level information on various welfare outcomes such as health, labour market participation, expenditures, child labour and schooling. Beyond this, the availability of information that shows women's power position makes the testing of these indicators on various welfare outcomes possible.

One of the most important contributions of this thesis is the unique approach it adopts in integrating the qualitative information in the quantitative analysis. This is less common in economics research. The qualitative data has helped in teasing out the relevant bargaining power indicators. The quantitative data helped to provide proxies and has helped to analyze to what extent the identified indicators explain welfare outcomes such as women's participation in non-farm work, their health status and the nature of their children's labour and schooling.

The econometric techniques used are discussed in detail in the various chapters. At this point, it is important to highlight the challenges faced in using the Ethiopian Rural Household Survey while addressing the aforementioned research questions. Questions relating to factors that affect women's power are only available in the 1997 round. This round provides information on time invariant indicators of power. Moreover, for those bargaining power indicators that potentially change over time, follow-up questions in subsequent rounds were not administered. This was found to be problematic, especially when trying to utilize the panel nature of the data. This means that controlling unobserved heterogeneity has been a big challenge throughout the empirical chapters. In the second research question, the random effects estimation technique is used to show the effect of bargaining power on participation in non-farm work. Fixed effects estimation was used to examine the interaction of bargaining power indicators and the shock variables. While answering the third research question, random effects estimation is again used. To answer the fourth research question, single cross-section data from the 2009 round was used and I applied estimation techniques applicable for cross-section data.



## 1.4 The Setting and Justification

It is worthwhile to ask the aforementioned research questions in the context of Ethiopia. Ethiopia lags behind many countries in many basic social indicators with its per capita income standing at 157 US dollars. This is one of the lowest in the world.<sup>2</sup> The country has one of the fastest growing populations in Sub-Saharan Africa with a population of 80 million (CSA 2007).

83 per cent of the population resides in rural areas (CSA 2007) hence the focus of this research on households in these areas. For most rural dwellers, the primary source of income is agriculture which mainly depends on rainfall. Drought and famine are recurrent phenomena which increase the number of food insecure people every year. 38 per cent of the population is poor with a higher proportion residing in rural areas (MOFED 2006). These facts are readily confirmed by the country's low human development index (0.44) which puts it at a rank of 169 out of 177 countries in the world (UNDP 2010).

Ethiopia is a country where substantial disparities in several welfare outcomes among women and men are prevalent. This is reflected in a very low Gender Related Development Index (0.39) and the Gender Empowerment Index (0.45).<sup>3</sup>

Women in Ethiopia are often faced with inequality in ownership of productive assets, something which has continuously reduced their access to resources and their say in decision making both within and beyond their households. Land, as the most important resource for the majority of rural households in the country, shows a huge gender divide in its distribution. On average 82 per cent of men but only 16 per cent of women own land (Abaynesh 2001).

Harmful traditional practices such as early marriage, kidnapping and female genital mutilations are prevalent. Nearly 88 per cent of rural women<sup>4</sup> claimed that their husbands have the right to beat them (Wiki gender 2008).

To curb these inequalities, the government of Ethiopia formulated the National Gender Policy on Women in 1993. It also adopted the Millennium Development Goals in 2000 and included gender issues as very important cross-cutting issues in its poverty reduction strategy programme. Likewise, laws on female genital mutilation, kidnapping and early marriage have been introduced in recent years. Over the past two

decades, there have been areas where substantial changes have been observed. For example, the empowerment programme fostered within the National Gender Policy has shown results in equipping women with better economic empowerment, in bringing about changes in perceptions and so on. Although the government initiated these policies, the implementation of specific gender sensitive programmes was decentralized and conducted at the regional level. As such, it fell within the decentralization policy the government has been following over the last two decades. Decentralizing gender sensitive programmes has potential benefits in identifying region-specific gender problems and making tailor-made programmes and policies. However, as a World Bank report shows, the National Gender Policy failed to reduce women's disadvantages due to the absence of demand driven projects as a result of the top-down approaches it has followed (WB 1998).

In finding answers to the four research questions contributes to policy and gender research in various ways. First and foremost, it fills the gap in gender desegregated data in the country. The problem with a lack of such data is that it has created challenges in following progresses in important welfare outcomes. Beyond education, reproductive health and economic empowerment, the focus on welfare outcomes such as women's labour market participation or various dimensions of their health status would provide interesting insights.

Given that the end of the time frame allotted for achieving development goals is approaching, the discussions in this thesis provides interesting perspectives in various ways. First, the thesis attempts to explain on what it means to participate in the labour market and how this relates to bargaining power as opposed to the approach of using labour market participation as an indicator of empowerment. Two, it brings to the forefront the importance of looking into various dimensions of a woman's health rather than the unprecedented focus given to reproductive health in both policy and research. Finally, it gives a new perspective on the nature of the women's bargaining power and child welfare nexus.

## 1.5 The Chapters

The rest of the thesis is organized into five chapters. The next chapter provides a review of the measures of power used in the existing empirical literature and discusses the factors that affect women's bargaining

power in the context of rural Ethiopia. The third chapter provides evidence on the link between a woman's bargaining power and her participation in non-farm work. It also highlights how shocks shape this link. The fourth chapter examines to what extent a woman's bargaining power affects various dimensions of her health as well attempting to explain how it affects intra-household inequality in health. Chapter five presents evidence on the effect of the balance of power on child labour and schooling outcomes. The last chapter presents the conclusions and policy implications.

### Notes

<sup>1</sup> The data collection was carried out with the help of a research assistant that I hired in Ethiopia. With the exception of one site, Turfe-Kechema in which my research assistant served as an interpreter, I administered the discussions myself.

<sup>2</sup> The PPP adjusted per capita income in 2005 was 1055 dollars (UNDP 2007)

<sup>3</sup> Figure is for the year 2005 (UNDP 2007).

<sup>4</sup> Figures are for the year 2005.

## 2

## Determinants of Women's Bargaining Power in Rural Ethiopia

This chapter discusses the bargaining power indicators used in the existing literature. It also discusses the factors that affect women's bargaining power in the context of rural Ethiopia based on information from focus group discussions. Finally it presents the descriptive statistics of the bargaining power indicators used in the rest of the chapters in this thesis.

### 2.1 Indicators of bargaining power: The Literature

Several studies in the social science literature have used various factors that affect women's bargaining power. In economics specifically, the literature often measures bargaining power based on resources or materials. Among the most widely used indicators are assets which are often seen as important elements of household or individual ownership. The fact that an asset can be transferred during an individual's life time and that it has a symbolic meaning beyond its economic value makes it more appealing compared to other measures (Quisumbing and Maluccio 1999). Current assets, assets brought to marriage and expected assets upon divorce are commonly used in the literature.

Ownership of current assets as a bargaining power indicator have been used in various studies and are positively associated with food expenditure (Doss 1997) and better reproductive decisions (Beegles et al. 2000). However, the amount and the types of assets accumulated depend on the bargaining process within a household.<sup>1</sup> As a result, the causal relationship between current assets and bargaining power gets fuzzy.

This problem is, to a certain extent, minimized when bargaining power is measured using assets brought to marriage. Such assets serve as an important indicator of economic independence within marriage. This is because they are not only retained as individual property during marriage but are also excluded from settlements if the marriage dissolves (Thomas

et al. 2002). It is, as studies show, positively associated with increase in food budget shares, expenditures on child schooling and child health, decline in expenditure on alcohol and cigarettes (Quisumbing and Maluccio 1999, Dercon and Krishna 2000, Quisumbing and Briere 2000, Thomas et al. 2002).

It is argued that assets brought to marriage rather reflect the tastes of parents who often arrange marriages<sup>2</sup> and transfer resources rather than the preferences of either the woman or the man in a marriage (Frankenberg and Thomas 2001). This is problematic as it has implications on a woman's control over some of these assets.

Beyond this, given that rural households in developing countries are highly exposed to various shocks and that these households use their assets as a buffer to smooth consumption, understanding whose assets are used for this purpose in the event of these shocks is important. Clearly, if the power relationship in such households leads to the sale, in a time of shock, of the assets brought to the marriage by the woman, the number of these assets will decline over time.

The expected level of assets upon divorce is also taken as an alternative indicator of bargaining power as a response to the Nash bargaining model. The Nash bargaining model argues that those women who have better fall back option outside the marriage have better bargaining power within the marriage (McElroy 1992). Often these fall-back positions are measured in terms of expected assets up on divorce. Those women who expect to receive more assets upon divorce are assumed to have better bargaining power compared to those who expect to get nothing. Studies show the positive association between these assets and women's nutrition (Dercon and Krishna 2000) and an increase in cash crop production (Lim et al. 2007).

The fall-back position is often measured in terms of wealth or income and ignores the distribution of responsibilities, costs of caring for children, and resource transfer after divorce. As a result, it does not fully capture the constraints that a woman faces when divorce occurs (Folbre 1997). These constraints often originate from family law, public policies on childcare, and income transfers and are usually gender-identified constraints that affect women's position when divorce occurs. For example, women are both legally and culturally expected to assume custody of their children upon divorce (Kabeer 1999). This means, though divorce settlements allow women to get equal share of household assets, their

responsibilities for their children reduces the benefits from these assets. This adversely affects their bargaining position in the course of the marriage.

Apart from using assets, labour and non-labour incomes are used as measures of bargaining power. The literature finds evidence of an increase in women's bargaining power as a result of an increase in the hours of work and wage levels (Blumberg and Coleman 1989). However, using labour income as a bargaining power indicator is more problematic than measures like assets brought to marriage. This is because having a wage income might be a result of the bargaining process within a household. Furthermore, an increase in a woman's bargaining power due to an increase in labour income is conditional on how and why the increase in labour income has occurred. For example, the increase in women's labour supply could be due to the low transfer of income from husbands to wives (Carter and Katz 1992, and Elson 1998). It could also be due to an increase in the time devoted to the labour market while wages are constant (Pollak 2005). In addition to this, a woman may have little control over this income (Agarwal 1986). This forces women to be secretive about their income-earning activities (Agarwal 1994, Zohir and Paul-Majumder 1996, Endeley 2001). Also, the level of extra transport, clothing and accommodation (in the case of migration) costs as a result of labour market participation could offset the benefits from wage income (Elson 1998).

Apart from labour income, non-labour income has also been used a bargaining power indicator. It is positively associated with girls' education, increase in food expenditure (Thomas 1990, and Schultz 1990) and expenditure on children's and a woman's clothing (Lundberg et al. 1997). Its use as a bargaining power indicator is less problematic since it is exogenous<sup>3</sup> to household decision-making compared to most of the measures discussed above (Pollak 2005). It, however, constitutes a small fraction of household income and as a result does not play a significant role in explaining household circumstances (Pollak 2005).

Other studies have gone beyond resources and focused on alternative measures of bargaining power. This includes education which is positively associated with a woman's say in fertility decisions (Govindasamy and Malhotra 1996), and a reduction in childhood malnutrition (Handa 1999, Thomas 1994). The pathways from education to a woman's bargaining power could be through exposing her to ideas that promote her inde-

pendence from prohibiting traditional norms (Malhotra and Mather 1997). It could also be via increasing her access to resources and skills through employment opportunities.

However, these effects are dependent on a specific cultural context and could be restricted to specific domains of power. For example, education could have less significance for a woman's economic empowerment in cases where women are culturally allowed to have more control over household resources (Malhotra and Mather 1997). Moreover, its effect could be limited to the financial dimension of domestic power with no effect on the social and institutional dimensions (Malhotra and Mather 1997).

Beyond the indicators used above, indicators that reflect social contexts are also used. This include religion, household and life course facts such as the wife's age, marital duration and children, sons, the age difference between wife and husband (Malhotra and Mather 1997, Gupta 1995, Morgan and Niraula 1996, and Schuler et al. 1996). These are often used in qualitative studies. For example, increase in a woman's age is associated with increase in a cumulative bargaining power (Gupta 1995). Likewise, sons are also associated with increasing her bargaining position and are important in certain welfare outcomes such as a reduction in domestic violence within marriage (Schuler et al. 1996).

This section shows how the bargaining power indicators used are varied. It also shows that a woman's bargaining power is not only affected by her access and control over resources but is also potentially influenced by familial and societal relations. In what follows I discuss, the different factors that are relevant in the context of selected sites in rural Ethiopia.

## **2.2 Evidence from Ethiopia**

From December 2008 to February 2009, I conducted Focus Group Discussions (FGDs) in rural Ethiopia to enrich the information on women's bargaining power collected with the Ethiopian Rural Household Survey and to see whether measures usually used in the literature are relevant and applicable in the context underlying this study. The FGDs also helped to identify new proxies, not yet discussed in the literature but relevant in the given context.

I start with the discussion of gender identity and roles and their implications on women's welfare. These not only reveal but also perpetuate underlying power relations in a given society. The focus group discussions all confirmed that gender stereotypes exist. Both men and women describe men in such terms as 'strong, intelligent, superior, confident, and capable of defending their rights', while they described women as 'not useful to their families, weak, inferior, incapable of pursuing their rights and freedoms even when they are given the opportunity to do so, weak in school, and less deserving'. Discussions with women's groups in most sites where the discussions took place showed that women feel uncomfortable with such stereotypes. While they think that men are indeed physically stronger, they argued that women are as intelligent as men.

Both men and women recognise the contribution such stereotypes make to perpetuating many of the prejudices that exist in their communities. For example, in all areas, until recently, women rarely inherit their family wealth. On occasions when they do, they get less than they should inherit according to the rules or law. Men's groups in Tirufe-Kechema stated that women are often restricted by social norms to take advantage of modern laws that are potentially beneficial to them. In Imdibir, women stated that it is socially acceptable that husbands beat their wives since disciplining them is considered to be their responsibility.

These stereotypes are often layered with gender related behaviours that are culturally desirable or acceptable. For example, in all the sites visited, a woman is considered to be 'good' if she excels in her traditional responsibilities such as domestic work and taking care of her husband. A good woman is also expected to suppress her own needs for the sake of her family. For example, the discussion revealed that society expects women to feed their family first before feeding themselves. Both men's and women's groups affirmed that women are more likely to eat less during times of food shortage.

Discussions in all of the sites revealed how women are expected to clean, fetch water, cook, collect firewood, care for their children, and feed labour hired for agricultural activities. In addition to their primary tasks, they are also expected to participate in agricultural activities such as weeding and harvesting. In contrast, men are mainly responsible for agricultural related tasks and are not expected to help out in domestic work. Even though women play important roles in both reproductive as well productive aspects, their contribution is considered to be inferior to



that of men. This can be illustrated by a statement from women's groups in Dinki:

Men's tasks are considered to contribute to household income hence are more appreciated, while women, instead of generating income, are involved in tasks that use the households' income. As a result, women are considered to waste the family income.

Men who perform traditional women's roles are widely viewed as 'womanly'. As a result, men are not particularly eager to participate in such 'deprecating' work. In most of the study sites, both mothers and fathers do not allow boys to enter the kitchen, to fetch water, to cook or to be involved in any job that is considered womanly. Men who do women's jobs feel emasculated as they often face humiliation from their fellow men and, very interestingly, from women as well. On the other hand, in most of the sites visited women who do men's jobs are often cheered by the society.

Both men and women claimed that while women's work is carried out all year and all day, men's work is intensive only during the agricultural seasons and is often performed during the daytime. Women argued that they often do not rest as their work is both time consuming and difficult to perform. The men's groups admitted that women do indeed work for long hours but argued that they perform relatively easier tasks.

The construction of women's work as 'easy' and 'emasculating' have largely contributed to static gender roles in rural Ethiopian society. These roles have, by and large, considerable implications for women's time burden, and thus their physical as well as mental well-being.

#### *Do Women Bargain?*

Both theoretical and empirical literature on intra-household resource allocation has long discussed the importance of a woman's bargaining power for her and children's welfare. What is found in this context and is not often discussed in these literature is how bargaining takes various modes. Sometimes it involves overt ways of bargaining such as confrontation and revolt. This however is costly since the women who bargain heavily are often threatened or face marital dissolution. Since norms consider divorce or separation a taboo, few women resort to this strategy. Men's groups in most of the sites stated that a man is justified to divorce his wife without giving her any property if she does not consult him or ask his permission when she decides to do something. As a result, many

women prefer to politely communicate their position in household negotiation.

Others, on the other hand, resort to mediation through their parents and relatives.

Interestingly, excelling in domestic tasks is another strategy that women use to have access to resources within a household. Focus groups pointed out that those women who excel in domestic work have more bargaining power than women who do not. It has to be recognized that while women's reliance on excelling in domestic work works for their best interest in accessing resources to a certain extent, it does not lead to the changes that is needed in the gender division of labour in this context. As such, such choices continue to contribute to rigid gender divisions of labour where women continue to rely on their traditionally assigned roles for their bargaining position. This is a good example that illustrates Moser's argument of the distinction one needs to make regarding practical as opposed to strategic gender needs (Moser 1993). She argues that

Practical gender interests arise from the concrete conditions of women's positioning by virtue of their gender within the division of labour. Unlike strategic gender interests, practical gender interests are formulated by the very women themselves who are within these positions, rather than through external interventions. Practical interests are usually a response to an immediate perceived need which is identified by women within a specific context. These are most commonly practical in nature and relate to the inadequacies in living conditions which women face on a daily basis. Therefore they do not generally entail a strategic goal such as women's emancipation or gender equality (Moser 1993).

Women also turn to other strategies that do not directly involve bargaining to pursue their interests. One such strategy is hiding their incomes from off-farm work. It is important to note that women could resort to multiple ways of bargaining to access resources within a household.

Not only how women bargain but also the extent to which they bargain is limited. For instance, if bargaining does not result in consensus, it is often the husband's opinion which takes precedence. This is rather common in all the sites visited. The implication is that the extent to which women push for their interests during household negotiations is

limited and heavy bargaining by the woman may result in undesirable outcomes like divorce. This is in contrast with what is depicted by the collective household model where the household negotiation process is assumed to bring about the most efficient allocation of resources.

It should be noted that different factors determine what kind of strategies women use during household negotiations. In many of these strategies, economic resources such as assets brought to marriage, as well as current off-farm income plays an important role. Women also use social networks and various relationships to increase their power. Institutional arrangements also play a significant role in setting power relations within a household. How exactly different factors affect women's power position is explained in the following section.

#### ***Factors that affect Women's Bargaining Power***

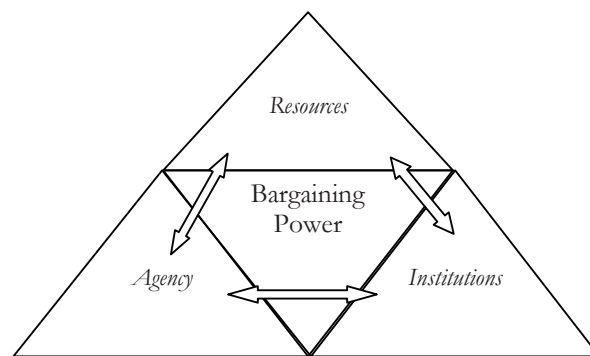
This section discusses the various factors that affect women's bargaining power under three sets of dimensions. These include resources, institutions and agency. The resource dimension includes economic, human as well as social resources (Kabeer 1999). The institutional dimension captures systems of established and prevalent social rules that structure social interactions (Knight 1992). On the other hand, the agency dimension encompasses the meaning, motivation and purpose which individuals bring to their activity, their sense of agency or the power within (Kabeer 1999). These dimensions affect a woman's bargaining power in a non-linear fashion (Care 2006) as shown in Figure 2.1.

Resources could play a role in relaxing the constraints associated with the spheres that women have a say in. This, in turn, reshapes the power relationship within a household by changing traditional roles. Institutions influence individuals' perceptions regarding their contributions and needs and hence influence their behaviour. They could also establish decision-making spheres, thus limiting the areas individuals can have a say over. Human resources such as education, for instance, help individuals challenge existing norms thus facilitate the reshaping of these norms.

Institutions often set the boundaries within which women and men interact and negotiate with each other by setting specific rules for distribution of tasks, and resources. They also determine the relevant social resources and a person's agency. Women with better agency, bring shifts in what is normally accepted. Resources also play a role in changing institutions or norms or women's sense of power. For example, a recent

study that evaluated an empowerment program, the Ethiopian Women Development Initiative Fund, showed that only few participant women support norms that prohibit women from ploughing, riding animals and carts, and walking alone compared to non-participants (IDA 2008).

**Figure 2.1**  
*Analytical Framework on Dimensions that affect Women's Bargaining Power*



Source: Care, 2006

The various factors under each dimensions identified from focus group discussions are discussed below.

### **Resources**

#### *Economic Resources*

Focus groups identified economic resources as important for women's bargaining power. This is consistent with the findings of previous studies (Quisumbing and Maluccio 2002, Dercon and Krishnan 2002, Doss 1997, Fafchamps et al. 2010). The most common economic resources are assets. These assets are transferred during marriage in different forms. The first form of transfer, which is common in all the areas visited, is from the husband to wife's parents at the onset of the marriage. The second form is from the wife's parents to the husband. The third type of transfer occurs from parents to couples.

The most common gifts are cattle, money and traditional blankets.<sup>4</sup> The level of assets men and women are expected to bring to the marriage differ from one area to another. For instance, in Dinki both women and men are expected to bring an equal number of assets to their households upon marriage. As stated in the focus group discussion: 'if a man brings one cow, a woman is expected to bring one as well'. Such expectations are not prevalent in other areas. What the discussions in all the sites showed is that wives are expected to bring household furniture and utensils in addition to assets like livestock or land.

Both men's and women's groups in all the sites reported that as the quality and value of a bride gift increases, the woman is considered by her husband as a purchase. For example, in Tirufe-Kechema, it was reported that a father invites guests for his daughter's wedding by saying: 'I am selling my daughter and you are invited'.

In all the areas studied, it was reported that the effect of a bride gift on setting power relations within a household depends on the assets a wife brings to the marriage. Apart from bringing extra labour and the potential to produce children, the wealth brought into the marriage by women in the form of livestock, land and household furniture is one of the benefits men expect to gain from marrying. If a woman does not bring any assets with her, while her husband hands over a large number of gifts to her parents, she will find herself in a lower bargaining position. The men's groups in Dinki described the situation of such a woman as follows:

If she does not bring assets, the husband would treat her in a bad way. He would tell her that he does not care if she leaves. But a woman who brings assets can do anything she wants and sometimes tells her husband what to do. On the other hand, it is only a woman brings a lot of assets that the husband will invite her to sit with him. If not, he will say, sit over there.

Focus groups also reported that women with few or no assets tend to experience more verbal and physical violence. They also claimed that a husband from such a household either marries another wife or becomes involved in extramarital relationships with other women.

In areas like Tigray, a woman's parents are expected to provide a dowry known as 'gezmi' to the husband. Money and cattle are the most common gifts. The higher the value of the gift, the better a wife's bar-

gaining position would be within the household. This is illustrated by a statement from the women's focus group in Haresaw:

If the 'gezmi' is very small, the husband insults her by calling her 'poor' in front of his friends and relatives and threatens to divorce her. But a wife with a bigger 'gezmi' or dowry is always in agreement with her husband.

Others, however, argued that 'gezmi' does not significantly affect a woman's power as it is a gift transferred to a husband rather than an asset registered in the wife's name in a written document.

Income earned from off-farm work also has a bearing on women's decision-making power in the context of rural Ethiopia. Both men's and women's groups stated that a woman who brings in income from off-farm work has more say in the household bargaining process. Given that income from agricultural sources is declining, women's participation in off-farm work is increasingly being encouraged to supplement these income declines. The men's groups in all the areas under study reacted positively to women being involved in income generation. However, men do not encourage women to participate in certain types of work. A good example is traditional hair dressing. Women's groups in Haresaw said:

If a woman earns income from traditional hair dressing, her husband constantly complains and he does not want to eat what she cooks because he thinks that it is a dirty job.

Even though it is argued that off-farm work is important, it depends on the type of off-farm work and the amount of income it generates. In many of the areas, contrasting views were expressed regarding women's control of income from off-farm activities. While many agree that women control their own incomes and can use the money to spend on items of their choice, others stated that women have to hide the income they earn to prevent husbands from taking their money.

Apart from individualized resources, resources at a household level have important implications on women's decision-making power. For example, many of the participants in the discussions in Tirufe-Kechema and Haresaw agreed that a woman in a wealthy household participates in decision-making and have plenty of opportunities to administer household wealth. They agreed, however, that she is also burdened with work

due to the large size of the landholding and the large number of live-stock.

Contrasting views were expressed regarding women's bargaining power in poor households. On the one hand it was reported that couples in such households get along very well since they have to cooperate to allocate scarce resources efficiently. On the other hand, it is argued that scarcity of resources brings further tensions that expose women to domestic violence. When resources are relatively scarce, negotiations strictly follow traditional norms that require women to prioritize the needs of their husbands and children above their own. In households with relatively abundant resources, on the other hand, not following traditional norms has lower social costs and allows women to actively participate in decision-making.

While focus groups in Dinki revealed that women's decision-making power does not depend on the household's economic status, women's focus groups in Imdibir expressed the opinion that women in rich households encounter less challenges and have more input in household decision-making. The women expressed the differences between women in rich vis-à-vis poor households as follows:

'A woman in a poor household is needed only for work'.

### *Education*

The importance of education was emphasized in all the sites visited. Men reported that an educated woman is well appreciated since she knows how to calculate expenses and revenues, knows the benefits of family planning, and is more convincing in discussions with her husband. Similarly, the women's groups stated that an educated woman is much more respected and has more say in the household. This is because, according to them, she has better analytical skills, speaks her mind without fear and knows what is best for her family.

In most cases, most women and men in rural areas are not educated. A large proportion of the individuals (nearly 85 per cent) in the Ethiopian Rural Survey data used in this thesis never went to school. As a result, focus groups in sites like Dinki for example claimed that they were talking about the role of education without being able to refer to actual cases in their village.

*Social Resources*

Although so much focus is given to economic resources in the literature, the type of resources relevant in setting power relations within a household go beyond such a narrow definition of resources. As such, social resources have important implications on women's bargaining power. Some of these come from complying with specific norms related to having children and sons, both of which are important status symbols. A woman who cannot give birth is referred as a 'mule' or, as some focus groups reported, is described as 'a broken handle of a pot with no use at all'. In most cases, women who cannot have children face divorce. Since divorced women who are unable to have children have a lower chance of re-entering the marriage market, some women encourage their husbands to have children by other women.

Beyond this, having children of a preferred sex gives women more access to household decision-making. Norms and factors associated with labour market opportunities guide sex preference biased towards male children. Differences in son preferences are observed across sites. The men's groups in Imdibir reported that they prefer a daughter as first born because when sons grow up, they start disrespecting their fathers. Some of the women's focus groups in the same area also stated that they prefer to have girls since they help in domestic work. However, even given some slight changes in preferences in recent years as described above, most parents still prefer to have sons. As pointed out by focus groups in Tigray, people still celebrate the birth of a boy by ululating three times and only once upon the birth of a girl. A focus group statement that parents would prefer 'to have a blind son rather than a beautiful daughter' illustrates the strong preference in favour of sons. This suggests that fulfilling such social preferences gives women more bargaining power.

In particular, the sex of the first born plays a role in power relations within a household. It is common to see that women whose first born is a son are more respected and have more bargaining power. It is often assumed that girls will eventually become part of another family and take some of her birth family's wealth with her on marriage. In contrast, sons are seen to add to the family wealth and labour by bringing an additional person into the family. Hence, they are considered as protectors of the family name.



What happens to women's bargaining power is also determined by the age of sons in this context. As pointed out by focus groups, grown up sons are important sources of bargaining power for women. It is argued that women who have grown up sons face less domestic violence. However, women's focus groups in Tirufe-Kechema expressed a different view, as follows:

We feel that we are stuck in a household with two powerful men and pleasing both is often difficult. Husbands think that we like our sons better but our sons would harm us if we go against their demands.

Familial or kinship relationships are other forms of social resources that affect a woman's bargaining power. According to focus groups, having brothers affects women's power position positively. Such women can confront their husbands during household decision-making discussions and husbands feel obliged to meet the demands of their wives out of fear for her brothers.

Parental wealth is another key social resource. It is, as focus groups pointed out, a potential buffer against negative shocks, including negative externalities related to domestic violence. According to focus groups, women with richer parents are more likely than women with poorer families to return to their parents' home if they disagree with their husbands. While parental wealth is reported to be important in cases of arranged marriages, it is claimed that it is not as relevant in marriages based upon a couple's mutual agreement.

The importance of living in the village of birth on a woman's decision-making power is also noted from focus group discussions but the effect is reported to be rather mixed. Focus groups in the northern part of the country argued that a woman who lives in her birth place has more say due to the social support she can rely on in her home village. However, those in the south underscored that, because a woman who resides in her birth place could face interference in her day to day household affairs from close kin, living in her birth place puts a strain on her relationship with her husband. Alternatively, a woman who lives in her husband's birth place may have more say due to the extra care provided to her by the husband's family or even the whole clan: since the husband's relatives do not want the wife complaining to her parents or other family members.

*Marital Institution and Agency*

Institutional arrangements are one of the most important key factors that affect women's bargaining power. More specifically, marriage arrangements have considerable implications for ex-post bargaining considerations (Zhang and Chan, 1999). For example, Jacoby and Mansuri (2009) documented the importance of marriage based on bride exchange<sup>5</sup> in ensuring the welfare of women in rural Pakistan. They argued that because of a potential reciprocity, such marriages protect women's welfare.

Marital arrangements take various forms in the context under study. A large proportion of marriages in rural Ethiopia are arranged by the couple's parents. One of the requirements is often that the woman is a virgin at the time of marriage. If a woman is unable to fulfill this requirement, it brings shame to her and her family. It is the groom's family who search for a bride for their son not vice versa though the bride's parents can and do put up certain conditions to be fulfilled before agreeing to the marriage. During the negotiation period, the bride to be is not at all consulted and it is her duty to marry the man chosen by her family. The bride and groom meet for the first time on their wedding day.

Kidnapping or abduction is another way of arranging marriages in rural Ethiopia. It is only as recently as 2005 that bridal abduction was made illegal in the country. A strategy used by an abductor to make a woman stay in a marriage is to engage in sex - often involving rape. Once a woman loses her virginity, she is left with no choice but to remain married. A girl who runs back to her family is forced to return to her abductor since parents want to avoid the shame of having a 'tainted' daughter Hari (2010). They, as a result, negotiate with the kidnapper to make the marriage legal.

Reasons why such marriages occur are varied. Some men cite love as a major reason for resorting to kidnapping. As cited in Hari (2010), one abductor explained why he kidnapped his wife as follows:

I used to see her in the market where I sell pots. She was beautiful. I never talked to her, but I loved her. One Monday, I called my friends and we picked her up and took her to the car and away with us.

Kidnapping also occurs for economic reasons. It is used as a strategy by the abductor to avoid paying the high bride price set by parents who want to benefit from the marriage. It also occurs by agreement between the girl's parents and the kidnapper if her parents cannot afford the ex-

penses of caring for their daughter and paying for the wedding ceremony. Such marriages also occur as a way of ensuring that a girl is married at an age required by the norm.

What happens after kidnapping is of particular interest. Most women are unhappy with the situation they find themselves in at first, but come to terms with it during the course of the marriage. This is because there is a strong preference for women to be married rather than remain single, even if the marriage is brought about through kidnapping.

Marriages arranged by parents and abduction are fostered within a norm that encourages the marriage of women at an early age. Children can get married at age as low as 8 to 10 years old. The main reasons for early marriage are tradition, to strengthen social ties, for prestige, to avoid difficulty in getting married when older, to earn dowry, to protect virginity and to avoid premarital affairs (ICRW, 2008). In cases of girl-child marriage, which is common in some parts of the country, the age gap between spouses is very large. This leads to a situation in which a girl's education gets interrupted, thus constraining her life choices, including low access to household decision-making as girls become responsible for domestic work and child care at a young age (UNICEF 2006). Also, more fertility associated with a longer period of marriage increases women's vulnerability to various health problems.

Given that most marriages are arranged either by family or by abduction, there is often little room for a woman to choose her own husband. In a context where arranged marriages are prevalent and couples in most cases meet for the first time on their wedding day, focus groups indicated that talking to a spouse before marriage is taken as an indicator of marriage through mutual agreement.

Arranged marriages involve matching which often involves religious and ethnic considerations. In this context, the regional clustering of populations based on dominant ethnic groups and religion has resulted in few marriages across ethnicity and religion. Focus groups indicated that any marriages that do cross either religious or ethnic boundaries often occur with the couple's mutual consent. As Kabeer (2008) argues:

The structure of constraints that prevail in different contexts will determine which kinds of choices are likely to have strategy consequences for women's lives. A woman who chooses to take up paid work or marry someone of her own choice is exercising a strategic form of agency in con-

texts where women have been denied the ability to make such choices. They have less significance in contexts in which these choices are taken for granted.

However, because the changes those choices bring occur at an individual level rather than an institutional one (Hayward 1998 cited in Ka-beer 2008), not conforming to norms may offset the benefits of exercising such choices. For example, if a woman's choice of groom does not fit in with that of her parents', she loses the support of her family thus leaving her with a weaker fall-back position.

Some interesting developments have been observed over the years in rural Ethiopia. The presence of repeated economic shocks accompanied by income declines are reported in all the areas under study, though the shocks have been much more pronounced in some areas than others. There seem to be similarities across the areas on how households cope with income shocks. Often, for example, women's and children's labour burdens increase, as a result of which women are becoming the new breadwinners while they are also still expected to fulfill their traditional housekeeping roles. Thus, women's time burden has increased.

In Haresaw and Imdibir, men's migration to neighbouring towns and countries is one of the important coping mechanisms in times of shock. This has resulted in women taking over the role of household heads in the absence of men. Such a forced change in a woman's role is more likely to increase her work burdens. It is further stressed that declining incomes has brought about changes to existing traditions. For example, in areas where polygamy is very common, few men now actually have more than one wife due to their inability to sustain more than one spouse. In all of the areas studied, both men's and women's groups claimed that the value of bride gifts and dowries has declined over the years due to economic problems.

Changes due to major policy shifts in the country have also been registered. A very good example of a major change is the revised Family Law which came into effect in 2004. The law dictates that men and women are entitled to an equal share of household assets in the event of divorce or inheritance. Divorced husbands are expected to pay child support if there are young children involved. To my surprise, everyone, both men and women, in all the sites I visited know the details of this law, due largely to the strong campaign by the Women's Affairs Office.

Both men's and women's groups admitted that since the implementation of the law, men have become less resistant to women's opinions for fear that divorce may take away half of their wealth.

The discussion in this section demonstrates how various factors play a role in affecting a woman's bargaining power within a household in the context of rural Ethiopia. As discussed previously, these factors affect a woman's bargaining power through the resources, the institutional and the agency dimensions. And some of these factors are very peculiar to the context under the study. For instance, the chapter shows the role of the existing marital institutions for a woman's bargaining power within a household. These are very much context specific and are not widely discussed in the existing literature. Also, the factors that capture a woman's agency are again context specific. For instance, in circumstances where marriage between people from different ethnic group is quite the norm, measuring agency using this may not be relevant.

In the next section the indicators used in the following chapters are briefly discussed.

### **2.3 Indicators used in the Empirical Chapters**

This section discusses the descriptive statistics of the bargaining power indicators used in the empirical analysis in the subsequent chapters. This descriptive statistics is based on data from the 1997 round of the Ethiopian Rural household Survey. These indicators are specially used in the next two chapters and rely on seven indicators of bargaining power that capture the three dimensions discussed in the previous section. These are presented in Table 2.1. As can be seen, eighty five percent of women in the sub-sample do not have any schooling while only 10 percent have at least primary education and only 5 percent have either religious education or participated in adult literacy programs. Comparing these with husband's education level, men are on average, better educated than women. Sixty five percent of men do not have any schooling while the percentage of men who attended at least primary education is at par with women. However, more men have either religious or adult literacy training.

**Table 2.1**  
*Descriptive Statistics of Bargaining Power Indicators*

Bargaining Power Indicators	1997
<b>Resources</b>	
Wife has no Schooling	85.5
Wife has at least Primary education	9.8
Wife has Other education	4.7
Wife's share of land brought to marriage	2.0
Wife's Share of livestock brought to marriage	14.8
Wife has brothers	78.2
Wife has children	91.1
Wife has a son	69.3
Wife has a son (age>15)	30.8
<b>Marital Institutions/Arrangements</b>	
Wife was kidnapped for the marriage	10.7
Wife talked to husband before marriage	38.9
Couple have written marital contract	44.4
Wife has richer parents	24.9
Wife lives in the same place she was born	38.4
Age gap between husband and wife in years	10.4
<b>Agency</b>	
Couples are from different ethnic group	14.1
Couples have different religion	8.5

Source: Author's Own Calculation using ERHS (1997)

Relating to economic resources, wives brought only two per cent and 15 per cent of the total land and livestock to marriage, respectively.

Resources that affect the social dimension of a woman's power include children, sons, grown up sons, brothers and parental wealth, and living in one's place of birth. Ninety one percent and 69 per cent of women in the sample have children and sons, respectively. Seventy eight per cent of women reported that they have brothers and only 31 per cent reported that they have sons above the age of 15 years. Twenty five per

cent of women in the sub-sample come from richer parents compared to the parents of the husband. 38 per cent of the wives live in the village of their birth.

I consider various ways of marital arrangements: marriage arranged by kidnapping, marriage arranged by love, and marriage that involves written marital contract and the age gap to capture child marriage. In this dataset, nearly 39 per cent of wives talked to their husbands before marriage while the rest did not. Talking to a spouse is taken as an indicator of marriage arranged by couple's consent and is taken as an indicator of better bargaining power. Marriage for 11 per cent of the women in the sub-sample was arranged by kidnapping. Forty four per cent of the marriage involves a written marital contract. Having a written marital contract increases a woman's fall-back position hence increases her bargaining power during marriage. The average age gap in the sub-sample is 10 years which is the largest compared to the Sub-Saharan Africa average of 7.4 years (Casterline et al. 1986).

As noted above, focus groups argued that women who marry a husband from another ethnic group or religion defy societal norms revealing their exercising certain level of agency. Nearly 9 per cent of couples have different religion and 14 per cent are from different ethnic groups.

Chapter four rather relies on different indicators from the ones used in chapter three and chapter four. This is because this chapter relies on data collected in 2009 and its focus is to understand the effect of the balance of power on child labour and schooling. The indicators used in the first two empirical chapters show a woman's bargaining power but they do not explicitly show the extent of the power a woman has compared to her husband. Because of this, the extent of the decision-making power a woman has in the various domains within a household compared to her husband is used in this chapter.

## Notes

<sup>1</sup> Household heads, who are often men, have control over assets in Ethiopia (Fafchamps and Quisumbing 2002).

<sup>2</sup> Evidence courting and marriage market selection are documented, for example, for rural Ethiopia by (Fafchamps and Quisumbing 2003).

<sup>3</sup> It is not entirely exogenous if current non-labour income is affected by past labour supply and consumption decisions (Thomas et al. 2002).

<sup>4</sup> Giving a traditional blanket is only common in Tírufe-Kechema.

<sup>5</sup> Exchange marriage opportunities are limited by the presence of age and sex appropriate siblings; a bride normally must have an available brother, preferably one older by not too many years.



# 3

## The Effect of a Woman's Bargaining Power on her Participation in non-Farm Work in Rural Ethiopia

### 3.1 Introduction

Women's labour market participation is linked to their empowerment. And this is assumed to result in better welfare for both women and children. Due to this, increasing women's participation in market work is considered to be one of the pathways to empowering them and has been the focus of international targets such as the Millennium Development Goals.

The literature on women's participation in the labour market comes in two strands. The first strand of literature uses the level of women's participation in the labour market as an indicator of empowerment and examines its effect on women's and children's welfare (Canagarajah et.al. 2000). The other strand of literature examines how household-level bargaining determines women's participation in the labour market. A closer look into the latter literature shows that to claim that empowerment originates from labour market participation requires that the circumstances that lead women to participate in the labour market in the first place should be scrutinized. Evidence which shows the negative link between the two illustrates this argument. For example, using Thai data, Schultz (1990) shows that women with more bargaining power prefer to increase their own consumption of leisure or time spent on non-market activities rather than in greater participation in market work. Similar results are found by Grossbard-Shechtman and Shoshana (1988) using a sample of married Israeli women. They show that women with desirable characteristic that increases their marriage market opportunities <sup>1</sup> have low participation in the labour market. Similar evidence is obtained by Chiappori et al. (2002) using data from the United States. Their study

shows that the adoption of a divorce law favourable to women and a sex ratio that shows the scarcity of females reduces the labor supply of married women to the labour market. A recent study by Orefic (2007) using US data also shows that the legalization of abortion, which increased women's bargaining position, is found to have reduced their labour supply. Again using US data, Grossbard-Shechtman (1993), Grossbard-Shechtman and Neideffer (1997), and Angrist (2002) found that an increase in the sex ratio reduces the labour force participation of married women and their hours worked.

The main theoretical argument behind this empirical literature is that the decline in the supply of labour for women with better bargaining power is due to *compensating differentials*. That is, women with better bargaining power command a larger transfer of the husband's or joint household income (Grossbard-Shechtman and Shoshana 1988). This reduces their participation in the labour market and increases their consumption of leisure time.

Most of the studies outlined above are based on data from developed countries and there is scant literature that examines this using data from developing countries. This chapter adds to the existing literature by examining the effect of women's bargaining power on their participation in non-farm work in the context of rural Ethiopia. The chapter uses the various indicators of power identified from focus group discussions which were discussed in the previous chapter. Particularly, it will be interesting to understand which of these dimensions of a woman's bargaining power are relevant in explaining her participation in non-farm work.

To put this bargaining power-labour supply link into perspective, the chapter also examines the effect of agricultural shocks on women's participation in non-farm work and how a woman's bargaining power affects the responses to these shocks. If a woman's bargaining power leads to a lower participation in the labour market due to the income effect, then what happens to this link when incomes decline is of particular interest. There is a reason to believe that shocks are one of the most important factors that modify the labour supply patterns of households in developing countries. This is evident from studies that show an increased labour supply to market work to cope with income declines due to shocks (Rosenzweig and Stark 1989, Kochar 1999, Fafchamps 1999). In principle, the labour supply of women should increase to cope with income declines. If women with better bargaining power due to compen-

sating income differentials supply less labour to market work under normal circumstances, whether this remains so during compelling circumstances is of particular interest. It is only rarely considered in the literature that women's bargaining power may be of different importance in daily and recurrent situations relative to exceptional events. In traditional societies daily life often follows fixed norms and rules which do not leave much space for negotiation. In contrast, specific events, such as crop failures may lead to situations where decisions outside the norm have to be taken. I study these for Ethiopia, where agricultural shocks are frequent in a context in which the majority of the population (85 per cent) is engaged in the agricultural sector. The chapter is based on data from the Ethiopian Rural household survey. It is a panel data of seven rounds, six of which are used for this study.

The study suggests that the amount of time a woman spends on non-farm labour is subject to household bargaining and a woman with more bargaining power is less likely to participate in non-farm work. The chapter also argues that agricultural shocks increase a woman's participation in non-farm work. However, this is found not to be true for a woman with better bargaining power in the economic and agency dimensions described in the previous chapter. More particularly, as the study demonstrates, bargaining power helps to reverse the effect that negative shocks have on a woman's participation in non-farm labour, i.e. women with higher bargaining power tend to participate less in this type of work, even during economic hardships.

The rest of this chapter is organized as follows. The following section briefly discusses the theoretical background underlying this study. Section 3.3 briefly describes the relevant data used and provides the descriptive statistics. Section 3.4 proposes the empirical strategy. Section 3.5 reports the findings and the last section concludes.

## **3.2 Theoretical Considerations**

Standard theories of labour supply assume that labour supply increases with the wage rate, which in turn depends on the person's level of education, experience and other skills (Varian 1992). However, there might be a point where further increases in the wage rate lead to lower labour supply due to the associated income effect which overcompensates the substitution effect between leisure and labour. The higher the wage rate,

the more expensive leisure becomes (the opportunity cost of time). But if leisure is a normal good, its consumption increases in income (Blundell and MacCurdy 1999).

Provided this income effect is relevant, one can also argue that not only earned but also unearned income affects an individual's labour supply. For example, an increase in the husband's earnings may reduce a wife's labour supply through the income effect. This could happen if the household behaved as one unit, which maximizes a household utility function conditional on pooled household income (Becker 1965). In this so-called unitary household model, the distribution of non-labour income across family members plays no role on the labour supply of each household member, only total non-labour income matters. Moreover, the compensated cross wage effects become symmetrical, i.e. the response of a woman's labour supply to the change in wage rate of her spouse is the same as the response of a man's labour supply to a change in the wage rate of his spouse.

In contrast, collective household models explicitly take into account that a household is composed of members with different preferences. Individuals choose their own consumption and labour supply given their own budget constraints after allocation of non-labour income among members according to a predetermined sharing rule.<sup>2</sup> Assuming that members are selfish, changes in either the non-labour or labour income of another household member would, for a given household member, only have an income effect on this member's labour supply if the sharing rule is such that this member directly benefits from the higher income. Obviously, the implication of the collective model is different from the unitary household model. Whereas the unitary household model assumes that total non-labour income leads to changes in the labour supply of all members through the income effect, the collective model implies that the change in the labour supply of one member remains constant as long as that member does not explicitly get a part of the additional income.

On the other hand, the Nash bargaining framework by McElroy and Horney (1981) argues that household members, say husband and wife, solve a *joint* allocation problem to maximize the gains from marriage and that not only factors such as labour and non-labour income affect household allocation decisions but also 'Extra Environmental Parameters' (EPPs), because these affect the individual threat points (utilities in

the unmarried state) and therefore determine the respective bargaining (or decision) power of both partners.

The marriage and remarriage market conditions, religion and productivity outside marriage, labour market laws and institutions are considered as some of the factors that may play a role in shifting individual threat points. If relative threat points determine individuals' labour supply, then women with relatively better traits compared to their husbands tend to supply less labour outside their homes<sup>3</sup> (Grossbard-Shechtman and Shoshana 1988). This would happen if wives' material needs were satisfied through a larger transfer of the husbands' income or joint household income, and, hence, women could reduce their participation in the labour market. Becker (1973), for instance, argues that any trait of the wife or husband associated with a higher wife's share of household income implies an increased demand for leisure and therefore a lower probability that she participates in the labour market.

This is also argued in the 'conjugal contract model' by Carter and Katz (1992) who emphasized that the wage rate per se is not the most important factor determining women's labour supply outside the household. Given that women produce mostly public goods when they work inside the household but earn cash income that can be spent on private goods when working outside the household, they may decide to work outside the household despite the low market wages they would then earn. This is because the relevant shadow value of the income earned is much higher than the value of the public goods. Thus, women tend to supply more labour outside their homes (and hence reduce their time in the production of public goods) to increase their consumption of private goods. If the conjugal contract ensures that women receive income transfers from their husbands, the time devoted to household public goods increases while participation in the labour market declines.

Attempting to integrate the arguments from these theories, it can generally be argued that why women's labour market participation declines in the face of an increase in their bargaining power seems to follow an income effect argument. In a nutshell, the theoretical argument is that a woman commands more transfer of resources from her husband if the balance of power in the household tilts towards her.

Sociological literature argues that more than income effect is at issue here. An alternative explanation for the negative linkage is provided by, amongst others, Kabeer (2008). This literature argues that women often

face patriarchal constraints that prevent them from allocating their labour to activities that they want to participate in. Such constraints are rooted in men's fear of being subordinated or of losing their breadwinning role if their wives become economically too powerful. Moreover, norms are often such that they label the husbands of women that do participate in income earning activities as lazy, indolent, and entirely negligent of their family (Goldin 1994 cited in Kabeer, 2008).

Increased women's bargaining power could ease or challenge such constraints. It affects a woman's labour supply in various ways. On the one hand, a woman with a higher bargaining power has more control of her own income. This, in turn, gives her an incentive to participate in income generating activities. Moreover, it allows her to more easily break the traditions that prevent her from offering her labour outside the household. If, for instance, a woman's preference is to supply more labour to income generating activities, a higher bargaining power should allow her to do so despite her husband's resistance. Alternatively, women with better bargaining power could also more easily resist doing work that is perceived as disagreeable and hard.

The discussion about women's avoidance of blue collar work emanates from the construction of how work is viewed in a given context or specific individual preferences towards work. To the extent that this work is considered to be fulfilling and desirable, a better bargaining position should allow women to participate more in this type of work. If however, the work is not at all desirable or it is difficult, better bargaining power should instead allow women to avoid it. Perhaps the relevance of relying on income transfers from husbands should be looked at from the perspective of how the type of work is perceived in a given context. .

If the link between bargaining power and labour supply is a matter of only income effect then circumstances that change the household's income would have a very interesting implication. More generally, individuals within a household increase their off farm work to raise income to sustain income declines during shocks. Provided that this is true, if shocks do not affect income transferred to women, then bargaining power would continue to have negative effects even during times of shocks.

### 3.3 Data and Descriptive Statistics

The data drawn from the Ethiopian Rural Household Survey relies on a sub-sample of married women followed over the period 1994 to 2004. Hence, in total the dataset covers 2018 married women on average in each year over the six year panel period.

The survey provides information on the number of days individuals spent on off-farm wage work and off-farm self-employment. Self-employment is reported in categorized activities. These activities include collecting and selling firewood, making traditional hair styles, making and selling local drinks and so on. Wage work covers activities such as participation in a food-for-work programme, manual work, skilled work, farm work, and so on.

However, in most parts of the analysis, only the information on individuals' participation and not on the number of days of participation in these activities is used. This is because of differences in the questions regarding the time spans individuals participated in off-farm activities in the last round and the previous rounds. In all rounds apart from round six, the participants were asked about the number of days spent on both off-farm wage work and self-employment in the past four months prior to the survey. In the latter round, individuals were instead asked the number of months they had participated in the two types of labour over the last 12/13 months.

The survey also provides detailed information on different types of shocks that households faced in the previous agricultural season. In all rounds, information is available on farm specific shocks related to rainfall based on a series of questions on whether there was enough rain at the beginning of the main rainy season; whether the rain in the main rainy season came on time and whether rain stopped on time, and whether there was rain near harvest time. Information is also available on crop related shocks such as damage through flooding, wind, plant disease, insects and weeds. Information on other agricultural shocks (availability of oxen and labour) and health shocks is also available. However, the information on these is only available for the first three rounds and the last round but not for the two rounds in between. As a result, only the rain and crop shocks are considered for this current study.

The bargaining power indicators to be used and their respective descriptive statistics have already been discussed in the previous chapter.



As a result, I only discuss here the descriptive statistics of women's participation rates in off-farm self-employment and wage work. This is shown in Figure A3.1 and Figure A3.2, respectively.

Although the focus of the chapter is more on women's participation in these activities, men's participation rates are discussed as well. As can be seen, the participation rates for both men and women are rather low in both activities. However, men's participation rates are found to be greater than that of women in both cases, although smaller differences are observed in the case of the off-farm self-employed work. It is interesting that particularly married women's participation in off-farm self-employment is higher than their participation in wage work. In the first round, 18 per cent of men and 17 per cent of women participated in off-farm self-employment. However, a huge difference by gender is prevalent in the fourth round where only 0.6 per cent<sup>4</sup> of women participated in this type of work while men's participation was about 13 per cent. In the last two rounds, the gender difference in the participation rates in self-employment narrowed down again, to about 4 percentage points.

Regarding wage work, a substantial difference by gender throughout all survey rounds is found. Overall, only 3 per cent of women, on average, participated in wage work. The lowest female participation rate in wage work occurred during the fourth round (about 2 per cent).

Table A3.1 and Table A3.2 show the participation rates of both men and women in different types of off-farm work and wage work. Generally, it can be observed that certain activities are more predominantly done by men than women and vice versa. For instance, Table A3.1 shows that while men dominate off-farm activities such as weaving, trading grain and livestock and activities such as salt trade and traditional healing, women are mainly engaged in activities that involve handicraft and collecting and selling firewood.

Women's participation is lower than that of men in most activities categorized under wage work (see Table A3.2). The largest participation gap, i.e. nearly 7 percentage points on average, is observed for unskilled work. With respect to farm wage work, women's participation is lower by 4 percentage points on average relative to men. Participation rates for both men and women in professional work such as teaching; administrative work, etc. are the lowest, possibly due to the fact that the large proportion of our sample constitutes individuals with no schooling at all.



I also checked whether participation in both off-farm self-employment and wage work shows variation with respect to the household poverty status as reported in Table A3.3. Men from poor households show a higher participation in off-farm self-employment and wage work in the second, third and last round, while more men from non-poor households participated in the first, fourth and fifth rounds. In contrast, more women from poor households participated in off-farm self-employment in almost all rounds except in the fourth round.

Across all survey rounds, more men and women from poor households participated in wage work except for the last two rounds for which a higher participation among individuals from non-poor households is observed. However, taking the total sample period as reference, one can state that the participation gaps between individuals from poor and non-poor households are quite marginal.

Table A3.4 presents the descriptive statistics of the key variables used in this chapter. The households in our sample have on average a household size of 6.5 members and they own on average 1.35 hectares of land. Overall, nearly 43 per cent of households have an income per capita lower than the official poverty line.<sup>5</sup> The highest poverty head count is registered in the third round (55 per cent) and the lowest in the fourth round (32 per cent).

The average age of married men and women in the sample is 47 and 37 years, respectively. A substantial share of individuals in the sample has not completed any form of schooling. This is particularly true for women. Nearly 84 per cent of women and 63 per cent of men were never enrolled in either formal or informal schooling. Few individuals have completed the primary level (25 per cent of men and 11 per cent of women). About 5 per cent of women and nearly 12 per cent of men attended either religious education or were involved in adult literacy programmes.

Table A3.4 also provides information on self-reported rain and crop shocks. On average across all rounds 61 per cent of the interviewed households reported that there was enough rain at the beginning of the rainy season and the rain in the main rainy season came on time. Nearly 47 per cent of the households reported that the rain stopped on time. Variations in the percentage over time are quite substantial indicating that rain is very variable. Again, on average across all rounds 26 per cent of the households reported rain near harvest time. Rain in harvest time can heavily damage and reduce the harvest and often necessitates the

immediate harvesting of crops. Nearly 20 per cent of the interviewees reported that their crops suffered from wind/storm and 18 per cent from flooding related shocks, again with substantial variations ranging from (nearly) 9 per cent to 33 per cent.

Given that the participation rate of women in wage work is very small, I only consider participation rates in off farm self-employed work for further analysis. The estimation techniques used are discussed in the following section.

### 3.4 Empirical Strategy

To test the hypotheses discussed in the previous section, I proceed in two steps. First, I examine how different dimensions of bargaining power affect women's non-farm labour supply. Second, I examine how women's (and men's) non-farm labour supply responds to agricultural shocks and subsequently investigate how the different dimensions of women's bargaining power shape their labour supply response to agricultural shocks. In what follows, I discuss how these tests are done empirically and then proceed with a discussion of the results.

I start by studying the effects of women's bargaining power on women's participation in non-farm work. The following equation is estimated:

$$T_{it} = \beta_0 + X'_{it}\beta_1 + bp'_i\beta_2 + T'_t\beta_3 + P'_{it}\beta_4 + \varepsilon_{it}, \quad (3.1)$$

where  $T_{it}$  is a binary variable taking the value one if a woman  $i$ 's participates in off-farm self-employment in period  $t$ ;  $X_{it}$  is a vector of individual, household and community characteristics such as age, age squared, education, land ownership, household size and distance to the nearest market;  $bp_i$  represents a wide set of factors that affect a woman's bargaining power;  $T_t$  are wave dummies;  $P_{it}$  are seasonal dummies; and  $\varepsilon_{it}$  stands for individual period-specific random shocks. Given that my interest is particularly on the role of bargaining power, i.e. on the set of coefficients  $\beta_2$ , it is not possible to introduce fixed effects in Equation (1), since bargaining power is time-invariant in the dataset. Hence, to estimate Equation (1), I pool all rounds of the ERHS, introduce random effects and apply a between-estimator. Note that random effects make the strong assumption that time-invariant individual unobservable effects are uncorrelated with the included regressors. I estimate these equations

using a linear probability model. The robustness of the results is checked using a logistic estimation.

In a second step, I examine how women's participation in off-farm self-employed work responds to agricultural shocks. The following specification is used:

$$T_{it} = \beta_0 + X'_{it}\beta_1 + S'_{it}\beta_2 + (S_{it}bp_i)' \beta_3 + t'_i\beta_4 + P'_{it}\beta_5 + \alpha_i + \varepsilon_{it} \quad (3.2)$$

where the vector  $S_{it}$  stands for a set of agricultural shocks (such as the coming of rain on time, whether there was enough rain at the beginning of the rainy season, whether rain stopped on time, whether there was rain near harvest time, wind, flooding, weed, plant disease and insect related shocks).  $S_{it}bp_i$  is the interaction effect of agricultural shocks and different measures of bargaining power and  $\alpha_i$  is the individual fixed-effect. All other variables correspond to those in Equation (3.1). Equation (3.2) is estimated with a fixed-effects linear probability model. Alternatively, one could use a probit or logit model, but this would require making strong assumptions on the fixed-effects. Moreover, these models drop all observations that do not show any within-variation in the sample from the estimation, leading, in our case (since this occurs quite frequently), to a serious selection problem. Equation (2) is estimated separately for both men and women. The comparison between men and women's labour supply behaviour can give interesting insights on how gender affects labour supply in response to agricultural shocks. It is, however, important to highlight that I only look at off-farm labour supply and ignore how agricultural labour supply responds to shocks.

Before proceeding to discuss the results, it is worth discussing the role of individual fixed effects. The estimation of participation in off-farm work could be subject to omitted variables bias. This could be due to unobserved permanent individual characteristics such as tastes for leisure or rates of time preference, and work choices (Lundberg 1988). Additionally, household level unobservables such as the quality of landholding affect individuals' labour supply to the market. This is because households with higher land quality tend to have higher returns from their land which reduces an individual's labour supply to the market through the income effect. Another potential source of bias emanates from an individual's perceptions of shocks which in turn may have an effect on how these shocks are managed.

Individuals may ignore new information to persevere their beliefs and may willingly misread new evidence in the hope of supporting prior beliefs. This may affect their ability to predict shocks or responses after shocks are realized (Doss et al. 2006). Biases may occur due to culture-specific factors that provide social safety nets which determine how individuals in specific communities manage risks and shocks (Doss et al. 2006). Hence, applying fixed-effects can control these potential biases on condition that they are time-invariant.

### 3.5 The Results

Table 3.1 shows the results from the random effects estimation on the association between a woman's participation in self-employment off-farm work and her relative bargaining power. In principle, each indicator of bargaining power measures a different dimension of bargaining power and hence all indicators could be used simultaneously. However, given that at least some of the various bargaining power indicators that are used are correlated, two specifications are estimated. One in which all indicators are used together in one regression (see Table 3.1) and another in which each bargaining power indicators are used separately (see Table A3.5). However, for most of the indicators, there is no significant difference between the signs of the various coefficients and the significance levels in the respective specifications.

As the result shows, not all dimensions of a woman's bargaining power are important for her participation in off-farm self-employment. Only bargaining power originating from specific marital arrangements is found to be significant. I find that self-arranged marriage measured by talking to a spouse before marriage and the presence of a written marital contract are statistically significant. I also find (in the estimation in which each factor is tested in isolation (see Table A3.5), that the wife's share in the total land brought to marriage is an important determinant of a woman's participation in off-farm self-employment.

More precisely, the probability of participation in this type of work increases by 3 percentage points for a woman who was able to talk to her husband before marriage compared to a woman who did not. This is plausible given that a woman who is familiar with her husband before marriage tends to have a better say in household negotiations and therefore she may find it easier than other women avoid this type of work.

Again, marriages in the Ethiopian context are predominantly arranged by parents or relatives and couples often meet for the first time during their wedding. As indicated in the previous chapter, only 45 per cent of couples in the sample considered spoke to each other before their marriage.

Moreover, the probability of participation in off-farm self-employment increases by 2 percentage points if the woman has a written marital contract compared to a woman who either has no written contract, or who has 'only' a verbal or religious marital contract. Because women with a written marital contract have the assurance that they get half of the household assets on divorce, they have a higher 'threat point' and therefore more bargaining power within their household. Although most of the indicators considered are found insignificant, the ones found significant show that increased bargaining power is associated with a lower probability of participation in off-farm self-employed work. The results support two of the complementing explanations provided in section 3.2. This negative relationship could be due to the fact that a woman with better bargaining power has more income transferred to her which allows her to spend more time on non-market activities instead of working.

The result also supports the explanation provided in the sociological literature (Kabeer 2008). As can be recalled, this literature argues how the nature of work itself could shape a woman's preference to participate in the said work. This is especially true when considering off-farm activities in this context. These include collecting firewood, selling local drinks, and traditional hair dressing which, in our focus group discussions, came out as activities done by poor women or activities done when there are compelling circumstances. These are generally not desirable by the society at large. Thus, it can be argued that women do not always choose to participate in income earning activities without any regard for other equally important social standards. Thus, having more bargaining power helps them to participate less in work considered undesirable.

**Table 3.1**  
*The Effect of a Woman's Bargaining Power on her Participation  
in Off-farm Self Employment (OLS)*

	Random Effects
At least primary education	0.004 (0.016)
Other education	0.016 (0.024)
Wife's share in the total land brought to marriage	-0.011 (0.026)
Wife's share out of the total livestock brought to marriage	-0.019 (0.013)
Wife talked to spouse before marriage	-0.033*** (0.011)
Wife kidnapped for marriage	0.004 (0.015)
Couples have written marital contract	-0.020* (0.011)
Wife has brothers	0.012 (0.011)
Wife comes from a different ethnic group	0.001 (0.015)
Wife's religion different from husband's	0.016 (0.029)
Wife's parents richer than husband's	0.008 (0.012)
Constant	0.257*** (0.047)
Observations	4363

Cluster adjusted robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1;  
socioeconomic variables, shocks, round and season dummies are controlled but not reported.

Source: Own calculation from ERHS (1994-2004)

As mentioned previously, the chapter also examines how a woman's bargaining power shapes her labour supply responses when agricultural shocks occur. To address this, first an estimation of the effect of the agricultural shocks on a woman's participation in self-employed work is undertaken. This is done to identify the shocks relevant for a woman's participation in work activities. This is reported in Table A3.6. As can be

seen, only rain that suddenly comes near harvest time, crop failures due to wind, flooding and weeds increase a woman's probability of participating in off-farm work,<sup>6</sup> while other shocks are found to be insignificant. Taking this information into account, a principal component analysis is used to construct a shock index using only those significant shock variables which are found to have a positive and significant effect. The shock index is then interacted with the bargaining power variables considered. The result using fixed-effects estimation is reported in Table 3.2.

It shows that the probability of a woman's participation in off-farm self-employed work increases when shocks occur. With an increase in the shock index by one unit, the probability of participating increases by 2 percentage points. More generally, it can be argued that a woman's participation in off-farm work is used as one of the coping strategies when certain agricultural shocks occur. This finding can be further linked to the issue of women's time burdens in the face of economic hardships since women are predominantly responsible for most reproductive work and the extra time spent on off-farm work plausibly comes with a reduction in their leisure time. This, in conjunction with the evidence that suggests deterioration in women's nutritional status as a result of shocks (Dercon and Krishnan 2002), points to the multifaceted effects shocks could have on women's physical as well as mental health in rural Ethiopia. It should also be emphasized that shocks that affect women's labour market participation conceivably increase the demand for children's labour in domestic work as children are the only alternative source of labour (Grootaert and Kanbur 1995).

However, as the results show, the above is not true in the case of a woman who has a better bargaining power. This is particularly true of a woman with better bargaining power through the economic and the agency dimensions. Among indicators that show women's power in these dimensions, only the share of livestock brought to marriage and having a husband with a different ethnicity matter. The result shows that with a one per cent increase in a woman's share of livestock brought to marriage, the probability of her participation in off-farm self-employed work declines by 3 percentage points. As already discussed in chapter two, a woman who marries a man of a different ethnicity is believed to exercise more agency - in this case the probability that she participates in off-farm self-employed work declines by 2 percentage points compared to a woman whose husband shares her ethnicity.

**Table 3.2**  
*The Effect of a woman's Bargaining Power on her Participation  
in Off-farm Self Employment during Shocks (OLS)*

	Fixed Effects
Shocks index	0.02** (0.01)
<i>Shocks Index interacted with</i>	
Wife's share in the total land brought to marriage	0.03 (0.02)
Wife's share out of the total livestock brought to marriage	-0.03*** (0.01)
Wife talked to spouse before marriage	-0.01 (0.01)
Wife kidnapped for marriage	0.00 (0.01)
Couples have written marital contract	-0.00 (0.01)
Wife has brothers	0.00 (0.01)
Wife comes from a different ethnic group	-0.02* (0.01)
Wife's religion different from husband's	0.01 (0.02)
Wife's parents richer than husband's	0.00 (0.01)
Constant	0.17*** (0.01)
Observations	5,035
R-squared	0.067

Cluster adjusted robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1;  
socioeconomic variables, shocks, round and season dummies are controlled but not reported.

Source: Own calculation from ERHS (1994-2004)

### 3.5 Conclusions

This chapter investigates the effect of a woman's bargaining power on her participation in off-farm self-employed work. It also examines how a woman's bargaining power shapes her labour supply responses to agricultural shocks. The chapter uses a unique panel data drawn from the



Ethiopian Rural Household Survey. It also attempts to link this data to the information obtained from focus group discussions regarding factors that villagers perceive to be important for women's bargaining power.

Given the wide interest that surrounds the effect of women's bargaining power on different welfare outcomes, this chapter provides a number of interesting insights. I find evidence that women's participation in off-farm self-employed work is the result of a bargaining process within the household. More specifically, the findings suggest that an increase in a woman's bargaining power reduces her participation in the off-farm self-employed work. Among the dimensions of power considered, only those indicators that show power in the marital arrangement dimensions are found relevant. The result found is consistent with findings of studies based on data for developed countries. It is also consistent with the sociological literature that studies the importance of the type of income generating activities which a woman undertakes. This literature suggests that not all income generating activities are necessarily desirable and that women use their bargaining position to adjust their labour supply to different types of work. This is quite consistent with what was revealed in the focus group discussions where women frequently stated that most self-employment activities such as collection of firewood, preparation of local drinks, engaging in traditional hair making, and pottery making are generally considered to be undesirable and that women engage in these activities only as a way to cope with economic problems.

This chapter provides evidence that a woman's probability of participating in off-farm self-employed work increases when agricultural shocks occur. But this is not true for a woman who has better bargaining power. The chapter shows that women with better bargaining power in the economic and agency dimensions participate less in this type of work even when shocks occur. In particular, an increase in the share of livestock brought to marriage and being in an inter-ethnic marriage insulates women from participating in this type of work. This again underlines the argument made above that women perceive off-farm self-employment as undesirable.

## Notes

<sup>1</sup> These traits include having a relatively better off father, having stayed in Israel for a long time, being European American and being younger compared to their husbands.

<sup>2</sup> Chiappori (1995) argues that the sharing rule may depend on culture, tradition and marriage market conditions. The rule is such that decisions lead always to a Pareto optimal outcome.

<sup>3</sup> This is known as the argument of compensating differentials (Grossbard-Shechtman and Shoshana 1988).

<sup>4</sup> This could possibly be due to a decline in the poverty incidence from 55 per cent in the third round to 32 per cent in the fourth round (see Table A3.3). Dercon et al. (2008) also argued that this might have been caused by the fact that the data for this round was collected during the harvest season when agricultural incomes are particularly high.

<sup>5</sup> The official poverty line is 2200 kcal/day/adult (MoFED 2002).

<sup>6</sup> Among the shocks considered, men's participation in off-farm self-employment is only affected by the presence of flooding in the previous agricultural season.

<sup>6</sup> Chiappori (1995) argues that the sharing rule may depend on culture, tradition and marriage market conditions. The rule is such that decisions lead always to a Pareto optimal outcome.

<sup>6</sup> This is known as the argument of compensating differentials (Grossbard-Shechtman and Shoshana 1988).

<sup>6</sup> Human resources include skills and education levels while economic resources constitute ownership of assets, land or cash. Social resources such as various relationships, networks and support systems also enhance women's bargaining power.

<sup>6</sup> This could possibly be due to a decline in the poverty incidence from 55 per cent in the third round to 32 per cent in the fourth round (see Table A3.3). Dercon et al. (2008) also argued that this might have been caused by the fact that the data for this round was collected during the harvest season when agricultural incomes are particularly high.

<sup>6</sup> The official poverty line is 2200 kcal/day/adult (MoFED 2002).

<sup>6</sup> Among the shocks considered, men's participation in off-farm self-employment is only affected by the presence of flooding in the previous agricultural season.

## 4

# The Effect of a Woman's Bargaining Power on her Health Status in Rural Ethiopia

## 4.1 Introduction

There have been major developments in understanding the causes behind women's health deprivation. Earlier literature emphasized the importance of biological-related causes such as disorders in the reproductive system (DFID 1999). However, a newer literature argues that gender differences (WHO 2002) in power relations is one of the most important determinants of women's health.

Ample evidence shows this link in settings affected by poverty and these studies use various indicators of power to show this link (Kirigia et al. 2005, Jeejobhoy 1995, Maitra 2003, Becker et al. 2005). For instance, a woman's education has been shown to affect her ownership of health insurance (Kirigia et al. 2005), her nutrient intake (Adair 1991), relative reproductive health (Jeejobhoy 1995, Maitra 2003), as well as her ability to negotiate the timing and conditions of sex with partners (Wolff 2000). Her control over economic resources such as access to credit or her share of household assets affects various aspects of reproductive health (Beegle et al. 2000, Amin and Lloyd 2002) Schuler et al. 1997, Nanda 1999). Similarly, a woman's say on major purchases has been linked to her ability to prepare for maternal emergency (Becker et al. 2005); to a better body mass index and energy intake, and to a lower risk of anemia (Adair 1990, Hindin 2000, and Mabsout 2010).

However, the literature shows some gaps. There is generally more focus given to a single measure of power, while it is evident that a number of factors potentially affect women's decision-making power (see chapter 2). More focus, for instance, appears to be given to indicators that measure women's economic empowerment. However, the use and ownership

of economic resources are conditional on specific gender norms (Masbout 2010). If different factors affect a woman's decision-making power through distinct dimensions, not controlling alternative measures introduces biases when examining health as well as other outcomes. Besides the mere focus on a single measure of power, there seems to be more emphasis given to women's reproductive health, although health has multiple dimensions.

This chapter examines the effect of a woman's bargaining power on her health status by addressing some of the aforementioned gaps in two ways. Four health status measures: self-reported illness, functional ability, body mass index, and chronic energy deficiency are used. Various factors that affect women's bargaining power through several dimensions are used. These dimensions include resources, marital arrangements and women's agency, which were identified from focus group discussion in rural Ethiopia. Moreover, the chapter examines how these factors affect various health inputs and also the intra-household health inequality in the given context.

I study these issues for married women using five rounds of the Ethiopian Rural Household survey dataset. The main departure from existing empirical literature is the use of multidimensional bargaining power as well as health indicators.

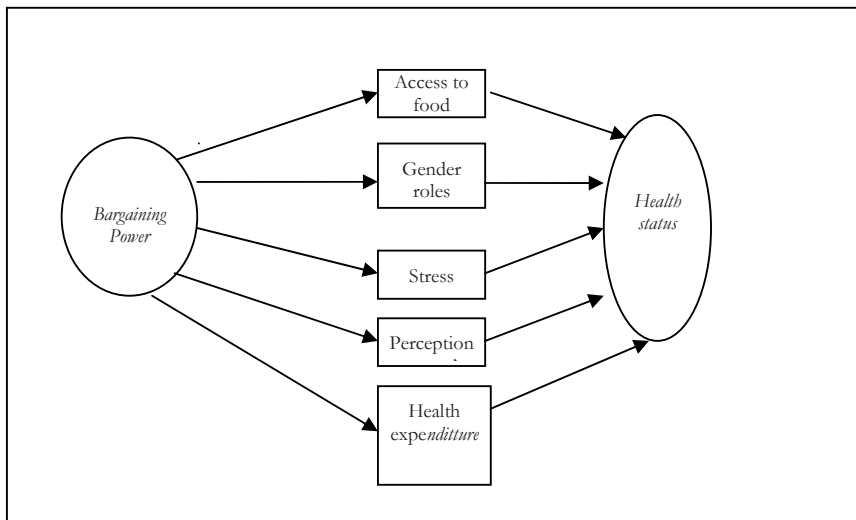
The chapter argues that the bargaining power indicators that are considered important vary depending on the health status measure used. In particular, dimensions of power through marital institutions and agency play a significant role in women's health in the context of rural Ethiopia. The result also shows the importance of looking into the joint effects of bargaining power variables. For instance, economic resources have positive effects for women who have better bargaining power in other dimensions. It is also found that only few bargaining variables affect intra-household health inequality. Economic resources such as livestock brought to marriage and social resources such as grown up sons and children affect intra-household health inequality in favor of a woman.

The rest of the chapter is organized as follows. The next section discusses the theoretical framework. Section 4.3 presents the data and descriptive statistics. Section 4.4 and 4.5 present the empirical strategy and the results, respectively. The last section concludes.

## 4.2 Theoretical Framework

The theoretical framework for this chapter is presented in Figure 4.1. It shows the various pathways from a woman's bargaining power to her health status. These pathways include factors that influence her exposure and her responses to ill health. Exposure to illness could be caused by limited access to food, for example. As studies show, this is more prevalent for women compared to men and this exposes them to illness much more than men (Chen et al. 1981, Basu et al. 1986, Engle and Nieves 1993, Messer 1997). Such food distribution patterns in most settings are linked to norms that encourage women to eat last and less nutritious food (Khan et al. 1983). The role of a woman's bargaining power on increasing her access to food is documented (Thomas 1990, Quisumbing and Maluccio 1999, Dercon and Krishna 2000, Quisumbing and Briere 2000, Thomas et al. 2002).

**Figure 4.1**  
*Flow Chart on the Relationship between Bargaining Power and Health Status*



A woman could also be exposed to illness due to the associated gender divisions of roles and responsibilities. For example, a woman who spends long hours in unventilated kitchens and collect fuel wood and water from far places is more prone to respiratory and back pain problems (Levine et al. 2000). Similarly, a woman who is deprived of leisure time is exposed to a number of physical as well as psychological illnesses (Levine et al. 2001). As some studies found, a heavy workload results in a higher chance of experiencing weight loss, and reduced happiness (Jimenez and Newton 1979, Tafari et al. 1980, Rajagopalan et al. 1981, Gjerdingen et al 2000). Recent evidence, for example, associates better bargaining power<sup>1</sup> with more leisure time (Gupta and Stratton 2008, Friedberg and Webb 2005).

The neuroendocrine pathway is another mechanism where signals that originate in the brain due to stress cause vulnerability to illness (Brunner and Marmot 2006). According to a recent WHO report, women are disproportionately affected by mental disorders. And this is due to violence, socioeconomic disadvantage, low income and income inequality, subordinate social status and continuous responsibility for the care of others (WHO 2008). Also, a woman's exposure to illness could be caused by her perception that she has lower claims on household resources and that domestic violence by her husband is justified and she internalized her social status as a person of lesser value (Kabeer 1999). Studies show that a woman's bargaining power affect her happiness positively (IDA 2008) and her exposure to domestic violence negatively (Ceballo et al 2004, Aizer 2010).

How one responds to illness is also matter for one's health status. More specifically, the pattern of resource distribution especially for utilization of health care facilities depends on existing norms that attach different values to the health of women and men. For example, there are norms that promote female seclusion and they often increase a woman's likelihood of experiencing debilitating health because treatment is delayed or does not happen at all (Basu 1993, Nikie`ma et al. 2008). However, studies indicate that a woman with better bargaining power has better utilization of health care facilities (Furtua and Salway 2006, Rahman 2009).

The effect of some of the factors that affect the various dimensions of women's power on her health status is explored in the remaining sections. Also, an attempt is made to investigate the effect of these same

factors on some of the pathways such as happiness, women's goods and leisure.

### **4.3 The Data and Descriptive Statistics**

Data comes from two sources: the Ethiopian Rural Household Survey (ERHS) and information from focus group discussions in rural Ethiopia. The ERHS provides information on different health domains. This information is available at an individual level. It includes the incidence of illnesses and number of illness days. This information is collected for the four weeks time period prior to the survey and it is available in all the survey years except the 1999 survey round. In that year, the illness information was collected for a specific agricultural season.

The data also consists of information on whether the illness or injuries prevented the individual from carrying out his/her main activities; and what the symptoms were of most recent illnesses. Information on four functional abilities (activities related to daily life) is available. These include whether a person can stand up after sitting down; whether a person can walk 10 kilometers; whether a person can carry 20 liters of water; whether a person can hoe and is able to sweep a floor. Information on the weight and height of the individuals is available in all rounds except in the 1999 round.

I focus on a sub-sample of nearly 4500 married women in monogamous households, followed over five rounds of the ERHS (1994a, 1994b, 1995, 1997 and 2004). The data from the 1999 round is excluded due to inconsistency in the time span used for the self-reported health status and absence of information on the weight and height of the individuals surveyed.

The indicators of bargaining power are reported and their descriptive statistics is discussed in chapter 2. Four health status measures are used: self-reported health status, body mass index (BMI), Chronic Energy Deficiency (CED) and functional ability (activity of daily living, ADL).

Self-reported health status measures rely on individuals' perception of their health. It is a tool that provides 'a simple, direct, and global way of capturing perceptions of health using criteria that are as broad and inclusive as the responding individual chooses to make them' (Idler and Benjamin 1997). The correlation between self-reported health status and mortality is documented (Ibid, 1997).

Despite this, this measure is prone to measurement error.<sup>3</sup> This could stem from perceptions that are conditional on an individual's experiences, socioeconomic behaviour and outcomes (Baker et al. 2005). This is, for instance, illustrated by the high self-assessed morbidity rates found in higher income countries and among the affluent in developing countries (Schultz and Tansel 1998, Foster 1993).

Weight-to-height-squared or body mass index is another measure of health status considered in this study. It is often correlated with better levels of health and productivity<sup>4</sup> (Thomas and Strauss 1997). Using this measure is advantageous because it conveys valid information about early nutritional or health conditions that affect more general living standards. This is because adult height does not change substantially between the ages of about 25 to 55, (Fogel 1993, Floud et al. 1990). As a result, weight-to height squared and BMI are measures that bridge health status at different moments in the life cycle (Costa 2002). Beyond inadequate food intake, it also captures the feedback relations between illness and malnutrition (Pacey and Payne 1985). Measurement of height and weight are less prone to errors compared to measures like self-reported health status. Any errors that occur are often random because they are less likely to be correlated to unobservables and measures of well-being such as wealth (Sahn and Younger 2009). I use the WHO classification of adult underweight. This is true of body mass index below 18.5 kilogram per square meter. Those who are below this cut off point are considered to experience chronic energy deficiency.

Another health status measure used is activities of daily living (ADL).<sup>5</sup> This refers to a basic set of everyday activities or tasks that an individual should be able to perform in order to live independently (Katz et al. 1963). Respondents were asked whether they were able to perform specific tasks easily, with difficulty, or not at all. ADL is considered to be a more objective measure of morbidity compared to self-reported health status since it is often validated by the interviewers' observations and is, as a result, less prone to measurement error (Strauss et al. 1993).

Because the activities considered are not standardized across age and gender, using them to understand health inequality is problematic (Sahn and Younger 2009). For example, measures may reflect gender divisions of labour rather than true inequalities. To my knowledge, there is a lack of empirical work that investigates the link between a woman's health status via this measure and her decision-making power.



**Table 4.1**  
*Descriptive Statistics of the Health Status Measures*

	1994a	1994b	1995	1997	2004	Pooled
Suffered from illness	18.5	10.1	11.2	11.6	18.6	13.7
Illness days	2.7	1.4	1.9	1.6	2.6	2
Stand	98.1	98.3	98.6	98.7	98.6	98.4
sweep	98.3	98.8	98.7	98.7	98	98.5
walk	95	97.1	97.1	96	95.4	96.2
carry	91.5	93.7	92.6	91.1	90.2	91.9
hoe	80.1	86.7	87.7	85.2	86.3	85
Body mass index	20.1	20.4	20.2	20.2	20.1	20.2
Chronic Energy deficiency (BMI<18.5)	25.4	18.8	21.8	20.5	28.3	22.57

Source: Author's Own Calculation using ERHS (1994-2004)

Nearly 14 per cent of women reported that they suffered from illness within the time span considered. Incidence of illness was at its peak in the first and the last round of questioning, while no significant variations were observed in the remaining rounds. Women reported two days of illness over the entire sample period. Fever is the most common symptom (23 per cent) followed by severe headache (17 per cent), cough and breathing difficulties (10 per cent). Mental disorder, ear ache, weight loss, appetite loss, uterus problems, and heart disease are the least reported symptoms.

Health status measured using the various functional abilities show little variation across rounds (see Table 4.1). Nearly 99 per cent of women reported that they can stand after sitting down and are also able to sweep the floor. For walking for 20 kilometres, the number marginally declined to 96 per cent but is still a high figure. 92 per cent reported that they can carry 20 litres of water and 85 per cent reported they can hoe easily and with little difficulty.

The average body mass index of married women is 20 kg per square meter and does not show any significant variation across the rounds. However, using an 18.5 cut off point, 28 per cent of women had a body mass index below this level in the last round compared to only 19 per

cent in the second round: on average nearly 23 per cent of women registered a body mass index below 18.5 for the entire sample.

The descriptive statistics for various key variables is reported in Table A4.1. I checked whether reported illness differs across some of these variables such as age groups and socioeconomic status (see Table A4.2). Generally, a higher incidence of illness is reported for older age groups. However, the increase in incidence of illness and illness days is not linear. More specifically, the least incidence of illness and illness days are reported by women below the age of 18 - nearly 8 per cent reported incidence of illness compared to the 17 per cent in the age group between 49 and 65. For illness days, women in the age group between 49 and 65 years experienced three days of illness for the entire sample period while women in the age group below 18 years encountered less than one illness day.

Functional ability and body mass index decline with age. The percentage of women whose body mass index is below 18.5 differs between age groups. The lowest percentage, i.e. 12.6 per cent, is observed for those below 18 years of age and the highest per cent, i.e., 37 per cent, for those women in the age group between 49 and 65 years of age. 25 per cent of women above the age of 65 have a body mass index below 18.5 and 20 per cent of those between the ages of 18 and 49 have a body mass index below 18.5.

The poor report much higher incidence of illness and illness days while no remarkable differences are observed for the functional ability measures. The body mass index of the poor is marginally lower than that of the non-poor. The differences in the means between these groups are statistically significant. Using the 18.5 cut off point, 27 per cent of women from poor households have a body mass index below 18.5 while only 20 per cent of women from non-poor households fall below this measure.

On the other hand, incidences of illness and illness days increase with land size. While only 8 per cent of women who reside in landless households reported illness, 17 per cent of women that reside in a household with more than five hectares of land reported that they were ill. Only one illness day is reported by women in landless households, while three illness days are reported by those with a larger land holding. This shows that more illness is reported by those with a better socioeconomic status when this is measured by land ownership.

For functional abilities, no significant differences in the ability to stand, sweep the floor and walk was observed. While women in households with between one and five hectares of land show a slightly lower ability to carry, women in households holding less than one hectare of land show less ability to hoe.

The mean body mass index is much lower for women in landless households compared to the rest. However, using the 18.5 cut off point, it is not the women in landless households but those in households with less than one hectare of land that show the highest percentage in body mass index below 18.5. Women in households with a large land holding show the least percentage in body mass index below 18.5.

Using education as a status measure, illness incidence is similar between those women who never had any schooling and those with at least primary education. Even though those who have a different educational status show a lower incidence of illness, the differences in means between these groups is not statistically significant. Similarly, the ability to perform different activities improves with better educational status. In contrast, the mean body mass index does not show significant variation with educational status.

Those women in the lowest quintile of consumption expenditure reported more illness than those in the higher quintile. No significant differences were observed in their functional abilities. However, households in the lower quintile had a high percentage of women (27 per cent) with a BMI below 18.5. A large proportion of women in poor households reported more incidences of illness and illness days and had a higher percentage of women (23 per cent) below 18.5.

Cross correlations of the different measures show that self-reported health statuses are significantly and negatively correlated with functional abilities and body mass index and positively correlated with chronic energy deficiency.

Table A4.3 shows the distribution of health status stratified by bargaining-power measures for the whole sample. The same is done for the sub-sample of poor women.<sup>6</sup>

Women who have no education and richer parents reported more incidences of illness and illness days on average. These patterns are not observed when only poor women are considered. Women in inter-ethnic marriages and those who have grown up sons reported more incidences

of illness. On the other hand, women who brought livestock to their marriage, have a written marital contract and reside in their birth place reported fewer incidences of illness and illness days on average. Similar patterns are observed for the sub-sample of poor women.

Lower functional ability for those with no schooling, those who brought livestock to marriage and those who are in inter-ethnic marriages are found. Poor women who have grown up sons have a lower average functional ability while better functionality ability is found for those who have brothers, children, sons and grown up sons; those kidnapped for the marriage, and live in their birth place.

Lower average body mass index and higher incidences of chronic energy deficiency are observed for women who have no education, are in inter-religious marriages, and who were kidnapped for marriage. All the indicators show similar patterns for the sample of poor women except the statistically insignificant difference between kidnapped and non-kidnapped women. In contrast, higher body mass index and lower incidences of chronic energy deficiency are observed for women who brought land to marriage, have brothers, have written marital contracts and talked to their spouse before marriage.

For poor women, higher body mass index and lower chronic energy deficiency is registered for those who brought land to marriage, have a written marital contract, talked to their spouse before marriage and have brothers.

I also checked whether the distribution of health status varies by deciles of real per capita expenditure for selected health status measures and bargaining-power indicators. Generally, lower health status is prevalent for women in the lower expenditure deciles. Self-reported illness is higher among the non-educated in the lower expenditure deciles, while high reported illness is observed in the higher expenditure deciles for women with some level of schooling. The body mass index of women in almost all expenditure deciles shows that educated women persistently have higher body mass index compared to uneducated ones.

I do not, however, observe clear patterns in the distribution of self-reported illness by land brought to marriage. For instance, women in the lower expenditure deciles (between the 2nd and the 3rd deciles) who brought land to their marriage reported more incidences of illnesses. However, women between the 3rd and the 6th deciles who did not bring

land to marriage, reported more incidences of illness. The pattern alternates for subsequent expenditure deciles. Women who brought land to marriage in all expenditure deciles, except between the 5th and 7th, had a higher body mass index compared to women with no assets. Similar patterns are observed in the case of women who have brothers and have written marital contracts, whereas fewer incidences of illnesses and higher body mass index are reported compared to women who do not have brothers. However, women who have brothers and who reside in households in the 9th expenditure decile and above reported more illness.

The prevalence of intra-household inequality in body mass index is also explored. I only use body mass index because of gender related biases associated with self-reported illness and functional ability (Strauss et al. 1993, and Sahn and Younger 2009). It is also problematic to directly compare men's and women's body mass indices. Because of this reason, I standardized the body mass index of each sex by the community mean for the respective sex. Following this standardization, I computed the difference in men's standardized body mass index compared to women's to see the relative health standing of women compared to men at the household level. Table A4.4 shows the presence of intra-household inequality in body mass index in favour of men. As can be seen, the magnitude is very small. Village-wise comparisons show similar pictures. Comparison is also done based on the 18.5 cut-off points below which chronic energy deficiency occurs. Based on this comparison, 15 per cent of wives are found to be malnourished compared to their husbands.

The aforementioned relationships are explained in a descriptive set up without controlling for other important factors. In the following sections, I examine the effect of the bargaining power indicators while controlling for these factors.

#### 4.4 Empirical Strategy

This section outlines the strategy adopted to answer the research questions. I first examine the linear effects of a woman's bargaining power on her health status. The model is specified as follows:

$$H_{it} = \beta_0 + X'_{it}\beta_1 + I'_{it}\beta_2 + V'_{it}\beta_3 + bp'_{it}\beta_4 + T'_i\beta_5 + R'_i\beta_6 + \varepsilon_{it} \quad (4.1)$$

Hit is the health status of a woman  $i$  at time  $t$  which is measured either by self-reported illness, illness days, functionality index<sup>7</sup>, body mass index or body mass index below the 18.5 cut off point which captures the presence of chronic energy deficiency (CED).

I control for household level variables,  $X_{it}$ , which include household size as well as wealth measured by the amount of land owned in hectares. Since land is owned by the government and buying and selling is prohibited by law, hence is exogenous to changes in one's health status. It is hence used to avoid the potential endogeneity bias that might have occurred had measures like consumption expenditure been used. I control for indices of rain and crop shocks constructed from different agricultural shocks that households reported as being important elements behind the variability in their incomes. I also include individual level variables  $I_{it}$  such as age, and age squared and whether a woman is pregnant or breastfeeding. I include a vector of community variables  $V_{it}$  that capture the infrastructure of the village: access to electricity and piped water; distance to the nearest government hospital and distance to the nearest market. These variables also capture the proximity to urban areas and are controlled. Region,  $R_t$ , and round fixed effects,  $T$ , are also controlled.

The bargaining power indicators that capture economic, human and social resources, marital institutions and proxies for agency are represented by  $bp$ . As discussed in the previous section, these variables are constructed using the information from the 1997 round. Because of this, and because most of these variables originate from events that occurred *ex ante* marriages, most of the indicators are time invariant. Since this poses problem of using fixed effects estimation, identification is done using the random effects estimation.

In accordance with the theoretical framework set out in section 4.2, to explore the possible channels from bargaining power to health, I estimate reduced form equations of log of expenditure on women's clothes for which information in five rounds is available; hours spent on leisure activities for which information is available in the 1997 round; whether a woman generally feels happy or not for which information is available in the 2004 round. Factors that influence expenditure on a woman's clothing reveal important information regarding household spending that matter for a woman's health due to its private good nature. Random effects, OLS and probit estimation techniques are used for expenditure on women's clothing, leisure and happiness, respectively. I control for

household and individual variables, and region and round fixed effects where relevant. In the case of the estimation on happiness, I also control for the presence of recent unfortunate events or bad luck in the week prior to the survey. Given the nature of the bargaining power variables and also because, in the case of leisure and happiness, only cross section information is available, it is not possible to control for time invariant unobserved heterogeneity.

The estimations above involve examining the effect of bargaining power on health status or transmission channels by comparing women in different households.

To examine how these same bargaining power indicators affect the intra-household inequality in health status between a man and a woman, the following specification is estimated.

$$HI_{it} = \alpha_0 + X'_{it}\alpha_1 + I'_{it}\alpha_2 + V'_{it}\alpha_3 + bp'_i\alpha_4 + T'_i\alpha_5 + R'_i\alpha_6 + e_{it} \quad (4.2)$$

$HI_{it}$  captures two inequality measures. The first one is the difference in standardized body mass index of each sex by the community mean in which a positive difference shows an inequality in favour of a woman while the negative shows inequality in favour of a man. The second inequality measure is a dummy based on a comparison of incidence of chronic energy deficiency - 1 captures whether a wife is malnourished compared to her husband while 0 captures whether a woman has either equal or better status relative to her husband.

Certain econometric issues of concern are discussed as follows. First, the endogeneity between health and education is often a concern. However, given that, in the setting under this study, the custom is that women stop going to school after they are married, it is less likely that current education status is endogenous to current health status. Also, it is doubtful that there exists endogeneity between past health and past education status in a context where 85 per cent of the women never went to school because of lack of a school infrastructure and norms on female education.

The second concern is the endogeneity of some of the bargaining indicators and health status. For example, being a kidnapped wife could be correlated with a woman's past health status. Referring to the reasons I mentioned in chapter 2, kidnapping could occur with or without com-

plete information on a woman's health. The past health status of a woman is not available in the ERHS data but it is plausible to argue that unless it is a more visible illness or disability such as leprosy, it is unlikely that the husband took health into consideration when kidnapping his wife.

It is also a concern that, due to a lack of information in the ERHS data set, I cannot control for congenital factors or factors related to personal behaviour such as smoking, eating, attitudes and values that affect health. This only poses a problem if these factors are correlated with any of the bargaining power indicators. This could result in underestimates of the magnitude of the variables of interest.

## 4.5 Findings of the Study

### 4.5.1 Bargaining Power and Health Status

Table 4.2 reports the estimation results on self-reported illness. Most of the bargaining power indicators do not have any effect on this measure of health except the negative effect of informal education and the positive effects of a share of livestock brought to the marriage and parental wealth. While there is no significant effect as a result of formal education, informal education appears to affect the number of self-reported illness days negatively. The insignificant effect of formal education is not surprising given that such a large proportion of women do not have any formal schooling.

Among the variables that affect women's power in the social dimension, only parental wealth appears to matter for this dimension of health. I find that a woman who has richer parents compared to her husband's is more likely to be ill (two percentage points) and experience more illness days (0.56 illness days). The effects of a share of livestock and parental wealth on self-reported illness are not as expected. It is plausible that women may have picked up a 'wealth or status effect' consistent with the literature that shows the influences of conditioning factors on reporting behaviour. To check this, I re-estimated the regression for a sub-sample of women who reported illness and whose body mass index is below 18.5 kilogram per square meter. The result shows that the effect of informal education is robust while the effect of share of livestock and parental wealth has disappeared.



**Table 4.2**  
*The Effect of Bargaining Power on Self- Reported Health Status (OLS)*

	Incidence of illness		Illness days	
	Pooled	Random	Pooled	Random
Wife has at least primary education	0.015 (0.015)	0.014 (0.015)	-0.043 (0.391)	-0.042 (0.395)
Wife has either religious or adult literacy education	-0.031 (0.021)	-0.033 (0.021)	-0.94** (0.323)	-0.98*** (0.330)
Wife share of land brought to marriage	0.061 (0.053)	0.062 (0.055)	0.820 (0.989)	0.847 (0.995)
Wife's share of livestock brought to marriage	0.060** (0.020)	0.061** (0.019)	0.832 (0.297)	0.815 (0.292)
Wife has brother/s	-0.003 (0.011)	-0.004 (0.010)	-0.169 (0.247)	-0.189 (0.247)
Woman has children	0.019 (0.030)	0.021 (0.029)	0.487 (0.740)	0.526 (0.739)
Woman has son	0.001 (0.022)	-0.002 (0.022)	-0.210 (0.353)	-0.256 (0.349)
Woman has a child above 15 years old	-0.002 (0.019)	-0.002 (0.019)	-0.067 (0.359)	-0.096 (0.355)
Couple have different ethnicity	0.006 (0.030)	0.006 (0.032)	0.497 (0.630)	0.529 (0.640)
Couple have different religion	-0.008 (0.041)	-0.011 (0.040)	-0.161 (0.775)	-0.239 (0.752)
Couple have different ethnicity and religion	-0.005 (0.058)	-0.004 (0.060)	-0.694 (1.215)	-0.667 (1.238)
Wife was kidnapped for marriage	0.013 (0.018)	0.011 (0.019)	0.242 (0.316)	0.218 (0.325)
Wife talked to spouse before marriage	-0.007 (0.020)	-0.007 (0.019)	-0.275 (0.297)	-0.285 (0.292)
Couple have written marital contract	-0.015 (0.023)	-0.015 (0.024)	-0.078 (0.423)	-0.095 (0.437)
Wife's parents richer than husbands	0.024* (0.012)	0.024** (0.012)	0.561** (0.222)	0.559** (0.227)
wife lives in her birth place	-0.013 (0.011)	-0.014 (0.012)	-0.355 (0.254)	-0.388 (0.261)
Age gap	-0.001 (0.001)	-0.001 (0.001)	-0.011 (0.017)	-0.012 (0.017)
Constant	0.051 (0.047)	0.051 (0.051)	-0.444 (0.816)	-0.596 (0.858)
Observations	3,698	3,698	3,698	3,698
R-squared	0.043		0.033	

Cluster adjusted Robust standard errors in parentheses \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ;  
Household, individual, community characteristics are controlled but not reported

Source: Own calculation from ERHS (1994-2004)

What can be argued from the result of this estimation is that self-reported illness is only affected by the resource dimension while other dimensions do not have any effect at all. This is not unexpected given that illness is measured within a short time span which may not reflect sustained deprivation in the health status of an individual. While informal education significantly and negatively affects reported illness, economic resources, captured by livestock brought to marriage and social resources as indicated by having richer parents, only affect reporting behaviour.

Table 4.3 reports estimation results for functional health, body mass index and chronic energy deficiency. It is found that none of the factors that affect women's power through the resource dimension have any bearing on functional health. However, a woman's agency measured by inter-ethnic and inter-religious marriage has significant effects on functional ability but with contrasting results. While an inter-religious marriage results in better functional ability, an inter-ethnic marriage leads to worse functional ability. It is quite interesting that these two indicators that show women's strategic choices show opposite results. This indicates that dimensions that are associated with more female power are not always associated with better welfare outcomes.

As expected, marriage arrangements through a written marital contract that improve women's fall back positions affect a woman's functional ability positively. It increases the index by 0.18 units. In contrast, an increase in the age difference between spouses is found to be detrimental for the woman's functional health but the levels of significance and magnitude are not that strong.

Unlike self-assessed health status, only bargaining power associated with marriage arrangement and agency has implications on a woman's health measured by her functional ability.

**Table 4.3**  
*The Effects of a Woman's Bargaining Power on her Functional health,  
 Body Mass index and Chronic Energy Deficiency (OLS)*

	Functionality Index		Body mass index		Chronic Energy Deficiency	
	Pooled	Random	Pooled	Random	Pooled	Random
Wife has at least primary education	0.058 (0.101)	0.086 (0.108)	0.203 (0.161)	0.182 (0.167)	-0.021 (0.023)	-0.024 (0.021)
Wife has either religious or adult literacy education	0.047 (0.149)	0.068 (0.161)	0.203 (0.213)	0.190 (0.225)	-0.020 (0.024)	-0.023 (0.029)
Wife share of land brought to marriage	-0.063 (0.278)	-0.092 (0.287)	0.484 (0.653)	0.497 (0.629)	-0.029 (0.104)	-0.024 (0.106)
Wife's share of livestock brought to marriage	-0.081 (0.119)	-0.117 (0.121)	0.123 (0.315)	0.247 (0.321)	0.027 (0.052)	0.020 (0.058)
Wife has brother/s	0.105 (0.091)	0.093 (0.097)	0.102 (0.097)	0.144 (0.109)	-0.04** (0.014)	-0.04*** (0.014)
Woman has children	0.144 (0.129)	0.057 (0.129)	-0.408 (0.286)	-0.325 (0.255)	-0.007 (0.039)	-0.007 (0.028)
Woman has son	0.015 (0.112)	-0.065 (0.125)	0.024 (0.224)	0.025 (0.185)	-0.022 (0.030)	-0.019 (0.025)
Woman has a child above 15 years old	-0.043 (0.065)	0.008 (0.042)	-0.000 (0.113)	0.074 (0.084)	0.013 (0.022)	0.003 (0.020)
Couple have different ethnicity	-0.256** (0.108)	-0.279** (0.119)	0.333 (0.338)	0.351 (0.366)	-0.052 (0.039)	-0.058 (0.041)
Couple have different religion	0.225*** (0.065)	0.223*** (0.061)	0.193 (0.509)	0.031 (0.409)	-0.12** (0.049)	-0.11** (0.043)
Couple have different ethnicity and religion	0.082 (0.171)	0.117 (0.179)	-0.301 (0.780)	-0.300 (0.713)	0.128** (0.050)	0.141*** (0.040)
Wife was kidnapped for marriage	0.084 (0.049)	0.087 (0.056)	-0.414* (0.212)	-0.383* (0.201)	0.022 (0.034)	0.024 (0.034)
Wife talked to spouse before marriage	0.002 (0.081)	-0.001 (0.077)	0.418** (0.161)	0.477*** (0.165)	-0.064** (0.027)	-0.065** (0.029)
Couple have written marital contract	0.139* (0.078)	0.177** (0.080)	-0.007 (0.196)	0.083 (0.170)	0.025 (0.029)	0.016 (0.031)
Wife's parents richer than husbands	-0.054 (0.059)	-0.069 (0.061)	-0.003 (0.139)	-0.011 (0.133)	-0.006 (0.017)	-0.010 (0.017)
wife lives in her birth place	-0.030 (0.048)	-0.018 (0.052)	-0.125 (0.142)	-0.119 (0.158)	0.026* (0.014)	0.027* (0.016)
Age gap	-0.006 (0.005)	-0.009* (0.005)	0.012 (0.010)	0.013 (0.009)	-0.001 (0.002)	-0.001 (0.002)
Constant	-0.892** (0.382)	-0.959** (0.423)	19.829*** (0.904)	20.083*** (0.999)	0.258 (0.150)	0.281* (0.154)
Observations	3,598	3,598	3,448	3,448	3,690	3,690
R-squared	0.137		0.111		0.100	

Cluster adjusted Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1;  
 Household, individual, community characteristics are controlled but not reported.

Source: Own calculation from ERHS (1994-2004)

Economic resources and the level of education do not have any effect on a woman's body mass index. This is consistent with the findings of Fafchamps et al. (2009). Other studies, however, show the positive effect of an increase in these assets on food budget shares, expenditures on child schooling, and child health (Quisumbing and Maluccio 1999, Dercon and Krishna 2000, Quisumbing and Briere 2000, Thomas et al. 2002). Also, none of the factors that affect women's power through the social dimension affect body mass index, which is contrary to a result elsewhere (Li and Wu 2011).

Marital arrangements, however, do affect a woman's body mass index. Specifically, marriage arranged by kidnapping has a negative effect on a woman's body mass index while marriage arranged by mutual consent is positively associated with better body mass index. The result shows that a kidnapped woman has a lower body mass index (0.38 units) compared to a woman in alternative marriage types, whereas a woman in a marriage of her choice has higher body mass index (0.47 units higher BMI).

Again, as can be seen, marital arrangements predominantly affect women's body mass index while the other indicators are not significant at all. Similar to health measured by functional ability and body mass index, economic resources and education do not have any significant effect on a woman's likelihood of experiencing chronic energy deficiency. But social resources such as having brothers and living in one's birth place are found to be important while they are insignificant in the case of other health measures. Bargaining power associated with brothers negatively affects a woman's probability of having chronic energy deficiency - a result consistent with what focus groups in rural Ethiopia stated. Living in one's birth place only explains the probability of having chronic energy deficiency but is found to be irrelevant for other measures. A woman who lives in her birth place shows a higher probability (three percentage points) of having chronic energy deficiency compared to one who lives far away.

Similar to the case of body mass index, marriage arranged by mutual consent measured by talking to a spouse before marriage reduces a woman's probability of experiencing chronic energy deficiency by seven percentage points. Bargaining associated with agency measured by an inter-ethnic and inter-religious marriage has significant effects on the probability of having chronic energy deficiency but again with con-

trasting results. An inter-religious marriage reduces, while an inter-ethnic marriage increases the probability of being malnourished.

What can be argued from this is that there are very few common bargaining power indicators that affect the four health status measures considered. This could be because different factors affect distinct dimensions of a woman's power hence have an effect only on specific dimensions of her health status. Unlike resources which received unprecedented focus, marital institutions and women's agency affect the more objective health status measures, whereas bargaining measures that also potentially pick up wealth effects are important in the case of self-reported health status.

### ***Regional Differences***

The bargaining power indicators are interacted with a region dummy to capture heterogeneity in the social, institutional and agency variables depending on where a woman lives. The dummy assigns 1 for Tigray and Amhara which are found in the north and 0 for Oromia and SNNP found in the South<sup>8</sup>. The results are reported in table A4.4 and A4.6. As can be seen, there is a clear difference in the role location plays on the effect of certain bargaining power variables.

As can be recalled, children did not matter in the linear estimation for all the health status measures. However, it is found to have a significant effect on self-reported illness when it is interacted with the location dummy. The result shows that a woman who has children and who resides in the north is more likely to report incidence of illnesses and suffer more illness days than a woman who has children and who lives in the south.

The linear effect of marriage arranged by kidnapping was not significant for functional health. However, its interaction with the region dummy shows that a kidnapped woman who resides in the north has a lower functional ability compared to a woman in the south. Since marriage arranged by kidnapping is more common in the south than in the north, it makes sense that it has a negative effect in a place where it is not a common practice.

Sons and grown up sons are important in positively affecting a woman's body mass index only if she resides in the north. This could stem from the higher value given to women who produce sons in the north.

Also, the benefit of agency related to marriage on a woman's health status depends on the context. While inter-ethnic marriages improve health status, inter-religious marriages are costly if a woman lives in the north. Inter-ethnic marriages in the north increase a woman's body mass index (one unit) whereas inter-religious marriages have a negative effect compared to a woman in a similar marriage in the south (a decline of 0.6 units). When one moves from the north to the south, there is more heterogeneity in religion as well as ethnicity. The north is predominantly orthodox Christian hence an inter-religious marriage could be more costly.

I also checked whether the effect of the economic resources considered would vary depending on a woman's bargaining power in other dimensions. In the linear estimation, land and livestock brought to marriage are found insignificant. Besides lack of variation in the variables, lack of control over these resources could be one reason for this (Kabeer 1999, Agarwal 1997). I tested this by interacting land and livestock brought to marriage with the other bargaining power variables. The results are reported in A4.7 for the more objective health status measures. As this study shows, economic resources matter more to a woman's health when she has better bargaining power in other dimensions. For example, an increase in the share of livestock brought to the marriage increases the functional ability for a woman who talked to her husband before marriage, for a woman who lives in her birth place, and who has richer parents. It is also observed that economic resources reinforce the impact of high bargaining power in other dimensions. For instance, an increase in the share of land brought to the marriage increases functional ability for a woman in an inter-religious marriage. The linear effect of an inter-religious marriage is positive, while the linear effect of land brought to marriage on functional health is insignificant. This implies that understanding the joint effects of different dimensions gives rather interesting insights.

**Table 4.4**  
*The Effect of a Woman's Bargaining Power on Intra household Inequality in Health Status (OLS)*

	<i>Woman is malnourished relative to her husband</i>	
	Pooled	Random
Wife has at least primary education	-0.025 (0.022)	-0.027 (0.020)
Wife has either religious or adult literacy education	0.010 (0.024)	0.008 (0.026)
Wife share of land brought to marriage	-0.034 (0.077)	-0.030 (0.079)
Wife's share of livestock brought to marriage	-0.003 (0.027)	-0.008 (0.030)
Wife has brothers	-0.022 (0.017)	-0.023 (0.018)
Woman has children	-0.053* (0.030)	-0.055** (0.022)
Woman has son	-0.005 (0.031)	-0.004 (0.029)
Woman has a child above 15 years old	-0.032 (0.020)	-0.037** (0.018)
Couple have different ethnicity	-0.062** (0.028)	-0.066** (0.030)
Couple have different religion	-0.049* (0.025)	-0.046 (0.028)
Couple have different ethnicity and religion	0.070 (0.040)	0.068 (0.042)
Wife was kidnapped for marriage	0.022 (0.023)	0.024 (0.024)
Wife talked to spouse before marriage	-0.031 (0.020)	-0.031 (0.020)
Couple have written marital contract	0.043 (0.036)	0.041 (0.037)
Wife's parents richer than husbands	-0.003 (0.014)	-0.003 (0.014)
Wife lives in her birth place	0.013 (0.013)	0.015 (0.013)
Age gap(age of wife/age of husband)	-0.001 (0.001)	-0.001 (0.001)
Constant	0.073 (0.102)	0.065 (0.103)
Observations	3,683	3,683
R-squared	0.037	

Cluster adjusted robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1;  
Household, individual, community characteristics are controlled but not reported, Source:  
Own calculation from ERHS (1994-2004)

Table 4.4 reports the effect of bargaining power on the intra-household inequality in health status. As mentioned before, the inequality considered is only between husband and wife. This inequality is measured by a dummy that assigns one if a woman is either in a better or equal nutritional status compared to her husband and 0 if she is in a worse nutritional status. As can be seen, a woman's bargaining power in the social dimensions explains her health status compared to that of her husband. Also bargaining power due to specific marital arrangements is found to matter. Specifically, a woman who has children, grown up sons, or is in an inter-ethnic marriage has a lower probability of suffering from chronic energy deficiency compared to her husband.

#### 4.5.2 Bargaining power and Health Inputs

As discussed in section 4.2, there are several pathways from bargaining power to health. In this section I analyze the effect of the bargaining power indicators considered on some of these intermediate outcomes or inputs that contribute to better health. These include expenditure on a woman's clothing, a woman's time spent on leisure activities, and her happiness. This is reported in Table 4.5.

As can be seen, increase in the share of land brought to marriage, having at least primary education is associated with an increased expenditure on women's goods. In contrast, presence of children reduces the expenditure on women's goods. None of these indicators are found significant on any of the health status measures used. Besides measurement errors associated with the dependent variables, this could mean that the effect of the significant bargaining power variables on a woman's health status could be via other pathways that are not considered here. Relating to the effect on the time spent on leisure, most of the indicators are found insignificant with the exception of parental wealth. It is found that women who have richer parents compared to the parents of the husband enjoy more leisure time.

With the exception of a few, most of the bargaining power indicators are found insignificant for a woman's probability of happiness. Social resources such as brothers are negatively associated with a woman's probability of happiness. The probability declines for a woman in an in-



ter-ethnic marriage. The lower probability could be explained by the fact a woman who defies existing marital norms often ends up losing her parents' or kins' support. This could cause stress hence less happiness. On the other hand, a woman who talked to her husband before marriage is more likely to be happy compared to a woman who never talked to her husbands before marriage.

**Table 4.5**  
*The Effect of Bargaining Power Indicators on Health Inputs*

	Expenditure on Women's clothes(OLS)		Leisure		Happiness	
	Random effects		OLS		Probit (dy/dx)	
	Coef.	Std.Err	Coef.	Std.Err	Coef.	Std.Err
Wife has at least primary education	0.20	(0.08)***	0.07	(0.10)	0.02	(0.06)
Wife has either religious or adult literacy education	-0.15	(0.10)	0.04	(0.19)	0.03	(0.09)
Wife share of land brought to marriage	0.31	(0.16)*	0.11	(0.36)	0.04	(0.08)
Wife's share of livestock brought to marriage	-0.04	(0.09)	0.06	(0.15)	-0.09	(0.06)
Wife has brother/s	-0.02	(0.06)	-0.09	(0.09)	-0.21	(0.08)**
Woman has children	-0.19	(0.09)**	0.23	(0.18)	0.07	(0.08)
Couple have different ethnicity	-0.07	(0.08)	0.00	(0.10)	-0.23	(0.12)*
Couple have different religion	-0.12	(0.14)	-0.12	(0.13)	0.16	(0.18)
Couple have different ethnicity and religion	0.14	(0.19)	0.02	(0.27)	0.05	(0.06)
Wife was kidnapped for marriage	-0.08	(0.07)	-0.12	(0.08)	-0.02	(0.04)
Wife talked to spouse before marriage	0.01	(0.05)	-0.02	(0.06)	0.11	(0.06)**
Couple have written marital contract	0.06	(0.06)	0.07	(0.10)	-0.01	(0.04)
Wife's parents richer than husbands	-0.05	(0.05)	0.15	(0.08)*	0.06	(0.04)
wife lives in her birth place	-0.03	(0.05)	0.02	(0.06)	0.00	(0.00)
Age gap	-0.00	(0.00)	0.00	(0.00)	0.20	(0.05)***
Constant	4.13	(0.22)***	0.26	(0.33)		
Observations	2,017		754		487	

Cluster adjusted Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1; Household, individual, community characteristics are controlled but not reported.

Source: Own calculation from ERHS (1994-2004)

As can be seen, only some indicators explain the three inputs considered. Only a few of these are also found significant for the health status measures discussed previously. For example, talking to a spouse before marriage is positively associated with a woman's body mass index, while being in an inter-ethnic marriage is negatively associated with her functional health. The result shows that one of the pathways from these indicators to women's health could be through women's happiness. For instance, parental wealth was found to have a positive and significant effect on self-reported illness. Its positive effect on leisure could illuminate the biased effect that wealth could have on self-reported health status.

#### 4.6 Conclusions

Using five rounds of the Ethiopian Rural Household Survey (ERHS) data, the study examines the effect of a woman's bargaining power on her health status. The bargaining power indicators are identified from focus group discussions conducted in rural Ethiopia and are then used to identify possible proxies from the ERHS. The departure from previous work is the use of various dimensions of women's power: namely resources, marital institutions and agency; and multidimensional health measures: self-reported illness, functional ability, body mass index and chronic energy deficiency.

The results show that there are few common bargaining power indicators across the various health status measures used. For instance, livestock brought to marriage and a wife's parental wealth are associated with more self-reported illness but are not important for more objective measures. An inter-ethnic marriage negatively affects functional ability whereas an inter-religious marriage is associated with better functional ability and less chronic energy deficiency. Kidnapping is found to be detrimental for a woman's body mass index whereas talking to a spouse is associated with a better body mass index and a lower incidence of chronic energy deficiency. This implies that efforts geared towards improving women's health by empowering them should take into account the effect particular dimensions of power have on particular dimensions of health.

The result also shows that marriage institutions and agency variables affect women's health in rural Ethiopia more than the conventional vari-

ables associated with economic empowerment. This means that changes in these institutions, rather than a mere focus on economic empowerment, results in better well-being. In line with this, very specific institutional changes that need to be addressed involve strengthening efforts to abolish marriage by kidnapping and child marriage and to foster formalization of marriages through written contracts.

The finding that significant interaction-effects of various indicators are found important albeit their insignificant linear effects, implies that different dimensions jointly rather than individually affect women's health. This is indeed a departure from previous studies that only focused on the individual effects of these indicators. Moreover, contextualizing the importance of economic resources for women's well-being is important. This is because, as the results indicate, in some cases lower bargaining power in a specific context counters the expected outcomes from higher bargaining power through the economic dimension. In other cases, however, higher bargaining power through economic resources reinforces the effect of better bargaining power in specific dimensions. The implication is that policies that attempt to empower women only in the economic dimension without considering existing heterogeneities among women in other, equally important, dimensions may not be effective.

The intra-household health inequality between men and women is found to be marginal. This is not surprising in a resource-constrained setting like rural Ethiopia. Few bargaining variables (only those related to specific economic resources like livestock brought to marriage, and social resources, such as grown up sons and children) reduce intra-household inequality in favour of women.

## Notes

<sup>1</sup> Bargaining power is measured by wages.

<sup>2</sup> Women's poor health also reflects their neglect of personal interest combined with a great concern for family welfare (Sen 1990).

<sup>3</sup> A lack of knowledge to understand complicated illnesses, particularly in assessing their seriousness and reaching correct diagnosis; limited knowledge of other places and experiences leading to understanding that a specific disease is endemic to a region and part of the human condition and therefore not necessarily avoidable (Sen 2001, Baker et al. 2005). Measurement error also occurs when

respondents do not feel comfortable reporting their conditions. For example, individuals report less mental illness or sexually transmitted diseases. The biases could also stem from short memories due to a gap between the period of illness and the survey dates.

<sup>4</sup> This is, however, subject to diminishing returns. For example, arbitrary cut off points reveal that a person with less than 21 or more than 28 metric units is considered as undernourished and obese, respectively and is vulnerable to increased risks of mortality and morbidity in both cases (Fogel 1993)

<sup>5</sup> Functionality measures are more commonly used in studies that examine the health status of individuals in old age. The most commonly used measure is the Katz Activities of Daily Living Scale which includes bathing, dressing, using a toilet, continence and eating (Katz et al. 1963).

<sup>6</sup> The latter is done to see whether the health status of poor women stratified by the bargaining power measures show any meaningful, statistically significant differences.

<sup>7</sup> The functionality index is constructed by using a set of variables that indicate a person's functional ability such as 'whether a person can stand after sitting down', 'whether a person can walk 10 km', whether the person can carry 20 litres of water, whether a person can hoe and sweep floor.

<sup>8</sup> This is based on anthropological studies which report that women's bargaining power declines when one moves from the north to the south of the country (Bevan and Pankhurst 1996).

# 5

## The Effect of a Woman's Bargaining Power on Child Labour and Schooling in Rural Ethiopia

### 5.1 Introduction

Women's empowerment is widely viewed as one of the most important policy instruments to improve children's welfare. This is because women's bargaining power has been shown to have a positive correlation with a household's resource allocation pattern in favour of children.<sup>1</sup> This has reinforced the assumption that women always internalize their children's interests better than men (Basu 2006).

However, this is not always true since this link may not hold beyond a certain power threshold (Basu 2006). In a household where there is an unbalanced power, children's outcomes could be affected adversely regardless of who the powerful person is. This is not without empirical support. For example, Gitter and Barham (2008), using data from Nicaragua, show that children's school enrolment declines in a household where women are more powerful than their husbands. Also, Lancaster et al. (2006), using data from India, found that the only time household resources are allocated in favour of children is when power is spread evenly between the spouses rather than where one partner enjoys a dominant position. Similarly, Basu and Ray (2002), using Nepalese data, show the minimum incidence of child labour when there is balanced power while the incidence increases in households where one of the parents is more powerful.

These studies show how the interests of mothers are not always in congruence with what is best for their children. This should be understood in view of parental preferences and how this is revealed in household choices depending on who has better bargaining power. If women find, for instance, sending their children to work more painful than men,

an increase in their bargaining power reduces the incidence of child labour. If, however, women have positive attitudes towards sending children to work, then an increase in their bargaining power could have an opposite effect (Basu 2006). To my knowledge, no evidence specifically based on data from sub-Saharan Africa is available to show whether this perspective holds true. As such, this chapter examines how the intra-household balance of power affects child labour and schooling in rural Ethiopia. The setting is a good place to study this linkage as it is characterized by the presence of norms that influence the balance of power within a household. As such, studying the influence of this on the allocation of children's time is of particular interest given the high incidence of child labour and low schooling in the country. According to the International Labour Organization, 36 per cent of all children in Ethiopia between the ages of 5 and 15 are engaged in economic work while only 15 per cent attend school (ILO 2006).<sup>2</sup> The situation is particularly worrisome for those children in rural Ethiopia. While more than one third of these children are engaged in economic work, only 9 in hundred children attend school.

Data from the seventh wave of the Ethiopian rural household survey conducted in 2009 is used to examine the effect of a woman's relative power position on hours children spent on domestic and economic work, the probability of children going to school and their education attainment adjusted for their age. The chapter also examine to what extent a woman's power over investment decisions on human capital affects these outcomes.

The results show that an increase in a woman's power relative to her husband's increases hours children spend on domestic work. This is true for both girls and boys although girls are slightly more affected than boys. Increase in the number of domains in which women alone decide is positively associated with the probability that only boys attend school. Girls are less likely to go to school when women have more power on deciding over human capital investment. But no effect is found for boys. On the other hand, when fathers are more powerful in deciding over this investment, both boys and girls are less likely to go to school. No evidence is found that balance of power on various domains and specifically over human capital investment have any significant effect on both children's age-adjusted educational attainment.

The rest of this chapter is organized as follows. The next section presents a review of the relevant literature. Section 5.3 presents the theoretical discussion. Section 5.4 discusses the data and provides descriptive statistics. Section 5.5 discusses the empirical strategy. Section 5.6 reports the results, followed by a conclusion in section 5.7.

## **5.2 Review of the Relevant Literature**

There is substantial literature on the determinants of child labour and schooling in developing countries. However, the review of literature in this chapter is more focused on studies that look at the link between women's bargaining power and children's labour and schooling.

The literature reviewed below uses mother's education, employment, or decision-making power on household purchases as alternative indicators of women's power in various contexts. I start with studies that examine the importance of the mother's education as it is the most widely used indicator in the literature. It is to be noted that studies that examine the effect of a mother's education on her children's welfare do not often explicitly discuss the bargaining effect prominently, although it is subtly implied in some of them. While it is generally expected that an educated mother would have an affinity for children's schooling and an aversion towards child labour, the evidence suggests that its effect depends on the specific context. These studies usually compare which parents' educational status matters in how children's time is allocated. For example, in some contexts a father's education is negatively related with children's work while a mother's education is found to be insignificant (Canagarah and Coulombe 1997, Wolderhanna et al. 2005). There are also cases where a mother's education is positively associated with her daughter's schooling (Glick and Sahn 1999, Nath and Hadi 2000, Ainsworth et al. 2000) and negatively associated with her manual labour (Mukerjee and Das 2008).

There are also studies that look at the implications of women's employment in paid work on the allocation of their children's time. These studies use two common variables: labour market participation and wage rate and often discuss the income as well as substitution effects of women's employment. While women's employment could increase child schooling and reduce child labour through the income effect, it could also increase the demand for child labour through the substitution effect.

Ample evidence shows an increase in children's domestic work in response to women's labour market participation (Blunch and Verner 2000 and Canagarajah and Coulombe 1998 for Ghana, Cartwright 1999 for Columbia, Grootaert 1997 for Cote d'Ivoire, Sakellariou and Lall 1997 for Philippines, Levis 1991 for Brazil, Patrinos and Psacharopoulos 1995 for Paraguay and Woldehanna 2005 for Ethiopia). In contrast, other studies show a reduction in child labour as a result of female labour market participation (Cartwright and Patrinos 1999 for Bolivia, Rosenzweig and Everson, 1997 for India) and also improvements in children's schooling (Ersado 2002). Similarly, an increase in the mothers' wage is important in reducing the incidence of child labour (Lavy 1985 for Egypt, and Kambhampati and Ranjan 2005 for India).

Studies in both strands of literature, those that focus on education and those that focus on women's employment, analyze only linear effects and provide little information on what happens when women have power beyond a specific threshold. A few other studies have provided evidence on this. Using the ratio of years of schooling completed by the female and male heads of household as a measure of the balance of power, Gitter and Barham (2008), using Nicaraguan data, found that additional female power reduces children's school enrolment, especially that of girls, when female power is significantly greater than male power in the household. Basu and Ray (2002), using Nepalese data, show that child labour is minimized when power is balanced and the incidence of child labour increases in households where one of the parents is more powerful. Similarly, Sakamoto (2006), using data from India, shows that children are more likely to work in households where the father is more powerful. In contrast, Reggio (2010), using Mexican data, shows the negative link between women's decision making power and child labour, especially for girls.

To my knowledge, therefore, only few studies examine how child labour and schooling correlates with the balance of power within a household, more particularly giving emphasis to what happens when women are relatively more powerful than their husbands.



### 5.3 Theoretical Discussion

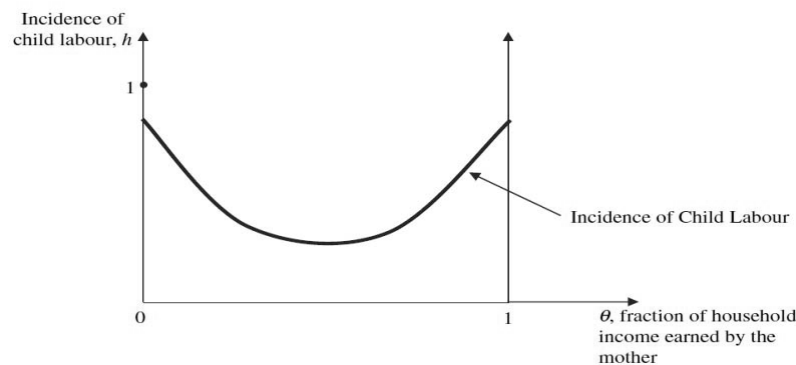
A common assumption in theoretical models of child labour is that one parent makes decisions regarding allocation of household resources. And the concerned parent's preferences play an important role in the decision to send children to work and/or to school. However, which parent's preference is revealed in allocation choices depends on the balance of power within a household.

The theoretical model that motivates this study relies on Basu's theory that links child labour with the balance of power within a household (Basu, 2006). By using a collective household framework, Basu shows that a household maximizes a weighted utility of individual sub-utility functions less the costs of child labour. He also includes income from child labour as part of the household's budget constraint. He assumes that, given that children do not participate in the day-to-day decision making within a household, the power structure influences their welfare through the power position of the parent who is considered to look out for their best interests.

Based on these assumptions<sup>3</sup>, the model makes the following predictions. If both parents are equally averse to sending their child to work but have differential preferences on how to spend the income derived from child labour, the relationship between child labour and a woman's power becomes U-shaped as indicated in Figure 5.1. If there is an even power distribution where  $\theta = 1/2$ , neither of the parents are able to use the income from child labour. Thus, the least incidence of child labour occurs at this point. On the other hand, the presence of either an all-powerful husband ( $\theta = 0$ ) or an all-powerful wife ( $\theta = 1$ ) leads to a high incidence of child labour since the full benefits from child labour are reaped by the powerful agent.

In contrast, if mothers are more sensitive to the pain of their children than fathers, then the incidence of child labour becomes smaller when there is an all-powerful woman. The same argument holds if fathers are more sensitive to the pain of their children. Hence the graph becomes less sharp on the right hand side.

**Figure 5.1**  
*The relationship between child labour and balance of power within a household*



Source: Basu (2006)

On the other hand, if only women are concerned about their children while men are not sensitive to the pain of their children, the graph becomes an inverted U-shape. That is, a rise in a woman's power position within the household only results in a reduction in child labour if her initial power position is better than that of her husband.

We test these theoretical predictions using data from Ethiopia. This requires us to make sense of the assumptions used in Basu's theory based on the context under consideration. Allocation decisions that lead to Pareto optimal outcomes, as suggested by the collective framework is questionable based on the available evidence (see Lundberg and Pollak 1996, Udry and Duflo 1995, Seebens and Sauer 2006). There exist, for instance, idle children who neither go to school nor are engaged in any type of work.

Also, the benefits of child labour could include not only economic work but also domestic as well as farm work which is very common in this setting. Where imperfect labour markets fail to satisfy the demand for labour especially for domestic and farm work, children's labour is quite indispensable for such types of work.

Moreover, it is possible that parents may not view child labour as painful and they may have positive attitudes towards it (Patrinos and Shafiq 2010). This, for instance, happens to be true in the context of rural Ethiopia (Roschanski 2007). As such, an increase in a woman's bargaining power could increase child labour in a linear fashion unless child labour becomes undesirable beyond a certain level of work.

It is also plausible that mothers or fathers could have different preferences on how to allocate their daughters' or sons' time. This could especially happen if there are differences in the returns to schooling investments depending on the sex of the child (Thomas 1995). I account this aspect by incorporating a gender element to the analysis to capture any potential sex biases on how balance of power affects child labour and schooling.<sup>4</sup>

As can be seen from the discussion in chapter 2, the factors that affect a woman's power relative to her husband go beyond the fraction of income earned by a woman as depicted in Basu's model.

Basu's theory described above is tested by introducing these context-specific intricacies when analyzing the data introduced in the next section.

## **5.4 The Data and Descriptive Statistics**

This chapter uses the 2009 Ethiopian Rural Household Survey dataset. I focus on data from this round since it consists of the relevant information on household decision making. Similar information is also found in the 4<sup>th</sup> round collected in 1997. However, as most children who were in the relevant age group in 1997 had outgrown the age group by 2009, it is not possible to create a panel data.

The dataset provides a broad array of information on socioeconomic characteristics, agricultural activity, shocks, health issues, and risk and time preferences. It also provides information on the number of hours children spent on various activities over the previous seven days, their schooling and at what age they begin working. In addition, the data provides information on who decides on various domains within a household. The domains include the purchase of cereals, meat, medicine, men's clothing, women's clothing, children's clothing, and schooling.

I consider 1922 children between the ages of 5 and 15 years in 755 monogamous households. The incidence of child labour is defined as hours spent on domestic and economic work. The percentage of children involved in work or schooling or those that combine both is also reported. The education attainment of children for a specific age is also used as a schooling indicator.

Table 5.1 reports the descriptive statistics on children's characteristics and these outcomes. The data consists of an equal proportion of male and female children with an average age of 10 years. 95 per cent of these children reside with their biological parents.

Children started engaging in work at the age of 6.5 years on average. 66 per cent of the children combine school with work while 27 per cent of them are only engaged in work. Very few of them only attend schools (1 per cent) or are idle (5 per cent). Those who work spend nearly 17 hours and 21 hours per week on average on domestic and farm work, respectively. Fewer children are engaged in paid work and spend 30 hours per week on average on this work - an equivalent of six working hours per weekday. Those with the maximum number of hours on the various work types spend, on average, more than eight hours per day on work.

Children's age-adjusted school achievement (SAGE) is calculated following Psacharopoulos and Yang (1991) using a sub-sample of 1685 children above the age of six years.

$$SAGE = [G / (A - E)] * 100 \quad (5.1)$$

Where G indicates the highest grade of formal schooling attained by the child, A and E refer to the age of the child and the official school entry age (six years is taken for Ethiopia), respectively.

If SAGE=0, a child is illiterate. If SAGE is between 0 and 100, a child has below the normal school attainment. A child is considered to have normal educational attainment if SAGE is equal to 100. A child has above the normal education attainment for his/her age if SAGE is greater than 100.

The average education attainment, 46.3, is far below the normal school level for a given age. As can be observed, 24 per cent of children in the sample never had any education while 65 per cent have schooling

below what they should normally attain for their age. Only 8 per cent have attained the normal education level for their age and only 3 per cent are over-achievers for their age.

**Table 5.1**  
*Descriptive Statistics on Child labour and Schooling outcomes*

	N	mean	sd	min	max
Sex(1=male)	1922	0.51	0.50	0.00	1.00
Age in years	1922	10.45	2.98	5.00	15.00
Biological Child	1922	0.95	0.23	0.00	1.00
age child started participating in work for the first time	1758	6.50	1.33	4.00	13.00
Child only goes to school	1922	0.01	0.12	0.00	1.00
Child combines school and work	1922	0.66	0.47	0.00	1.00
Child only works	1922	0.27	0.44	0.00	1.00
Child neither goes to school nor works	1922	0.05	0.22	0.00	1.00
hours per week on domestic tasks	1423	16.72	11.38	1.00	96.00
hours per week on farm work and house hold business	1194	21.05	13.91	1.00	84.00
hours per week on paid work	15	29.53	18.95	6.00	70.00
					300.00
Age Adjusted educational Attainment(SAGE)	1685	46.30	37.87	0.00	0
Illiterate(SAGE=0)	1685	0.24	0.42	0.00	1.00
Under normal(0<SAGE<100)	1685	0.65	0.48	0.00	1.00
Normal (SAGE==100)	1685	0.08	0.28	0.00	1.00
Above normal(SAGE>100)	1685	0.03	0.18	0.00	1.00

Source: Author's Calculation based on ERHS (2009)

Table 5.2 reports the descriptive statistics on who decides on the various domains. As can be seen, a large proportion of husbands decide alone on the purchase of meat (68 per cent), medicine (58 per cent), their own clothing (73 per cent), and children's schooling (59 per cent). In contrast, most wives decide alone on the purchase of cereals (52 per cent), and their own clothing (42 per cent).

Substantial numbers of couples jointly decide on the various domains. Couples in 23 per cent of households decide jointly on the purchase of cereals; 30 per cent jointly decide on the purchase of medicine; 14 per

cent decide on the purchase of men's clothing and 25 per cent decide on the purchase of women's clothing.

**Table 5.2**  
*Descriptive Statistics on Decision Making on Various Domains*

<i>Items</i>	<i>Husband alone</i>	<i>wife alone</i>	<i>Both Jointly</i>
Cereal	0.25	0.52	0.23
meat	0.68	0.17	0.15
health inputs(medicine)	0.58	0.11	0.30
Clothing for men	0.73	0.12	0.14
Clothing for women	0.33	0.42	0.25
Clothing for children	0.44	0.22	0.34
Schooling for children	0.59	0.18	0.24
Separate finance(1=yes)	0.86		
N=755			

Source: Author's Calculation based on ERHS (2009)

Table A5.1 summarizes the descriptive statistics on the differences in the aforementioned children's outcomes based on who decides on the various domains. The proportion of children who combine school and work is higher in households where there is balanced power in decision making over all the domains except in the case of meat.

The average number of hours that children spend on domestic and economic work is higher in households where the wife decides alone on all expenditure domains except cereals and women's clothing. There is no statistically significant difference in the mean age-adjusted educational attainment based on the balance of power in the various domains.

The information on decision making over these domains is used to generate an indicator on generic decision making in the household by counting how many domains a wife decides on alone. It is assumed that a woman's power increases with the number of domains she decides on.

Table 5.3 shows that wives decide on nearly two domains, on average, of the seven domains considered. 28 per cent of the women do not have any decision-making power on any of the given domains while 28 per

cent decide on 1 or 2 domains. The percentage of women with decision-making power declines as the number of domains increases - only four per cent of the women decide alone on all of the given domains.

**Table 5.3**  
*The Percentage of Women depending on the Number of Domains they alone decide on (%)*

Number of Domains	N	Percent
0	213	28.21
1	210	27.81
2	165	21.85
3	51	6.75
4	37	4.90
5	31	4.11
6	21	2.78
7	27	3.58
Mean( 1.78)	N=755	

Source: Author's Calculation based on ERHS (2009)

What determines women's power within a household is discussed in chapter two. Based on the discussion in this chapter, it can be argued that a number of factors in the resource, institutional and agency dimensions potentially affect women's power in this context.

## 5.5 Empirical strategy

This section presents the empirical strategies used to examine the effect of a woman's power on child labour and schooling. First, the effect of the generic decision-making power within a household is tested and this is measured by the number of domains in which a woman can decide alone. An increase in the number of domains indicates an increase in a woman's power relative to her husband's. Relative power thus ranges from zero, indicating no power to seven, implying an all-powerful woman who decides alone on all domains. Following this, we focus on to what extent having power over decision-making on investment in human

capital (children's schooling) affects these same outcomes. Using balanced power as a reference, the effect of the presence of either an all-powerful woman or an all-powerful man in this domain is examined.

I focus on three dependent variables mentioned previously: a) hours of work by type of work; b) combining school and work versus working only; and c) age-adjusted educational attainment.

A basic OLS specification is given below for hours spent by child  $i$  on a specific type of work  $k$  as a function of child(C), household(X), parental (P) characteristic and balance of power (BP). Types of work include domestic, farm, and paid work. The hours spent on farm and paid work are pooled together since few children have a positive number of hours for the latter. These two types of work will hereafter be referred to as economic work.

$$H_{ik} = \theta_c C_i + \theta_h X_h + \theta_p P_h + \theta_{BP} BP_h + \mu_i \quad (5.2)$$

The dependent variable is left censored, i.e. the data reveals a large proportion of children, 26 per cent in the case of domestic and 37 per cent in the case of economic work, with zero hours of work. Thus, we use a Tobit estimation technique since estimating equation (5.1) using OLS would result in inconsistent estimates.

The schooling outcomes of children are measured by two variables which are modelled independently. The first one is a binary outcome coded 1 if a child combines school and work and 0 if a child is engaged in work only. Since few children go to school only, we combined this with the category of children who find time to combine work and school. Combining schooling and work should be considered a better outcome in this setting since these children are engaged in work yet are also able to find the time to enroll in school, unlike those who only have time to work. As such, this is taken as a schooling outcome hereafter. The probability of a child going to school is then treated as a function of child (C), household (X), Parental (P) characteristics and the power balance within a household (BP). The specification is given as follows:

$$\text{Pr } ob[Sch_i = 1] = P[\beta_c C_i + \beta_h X_h + \beta_p P_h + \beta_{BP} BP_h + e_i > 0] \quad (5.3)$$

Assuming that the error term,  $e_i$  is normally distributed, equation (5.3) is estimated using the probit model.



The second outcome is the age-adjusted educational attainment (SAGE). I use this as an indicator of schooling success. Besides the aforementioned controls, the number of hours,  $h$ , that children spend on domestic and economic work and the age children started working are controlled in the following specification:

$$SAGE_i = \partial_c C_i + \partial_i h_i + \partial_h X_h + \partial_h P_h + \partial_h BP_h + \omega_i \quad (5.4)$$

SAGE is also censored from the left, i.e., for 24 per cent of children, the value is zero. SAGE is naturally zero for those children who have never attended school. As a result, we apply the Tobit model to minimize any potential inconsistent estimates if OLS were to be used.

A common problem that needs to be addressed in all of the aforementioned specifications is the problem of unobserved heterogeneity. Theory predicts that parents with higher discount factors (Lang and Ruud 1986), those who lack information on future labour market opportunities and relevant networks invest less in their children's human capital. A panel data would have been ideal to account for such unobservable attributes but due to data constraints I only rely on cross section data. Even so, an attempt has been made to control for some of these attributes since the survey provides information on the household's risk or time preference and its attitudes towards children's education. In the case of risk preference, the survey provides information regarding whether a household prefers to receive 125 birr today or 200 birr next month. Those who prefer to receive 125 birr today are considered to exhibit 'less forward looking behaviour'. Concerning attitudes towards education, those who have positive attitudes are coded one against the alternative and this is used as a proxy for parental attitudes towards education.

Also, the individual motivation and determination of a child are essential, especially for success at school. This is particularly true in the case of some children in rural Ethiopia where empirical evidence shows the presence of children who defy their family wishes and continue to go to school (Roschanski 2007). It is not possible to control for such attributes due to data constraints. This is potentially problematic only if a child's school interest or motivation affects the attitude of the parent who has more bargaining power. If this is the case, then omission of this would overestimate the effect of the bargaining power variable. As a re-

sult of the problems outlined above, the objective of this study is rather modest and is not intended to claim causality but to show the possible statistical association between the variables of interest.

Besides the decision making variables, the literature on child labour shows the importance of several factors that determine the allocation of children's time. In the analysis below we control mostly for supply factors, i.e. those characteristics of the child and the household which influence the household's decision to allocate children's time away from schooling and towards work. The descriptive statistics are provided in Table A5.1.

Investment decisions on children's education or allocation of their time may depend on child-related characteristics (*C*) such as sex, being a biological child and age. In particular, norms as well as labour market opportunities determine the perception of appropriate girls' and boys' education. Older children are more likely to engage in work due to relatively higher labour productivities that increase with age.

Several demographic and economic features of the household as a unit affect the supply of child labour. Various household characteristics (*X*) such as land measured in hectares and the number of livestock measured in tropical livestock unit (TLU)<sup>5</sup>, are controlled. Besides capturing the income effect, land and livestock ownership may also induce more demand for children's labour. Children are the key sources of labour for herding livestock and working on the family farm in this setting.

Land quality measured by the percentage of best plots<sup>6</sup>, the number of times the household was visited by extension workers in the past 12 months, and the use of fertilizer in the past five years are controlled. Since households in rural Ethiopia are often subject to shocks, they often rely on their children's labour to smooth consumption given that labour and capital markets are imperfect (Woldehanna 2010). I control for rain and crop shocks which are common in this setting.

Also whether the household is involved in labour sharing activities is relevant as it is correlated to what extent these shocks affect children's labour and schooling (Debebe 2007). The effect of shocks also may depend on the household's access to credit. I focus on whether the household was able to access credit from the available informal credit market as we consider this to capture a degree of vulnerability. While it may show the ability of households' to smooth their consumption in the

event of shocks, it may also indicate to what extent the household is affected by various shocks. This is because, in this setting, people are often reluctant to borrow money from their neighbours or relatives unless they are in extreme distress. In most cases the amount of money they borrow from friends and families is not large enough to smooth consumption at the desired level.

Apart from household level correlates, children's labour and schooling decisions depend on parental characteristics (P) such as the age and schooling (measured in years) of the mother and father. I also control for mother's participation in non-farm work and income from this type of work. I control for whether men and women have separate finances or not since this may affect to what extent decisions on purchasing capture the power balance in the household. As can be seen from Table 5.2, nine per cent of the households have separate finances while the majority use the same source of income.

Factors such as access to infrastructure, and schooling costs could also determine the outcomes under consideration. I only control distance to water source measured in hours. I also use this as a proxy for access to schooling infrastructure as there is often a positive correlation between the two.

Since labour demands differ depending on the season, the season fixed effects is introduced. Also, as there are substantial variations in educational infrastructure across the villages studied, proximity to urban centres, and social norms, I control for village-fixed effects by introducing dummy variables for the 15 villages covered by the survey.

## 5.5 Findings

Table 5.4 and Table 5.5 report the results from Tobit estimation on hours of domestic and economic work, respectively. This is carried out for children aged 5 to 15. Since the gender element is of particular interest, I run the estimation for boys and girls separately.

Turning our attention to the variable of interest, it appears that the balance of power within a household affects child labour. This is particularly true for hours children spend on domestic work while no effect is found on economic work. And the effect of a woman's power on the hours children spend on domestic work affects both girls and boys. However, I find stronger effects for girls, which is in line with expecta-

tions. As can be seen, both the level of significance and magnitude of the coefficient using the girls' sample is much stronger and larger than is found for boys. As can be seen, every additional domain on which a woman alone has the decision-making power increases the number of hours girls and boys spend on domestic work by 0.74 hours and 0.65 hours per week, respectively.

This result seems to confirm the predictions based on Basu's theory discussed in section 5.3 although the theory is only applicable to incidences of child economic work rather than the domestic work. It is curious why child domestic labour intensifies when women are more powerful. The result may reflect both a technological and preference effect although I do not disentangle which one of the two is driving the results found. Given the strict gender division of labour prevalent in the context of rural Ethiopia, norms are very particular about who should do what. As such, women operate within the domestic sphere and are mainly responsible for domestic activities. To make sense of the result found, it is relevant to mention the literature that shows women's share in leisure activities increases with an increase in their bargaining power (Schultz 1990). This also happens to be true in the setting under consideration (see chapter 4). What this means is that with an increase in women's bargaining power, the demand for children's labour, especially for domestic work, increases as children's labour is the only substitute for women's labour for this type of work.

On the other hand, the preference effect could also be driving the result. For instance, Rochinsky (2007), in his qualitative study, found the presence of positive attitude for child work in this setting. He also found that women particularly have stronger preference for child work compared to men. This would mean that the result plausibly reflects women's preference which is revealed when they are more powerful than their husbands within a household.

Most of the results from the other controls are in line with the findings from previous literature. As can be seen, the number of hours girls spend on both domestic and economic work increases by nearly seven hours as their age increases by one year, while boys work only four extra hours on domestic work and nine more hours on economic work. The negative sign of the age squared variable shows that the relationship between age and child work (both domestic and economic) is non-linear. This is true for both boys and girls. It is not surprising that the hours

spent on both types of work decline as the child's age increases since the work division in rural Ethiopia reflects age considerations. This means that the work done by older siblings is eventually taken over by younger siblings. I do not find that being a biological child matters for hours spent on either type of work regardless of the sex of the child. Alongside child related characteristics, we find that demographic factors matter but only for domestic work, i.e. an increase in household size by one member is associated with a 0.6 hour and a 0.5 hour reduction in domestic work for girls and boys, respectively: the presence of more household members eases the work burden of children due to sharing and specialization.

I do not find land ownership important for either types of work regardless of sex. Nonetheless, there appears to be an increase in the amount of economic work carried out as the quality of land increases. Due to the difficulty in hiring labour from the existing labour market, households have to rely on their children's labour for economic work and this may intensify as the quality of the land improves - a one per cent increase in the quality of the household's best plot increases a girl's economic work by 0.04 hours. I do not find any significant impact on boys' hours of economic work. I find, however, that increase in the number of visits by an extension worker is significant for boy's economic work while it is found to be insignificant for other types of work.

As expected, the number of hours children spend on economic work is positively associated with the amount of livestock owned. We find this in the estimation using the girl's sample. An increase in livestock by one livestock unit is associated with a 0.3 hour increase in domestic work and a 0.7 hour increase in economic work. The presence of a crop shock reduces the number of hours girls spend on domestic work. The presence of crop shocks reduces the supply of mother's labour for domestic work since women's labor supply to farm work declines following crop failures. It is found that the number of hours girls spend on economic work is higher in households which took credit from the informal credit market in the previous year. Girls who reside in such households spend five more hours on economic work while no significant effect is found for boys.

Variables that capture attitudes and risk or time preferences are found to be important for the hours girls spend on domestic work while no effect is found for boys. It is found that girls with 'less forward-looking

parents' spend less time on domestic work - a reduction of nearly two hours is observed. Also girls spend nearly three hours less on domestic work if their parents have positive attitudes towards child education.

**Table 5.4**  
*Tobit Estimation of hours spent on domestic work*

	Hours spent on Domestic Work			
	Girls		Boys	
	Coef.	Std Err.	Coef.	Std Err.
Age in years	7.73	(1.56)***	4.14	(1.17)***
Age squared	-0.27	(0.07)***	-0.16	(0.06)***
Biological Child	2.43	(2.64)	1.80	(2.15)
Household size	-0.61	(0.32)*	-0.47	(0.25)*
Land in hectares	-0.03	(0.02)	0.01	(0.02)
Percentage of best plots	0.02	(0.01)	0.02	(0.02)
Number of times visited by extension workers	-0.23	(0.22)	-0.28	(0.22)
Used fertilizer in the past five years	-1.38	(1.30)	-0.14	(1.64)
Number of livestock in TLU	0.29	(0.14)**	0.20	(0.23)
Faced Rain shock in the last agricultural season	-0.42	(0.36)	-0.62	(0.58)
Faced Crop shock in the last agricultural season	-0.78	(0.36)**	-0.37	(0.34)
Household took loan of at least 20 birr	1.93	(1.32)	1.29	(0.84)
Household benefits from labor sharing activities	-2.00	(1.33)	-0.59	(1.49)
Household is risk averse	-2.03	(1.20)*	-0.55	(1.19)
Positive attitude towards children's schooling	-2.77	(1.67)*	0.60	(2.07)
Time it takes to fetch water(hrs)	0.03	(0.04)	-0.06	(0.06)
Father's age in years	0.04	(0.05)	0.01	(0.10)
Mother's age in years	-0.01	(0.05)	-0.06	(0.06)
Fathers schooling in years	0.04	(0.06)	-0.04	(0.10)
Mother's schooling in years	0.14	(0.08)*	0.16	(0.10)*
Mother participates in non-farm work	0.85	(1.09)	-0.18	(0.89)
Mother's income from non-farm work	-0.00	(0.00)	0.00	(0.00)*
Presence of Separate finance	-0.01	(1.46)	-0.25	(2.13)
Number of domains that woman alone decides on	0.74	(0.25)***	0.65	(0.29)**
Constant	-45.27	(10.13)***	-32.30	(9.82)***
	11.85	(0.99)***	11.23	(0.85)***
Observations	897		929	

Clustered adjusted robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1, season and village fixed effects is controlled. Source:

Author's Calculation based on ERHS (2009)

When considering parental characteristics, only the father's educational level is found to be important, but only related to the hours chil-

dren spend on domestic work. The mother's educational level does not seem to matter for either type of work for both sexes. A year's increase in the father's education is associated with a 0.14 hour and a 0.16 hour rise in domestic work for girls and boys, respectively. While the mother's participation in non-farm work is found to be insignificant, the mother's income from this labour is important in increasing the number of hours spent on domestic work by boys. However, the level of the increase is too small to be meaningful.

**Table 5.5**  
*Tobit Estimation of hours spent on Economic work*

	Hours Spent on Economic Work			
	Girls		Boys	
	Coef.	Std Err.	Coef.	Std Err.
Age in years	6.63	(2.15)***	9.06	(1.84)***
Age squared	-0.30	(0.10)***	-0.36	(0.09)***
Biological Child	3.25	(3.67)	-2.89	(3.38)
Household size	-0.92	(0.57)	-0.47	(0.31)
Land in hectares	-0.71	(0.93)	-0.03	(0.03)
Percentage of best plots	0.07	(0.04)**	0.03	(0.02)
Number of times visited by extension workers	-0.24	(0.29)	0.22	(0.13)*
Used fertilizer in the past five years	3.98	(3.77)	0.38	(2.16)
Number of livestock in TLU	0.71	(0.32)**	0.33	(0.22)
Faced Rain shock in the last agricultural season	-0.27	(1.58)	-0.84	(0.62)
Faced Crop shock in the last agricultural season	0.78	(1.13)	0.39	(0.60)
Household took loan of at least 20 birr	5.19	(1.82)***	-0.57	(1.30)
Household benefits from labor sharing activities	-1.95	(2.87)	-1.49	(1.06)
Household is risk averse	2.42	(2.66)	2.24	(1.92)
Positive attitude towards children's schooling	1.73	(4.26)	-0.09	(2.26)
Time it takes to fetch water(hrs)	-0.01	(0.05)	0.00	(0.05)
Father's age in years	-0.04	(0.17)	0.15	(0.13)
Mother's age in years	0.04	(0.13)	0.02	(0.09)
Fathers schooling in years	-0.21	(0.22)	-0.12	(0.10)
Mother's schooling in years	-0.13	(0.19)	0.02	(0.08)
Mother participates in non-farm work	-1.13	(2.02)	-1.18	(1.54)
Mother's income from non-farm work	-0.00	(0.00)	-0.00	(0.00)
Presence of Separate finance	-5.63	(3.89)	-0.67	(2.08)
Number of domains that woman alone decides on	0.36	(0.65)	-0.13	(0.51)
Constant	-34.73	(17.25)**	-33.45	(13.15)**
	20.45	(1.92)***	16.08	(1.03)***
Observations	897		929	

Clustered adjusted robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1, season and village fixed effects are controlled.

Source: Author's calculation based on ERHS (2009)

Table 5.6 reports estimates from the marginal effects from the probit estimations of a child's probability of combining school with work. As

can be seen, we do not see any effect from the variable included to capture women's generic power. This is true for both boys and girls. We further investigated whether having more power over human capital investment in particular could have any bearing on the outcome (see Table A5.3). In this estimation, I controlled a woman's decision-making power on domains other than her decisions on human capital and I also controlled the human capital aspect. Taking a situation of balanced power between the parents as a reference, I found that when either of the parents is more powerful in deciding about human capital investment the probability that girls go to school declines by 8 percentage points while no significant effect is found for boys. Compared to children in households with balanced power, the probability of going to school declines for both boys and girls in households where the man alone decides on human capital investment. A much larger effect is found for boys than for girls: while the probability declines by eight percentage points for girls, it declines by 19 percentage points for boys. Surprisingly, the variable that shows women's generic power, excluding decisions on human capital investment, is found significant, but only for boys. The result shows that with every additional domain over which a woman has sole decision-making power, the probability that boys go to school increases by three percentage points.

Two explanations could make sense of these results. It is possible that women prefer to invest in boys' schooling but at the same time prefer to train their girls in domestic work so that they are ready for marriage. Also, the choice might be a rational decision on the part of the women to invest in their sons' education for economic reasons. For example, sons do generally not move away from the home village when they marry, hence women tend to have more contact with their sons. This means that they are able to benefit from investing in their sons' education over the long term. Also, the discussion in chapter two highlights how women rely on their sons for their bargaining position within a household. That chapter also discusses how sons are a good source of social capital for women outside the domestic sphere. Contrasting results are found by Thomas (1995) using data from Ghana. He shows that powerful women prefer to invest more on their daughter's health while fathers invest on their sons. Thomas (1995) used non-labour income as a measure of bargaining power.



As for the other control variables, there is no evidence that being a biological child matters. But I find that an increase in age by a year results in an increase in the probability of combining school with work by 33 percentage points for girls and 28 percentage points for boys. The opposite, however, follows from the effect of a child's age squared, which is found significant and non-linear in both samples. This is in line with expectations, as parents rely more on their children's labour when their children get older due to the increase in their marginal productivity. Also, the lack of a school infrastructure for secondary education leaves older children with less possibility to combine work with school.

Demographic and socioeconomic factors also determine the probability of a child going to school, though this is found to be true for girls only. I do not find any significant effect in the estimation using the boys' sample. As Table 5.5 shows, an increase in household size increases the probability that girls go school by three percentage points. This is consistent with what was found in the previous literature (Mulat 1997 for Ethiopia; Chernichovsk, 1985 for rural Botswana). Such an effect, as explained by Chernichovsky (1985), could be due to role assignment resulting from diminishing returns to labour in households with more members. As a result, children, particularly girls in this setting, find more time to accommodate school besides their work responsibilities.

I find a sex bias in the effect of land ownership. An increase in land size by a hectare increases the probability that girls go to school, whereas it reduces the probability for boys. This is to be expected since the demand for boys' labour for farm work increases with increase in farm land. The role of livestock in demanding child labour and its undesirable effect on children's schooling is also documented for this context (Cockburn 2001, Woldehanna et al. 2004). No effects of crop and rain shocks are found for either boys or girls. Parents who view education as desirable affect the chances that girls' go to school. That is, having parents with such traits increases the probability that girls go to school by 11 percentage points.

It is found that an increase in the number of hours it takes to fetch water reduces the likelihood that girls go to school. While the variable is statistically significant at 10 per cent, the magnitude is rather small. The mother's schooling is important for increasing both boys' and girls' probability of going to school albeit it has a much stronger effect for boys than for girls. In contrast, the father's schooling matters for boys

but not for girls. It appears that with an increase in the father's schooling by one year, the probability that boys go to school declines by one percentage point. It is true that an increase in education leads to more opportunities for a man to work outside the farm. Furthermore, boys' labour is a substitute for their father's, especially in the case of farm work, thus reducing the time they put aside for school.

**Table 5.6**  
*Marginal Effects of Probability of attending school for children aged 5-15*

	Girls		Boys	
	Coef.	Std Err.	Coef.	Std Err.
Age in years	0.33	(0.04)***	0.29	(0.04)***
Age squared	-0.01	(0.00)***	-0.01	(0.00)***
Biological Child	-0.00	(0.04)	0.09	(0.06)
Household size	0.03	(0.01)***	0.02	(0.01)
Land in hectares	0.03	(0.01)**	-0.00	(0.00)**
Percentage of best plots	0.00	(0.00)	-0.00	(0.00)
Number of times visited by extension workers	0.01	(0.00)	0.00	(0.00)
Used fertilizer in the past five years	0.03	(0.06)	0.05	(0.06)
Number of livestock in TLU	-0.01	(0.00)***	0.00	(0.01)
Faced Rain shock in the last agricultural season	0.01	(0.01)	-0.00	(0.02)
Faced Crop shock in the last agricultural season	-0.02	(0.01)*	-0.01	(0.01)
Household took loan of at least 20 birr	-0.01	(0.03)	0.01	(0.03)
Household benefits from labor sharing activities	0.04	(0.04)	0.01	(0.04)
Household is risk averse	-0.01	(0.04)	-0.10	(0.04)**
Positive attitude towards children's schooling	0.11	(0.04)***	-0.04	(0.05)
Time it takes to fetch water(hrs)	-0.00	(0.00)**	0.00	(0.00)
Father's age in years	-0.00	(0.00)	0.00	(0.00)
Mother's age in years	-0.00	(0.00)*	-0.00	(0.00)
Fathers schooling in years	0.00	(0.00)*	0.01	(0.00)***
Mother's schooling in years	-0.00	(0.00)	-0.01	(0.00)**
Mother participates in non-farm work	0.08	(0.03)**	0.04	(0.03)
Mother's income from non-farm work	-0.00	(0.00)	-0.00	(0.00)
Presence of Separate finance	0.14	(0.04)***	0.07	(0.05)
Number of domains that woman alone decides on	-0.00	(0.01)	-0.00	(0.01)
Observations	897		929	
Log pseudo likelihood	-359.39		-415.97	
Pseudo R2	0.37		0.27	
chi2	7494.73***		4567.76***	

Clustered adjusted robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1, village and season fixed effects are controlled.

Source: Author's calculation based on ERHS (2009)

Unlike the findings in the literature described in section 5.4, women's participation in non-farm work increases the probability that girls go to

school by seven percentage points. I do not find any significant effect of this variable on boys' likelihood of going to school.

I also find that when women have separate finances, girls benefit while no effect is found for boys (see Table 5.6), the probability of girls going to school increases by 14 percentage points in such instances.

Table 5.7 reports estimates from Tobit regressions for the age-adjusted educational attainment for girls and boys. Contrary to our previous findings on the aforementioned outcomes, I do not find any significant effect on children's educational attainment as a result of an increase in their mother's power within the household. Likewise, we do not observe any sex bias. Again, the uneven distribution of power regarding investment decisions on human capital does not seem to have any bearing on children's educational attainment. This is true whichever of the parents has more power in this domain within the household. I suspect that the insignificant result may be due to the fact that the decision-making variables considered may not explain the variation for long term outcomes such as educational attainment.

As the results show, educational attainment seems to vary with age and with being a biological child. An increase in age by one year increases the level of educational attainment by nearly 20 per cent for girls and 23 per cent for boys. The coefficient of age-squared is significant and negative, which indicates a non-linear relationship between age and educational attainment. This makes sense in the context of rural Ethiopia where it is not exceptional to find children whose education becomes interrupted before completing their primary school owing to a lack of access to educational infrastructure.

Biological children seem to excel in their educational attainment. Being a biological child increases school attainment by nearly 15 per cent for girls and 17 per cent for boys. The age that a child starts participating in work activities appears to be relevant only for girls, while no effect is found for boys. With every additional year before a girl starts working, her educational attainment is reduced by nearly three per cent. I find that the hours spent on domestic work do not have any effect on either boys or girls; more time spent on economic work is detrimental only for girls' educational attainment. An increase of one hour in this type of work reduces the attainment level by 0.37 per cent, which is not so dramatic. Beegle et al. (2007) found similar results for Tanzania.

A strong positive effect is found on boys' educational attainment arising from socioeconomic status, measured in terms of land size, while no significant effect is found in the case of girls. But the magnitude of the increase is rather small - for every hectare increase in land size there is a 0.3 per cent increase in boys' educational attainment. Unlike the effect found in the labour and educational outcome considered in the previous section, quality of land does not seem to have any significant effect and does not show any sex bias.

The presence of a sex bias on the effect of agricultural technologies, however, is evident. Provision of agricultural services, which is captured by counting the number of visits to the landholding by extension workers, is positively correlated with boys' educational attainment. For every additional visit, boys achieve a two per cent increase in their educational attainment. Contrary to this, the use of fertilizer increases girls' education attainment. Compared to girls in households which did not use fertilizer during the last five years, girls in households with a history of fertilizer use show a nearly 13 per cent rise in their educational attainment.

I do not find that livestock ownership matters for this outcome. Nor is there any evidence that crop shocks matter. This is true for both boys and girls. But I do find that an increase in rain shock significantly and negatively affects girls' educational attainment while no effect is found for boys.

Borrowing from the informal credit market is only negatively associated with boys' education attainment. Boys in households which borrowed money the previous year show a 7 per cent reduction in their educational attainment compared to their counterparts. As discussed previously, this variable captures the extent of vulnerability rather than the ability to mitigate income declines, given that households use borrowing as a last resort only when they are in an exceptionally distressful situation. People are traditionally reluctant to reveal their vulnerability to others so it is not surprising that children in such households would likely be forced to withdraw from school to overcome income declines.

It is known that rural households in rural Ethiopia generally rely on their networks to mitigate labour shortage but I do not see the effect of this on children's education attainment. Also, having parents who are 'less forward looking' does not seem to have any significant effect. Boys with parents who have a positive attitude towards education show a 16

per cent decline in their educational attainment compared to boys with parents who have a negative perception of education.

**Table 5.7**  
*Tobit Estimation of Age Adjusted Education Attainment (SAGE) for children 7-15*

	Girls		Boys	
	Coef.	Std Err.	Coef.	Std Err.
Age in years	19.95	(9.42)**	22.73	(5.90)***
Age squared	-0.73	(0.40)*	-0.78	(0.25)***
Biological Child	14.98	(6.37)**	16.96	(6.04)***
Age child started working	-2.92	(1.14)**	0.38	(1.12)
Hours per week on domestic work	-0.23	(0.15)	0.35	(0.25)
Hours per week on Economic work	-0.37	(0.09)***	-0.21	(0.26)
Household size	2.22	(0.98)**	0.29	(1.07)
Land size in hectares	-0.03	(0.06)	0.30	(0.08)***
Percentage of best plots	-0.05	(0.07)	-0.07	(0.04)
Number of times visited by extension workers	0.94	(0.62)	2.33	(0.58)***
Used fertilizer in the past five years	13.41	(7.57)*	9.19	(5.70)
Number of livestock in TLU	-0.68	(0.74)	-1.02	(0.91)
Faced Rain shock in the last agricultural season	-3.63	(1.47)**	0.19	(1.47)
Faced Crop shock in the last agricultural season	1.63	(1.69)	-1.65	(2.07)
Household took loan of at least 20 birr	-1.29	(3.85)	-7.41	(2.64)***
Household benefits from labor sharing activities	4.45	(5.65)	-0.09	(4.13)
Household is risk averse	-3.47	(6.36)	0.12	(5.18)
Positive attitude towards child schooling	4.40	(5.87)	-15.67	(4.21)***
Time it takes to fetch water (hrs)	-0.25	(0.12)**	0.08	(0.14)
Father's age in years	-0.38	(0.25)	-0.04	(0.30)
Mother's age in years	0.46	(0.17)***	0.17	(0.24)
Fathers schooling in years	0.17	(0.40)	-0.20	(0.23)
Mother's schooling in years	0.26	(0.37)	-0.34	(0.25)
Mother participates in non-farm work	-4.08	(4.84)	-11.33	(3.26)***
Mother's income from non-farm work	0.01	(0.01)	0.02	(0.00)***
Presence of separate finance	4.94	(7.23)	-2.90	(6.42)
Number of domains wife alone decides on	0.20	(0.98)	0.08	(1.01)
Constant	-100.38	(59.84)*	-116.70	(41.23)***
Observations		748		787
Log pseudo likelihood		-3066.31		-3309.88
Pseudo R2		0.036		0.03
chi2		221.29**		172.74***

Cluster adjusted Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1, season and village fixed effects is controlled.

Source: Author's calculation based on ERHS (2009)

It is not surprising that as the number of hours it takes to fetch water increases, girls' education attainment declines. While the level of significance is strong, the magnitude (0.25 per cent) is not that large.

Among the parental characteristics, only the father's age is found to be significant and is positively associated with girls' educational attainment. But the magnitude (0.46 per cent) again is rather small.

I find a large and perverse effect of a mother's participation in non-farm work on boys' educational attainment. Boys' educational attainment declines by 16 per cent if their mothers participate in non-farm work. This is consistent with the findings in previous studies (Grootaert 1998, Ray 2000, Fuwa et al. 2006, Woldehanna 2005).

Alternatively, a mother's income obtained from non-farm work appears to have a strong and positive effect on boys' school attainment though with very small magnitude (0.02 per cent). Therefore, one can speculate that the substitution effect outweighs the income effect. This is not surprising given that income generated from non-farm work is rather small in the setting under study.

Overall, it can be argued that educational attainment seems to be driven by some of the child, household and parental characteristics considered.

## 5.6 Conclusions

Many studies that show the positive effect of women's bargaining power on children's welfare have inspired the argument that there is always a positive link between the two. However, recent literature argues that the woman bargaining power-child welfare nexus depends on the relative bargaining power of the woman in relation to her husband. In the light of this new research, the chapter investigated the effect of a woman's power on child labour and schooling outcomes using the 2009 Ethiopian Rural Household Survey dataset for children between the ages of 5 to 15. The number of domains over which a woman has the sole right to make decisions was used as an indicator of her decision-making power. The effect of this is investigated on hours children spend on domestic and economic work, the probability of that children go to school, and age-adjusted educational attainment. The effect of a woman's power over human capital investment was also examined on these same outcomes.

Contrary to what was conventionally expected, an increase in the number of domains over which a woman decides increases rather than decreases the number of hours children spend on both domestic and economic work. The effect was evident for both boys and girls although slightly higher effects are observed for domestic work on girls and for economic work on boys. It is also found that an increase in women's power positively affects the probability that boys go to school while no effect was found for girls. More specifically, a woman's power over human capital investment reduces the chances of a girl going to school. Similarly, it is found that when a man is more powerful than his wife in this domain, the probability that children attend school declines, with larger effects found for boys. There is no effect found for children's education attainment when either of the parents is powerful.

This study provides an alternative perspective on the women's bargaining power-child welfare nexus. It shows that the relationship between women's power and children's welfare is not always positive. The results from this study could be of interest to interventions that use women's empowerment as an instrument to influence children's welfare.

## Notes

<sup>1</sup> See Quismbing and Maluccio 1998, Quismbing and Brière 2000, Glick and Sahn 1998, Lunderberg et al. 1997<sup>1</sup>

<sup>2</sup> This is based on the 2005 Ethiopian Child Labour Force Survey.

<sup>3</sup> The full proof of the model is found in Basu (2006).

<sup>4</sup> A huge strand of literature from developing countries suggests that parents do not necessarily weigh boys' and girls' work or schooling equally. Very often these literatures underscored the presence of a huge gender divide. For example, found for Côte d'Ivoire that girls have a high probability of engaging in home care activities rather than attending school or combine school and work (Grootaert, 1998, Canagarajah and Coulombe 1997, Ersado, 2002, Illahi 2001, Tassew et al., 2004).

<sup>5</sup> TLU refers to a common unit to describe livestock numbers of various species as a single figure that expresses the total amount of livestock present, irrespective of the specific composition (Fao 2010).

<sup>6</sup> Best plots are known as '*lem*' in the local language and yield greater outputs.

## 6

## Summary and Conclusions

This thesis examines the effect of women's bargaining power on their participation in non-farm work, on their health status and on their children's labour and schooling in rural Ethiopia.

The thesis uses information from focus group discussions conducted in rural Ethiopia to understand the underlying factors that affect women's bargaining position within a household. Using this information, this thesis argues that the factors that affect women's bargaining power should be viewed within a given context. It shows this using rural Ethiopia as an important case study. The thesis shows that a woman's bargaining power originates from various dimensions. In contrast to the focus given to the economic dimension of women's bargaining power in research and policy, this thesis shows that a woman's bargaining power can also originate from social resources, marital institutions and agency. Apart from bringing assets to marriage that give a woman power in the material/economic dimension, the study finds that various networks and relationships give her power in the social dimension. Some of these originate from fulfilling expectations emanating from traditional values and norms. Of particular significance is the importance of having children, particularly sons for enabling women to enjoy a better bargaining position within their household. Apart from this, social resources like having grown up sons and brothers, the wealth status of parents, and residing in the place of birth are found to be of paramount importance.

The study brings to the forefront the correlation between a woman's bargaining power and the type of marital arrangement at the beginning of the marriage. This is something that is not widely discussed in the existing literature. As the study site is a rural setting, norms are deeply rooted hence have an effect on the day to day interactions of household members. While most marriages are arranged by a couple's parents, a



non-negligible proportion of marriages are arranged by bride kidnapping or abduction. Marriage by kidnapping puts a woman in a relatively lower fall-back position, while a marriage arranged by parents ensures a better fall-back position. Both of these arrangements do not, in most cases, reflect a woman's own preference to be in the marriage. The incidence of love marriages is very low and such marriages are considered to be a deviation from the widely accepted tradition. Inter-ethnic and inter-religious marriages are often marriages formed by mutual consent or love, given that most arranged marriages occur between individuals from the same ethnic group and the same religion. The study highlights that a woman in such marriages exercises more agency than a woman in a marriage arranged by her parents or by kidnapping. Apart from this, the thesis shows the importance of marriages that involve a written marital contract. Such marriages improve women's fall-back position relative to marriages that do not involve such contracts.

Besides these dimensions of power, the study highlights that women may resort to strategies that allow them to have access to household resources. A very good example that is emphasized in this thesis is women's use of excelling in household work as a means to negotiate access to resources within a household. This aspect is largely ignored in the existing literature where more focus has been given to measuring power through tangible resources. To the extent that women continue to rely on their traditional roles as a means to fulfill their practical needs as opposed to needs of strategic nature (Moser 1993), the existing gender divisions of labor could remain the same.

The study shows how the various dimensions of women's power affect the welfare of women and children in the setting of rural Ethiopia. It shows that better bargaining power originating from specific marital arrangements such as self-arranged marriage (measured by talking to a spouse before marriage) and the presence of a written marital contract reduce women's participation in off-farm self-employed work. It also highlights that women's participation in this type of work increases when agricultural shocks occur. However, this thesis argues that all women do not respond to these shocks in the same manner. The results have shown that women with better bargaining power in the economic and the agency dimensions have a lower participation rate in this type of work even in times of shocks. In particular, women who brought livestock to marriage and are in inter-ethnic marriage have a lower probability of participating

in the self-employed off-farm work during times of shocks. The results reveal the perception of various types of work in this setting. Traditions still dominate and these traditions label some of this work undesirable. Work associated with traditional hair dressing and selling local drinks are considered indecent. Work associated with selling firewood requires that women travel long distances carrying heavy loads on their backs. Therefore, women with higher bargaining power supply less labour to this type of work, even at times of shocks.

The most important implications of such findings are threefold. First, female labour is an important consumption-smoothing mechanism during shocks. Given the tenacity in gender roles in this context, women are more likely to be time-burdened during such times. Second, not all work is desirable and women who do undesirable work are already in a lower bargaining position. While it can be argued that this work could eventually lead to better bargaining power, it may not necessarily be the case so long as attitudes towards such types of work remain the same. This is a very interesting departure from the existing literature that often associates labour market participation with women's empowerment. Conversely, what this thesis shows is that participation in certain types of work, the problem of the time-burden, the associated psychological stress of engaging in undesirable work, and the disproportionate impact that shocks have on women's malnutrition could have very disconcerting implications on their welfare.

Beyond the implications on participation in off-farm self-employed work, the study also examines the effect of women's bargaining power on their health status using multidimensional health status indicators. These include self-reported illness, functional ability, body mass index and chronic energy deficiency. The use of multidimensional health indicators is to show whether similar factors affect various dimensions of health. The findings have both a methodological contribution and bear interesting policy implications. The study finds that few common measures of power affect all dimensions of health. While the economic dimension is associated with more self-reported illness, it is found to be unimportant for the more objective measures of health. The agency dimension captured by an inter-ethnic marriage negatively affects functional ability, whereas the same dimension captured by an inter-religious marriage is associated with better functional ability and lesser chronic energy deficiency. Marital arrangements such as kidnapping are found to

be detrimental to a woman's body-mass index compared to marriage arranged by mutual consent, which is associated with better body-mass index and a lower incidence of chronic energy deficiency. This implies that efforts geared towards improving women's health by empowering them should take into account the effect of distinct dimensions of power on distinct dimensions of health. This cautions against generalizations based on a specific dimension of health. Overall, it can be argued that while economic and human resources are found to be unimportant, marital institutions and agency matter. Economic factors appear to have an effect when women are endowed with better bargaining power in other dimensions. From a policy standpoint it can be argued that focusing on economic resources without addressing institutions, especially those related with marital arrangements that hamper women's power position, will not have the desired effect.

This thesis also examines the effect of women's bargaining power on child labour and schooling. The intra-household literature often associates women's power with better welfare for children. As a result, improving women's power position has been considered to be a key entry point for policy to improve children's welfare. The results found caution against taking this presumed relationship for granted. The thesis shows that an increase in a woman's power relative to her husband increases the number of hours children spend on domestic work. The study finds that an increase in women's power positively affects the probability that boys attend school while no effect was found for girls. More specifically, a woman's power over human capital investment reduces the chances of a girl going to school. Similarly, the study found that when a man is more powerful than his wife in this domain, the probability that both girls and boys go to school declines. No evidence was found that the power relationship within a household affects children's educational attainment.

One of the most interesting contributions of this thesis is the effort made to understand which dimensions of a woman's bargaining power matter for which outcomes. It can be seen that only the economic dimension is found to be important in reducing a woman's participation in off-farm self-employed work while it increases self-reported illness. Marital arrangements that increase a woman's power are associated with a decline in a woman's participation in self-employed work during times of shocks and these are also associated with an increase in her body mass index and a decline in the probability that she experiences chronic nutri-

tional deficiency. A marriage arrangement that involves kidnapping results in a woman having a lower body mass index but this does not seem to have any effect on her participation in off-farm self-employed work. The agency dimension is important in explaining a woman's probability of participation in off-farm self-employed work and her functional health. The agency dimension is found to be important for a woman's participation in off-farm self-employed work, her functional health and the likelihood that she experiences chronic energy deficiency.

The results of this study have substantial policy implications. As this thesis shows, more improvements to women's position within the household derive from marital institutions and women's agency, particularly when these relate to participation in self-employed work and women's health. Despite the importance of context-specific institutions on women's status or power position, they are largely ignored by policies or programmes such as the Millennium Development Goals. It seems that women's empowerment is understood within a narrow definition that only looks at dimensions related with economic empowerment. Yet economic empowerment does not necessarily reflect or change women's subordinate position that emanates from specific institutional arrangements. In this regard, the results described in this thesis could provide an interesting case for the need to pay attention to the various dimensions that are relevant for women's empowerment as well as their welfare. Specifically in the case of Ethiopia, the study shows that the need to target institutions, especially those related with marriage, is critical.

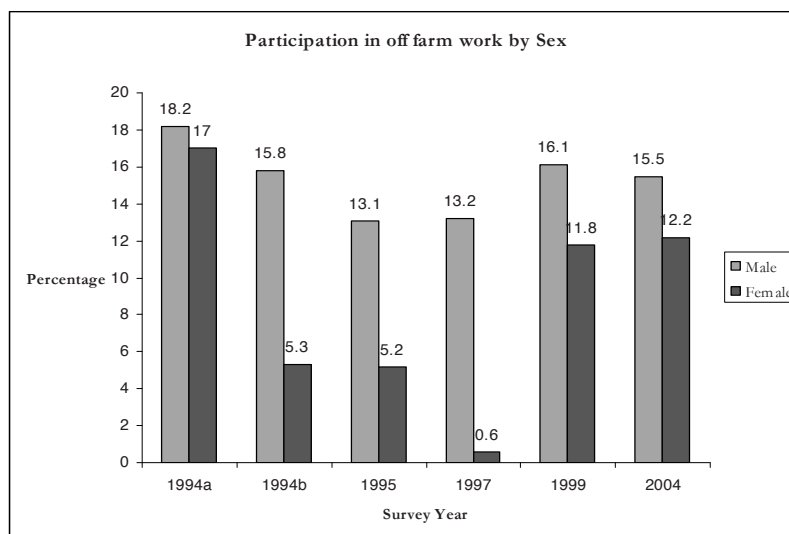
There are encouraging signs that the Ethiopian government has attempted to address these. For example, Ethiopia ratified the UN convention on the Elimination of All forms of Discrimination against Women in 1995. Achieving Millennium goals has been an integral part of the National Development Programs. Similarly, new laws have been established: an example being the revision of the family law in 2004 which provides the legal framework for women to have an equal share of the household's assets in the event of inheritance or divorce. Land certification in some regions of the country has elements of addressing inequalities along gender lines. The passing of a law to make kidnapping and child marriage illegal are some of the other changes. It thus appears that besides empowering women through economic means, there is a move towards rearranging institutions. However, it should be noted that a top down approach to changing institutions may not be effective if commu-

nities are not integrated enough in this process of change. Given the patriarchal nature of the society under study, policies should pay significant attention to the role of men in bringing about the necessary changes in those institutions that could have a significant contribution towards gender equality.

The study proposes two issues for future research. What this study does not address, although it is critical, is how women's bargaining power changes across different time periods. Particularly in this setting, in the past two decades various changes (due to policies, globalization, and shocks) that have a direct bearing on women's status have occurred. Understanding how women's power evolves over time would help to understand the implications of, for example, targeted interventions. Certainly the results from this analysis only reflect some of the reality in the context of rural Ethiopia. To my knowledge almost nothing is known on this topic in the context of urban Ethiopia which provides a second issue for future research.

## Appendices

**Figure A3.1**  
*Participation Rates in Off-farm Self-employment by Gender (%)*



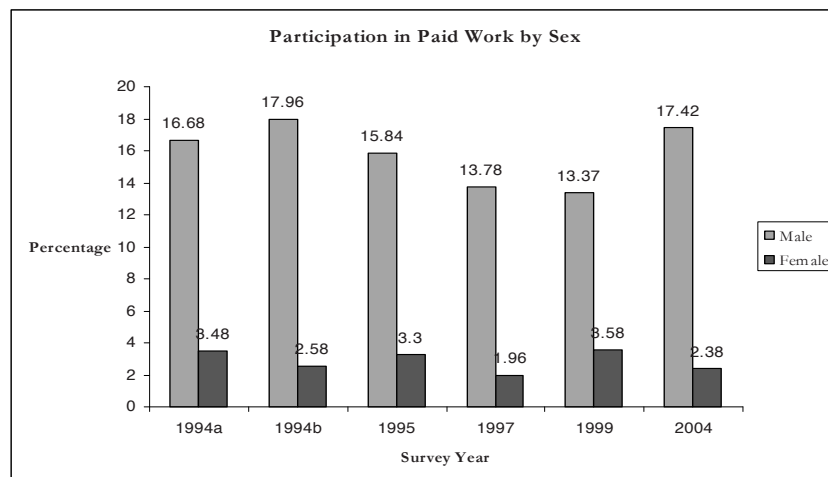
Source: Own calculation from ERHS (1994-2004)

**Table A3.1**  
*Participation Rates in Different Types of Off-farm Self-employment Activities by Gender (%)*

		1994a	1994b	1995	1997	1999	2004	Total
Weaving and Spinning	Men	2.02	2.03	1.37	1.02	0.98	1.69	1.52
	Women	3.02	0.46	0.46	0.00	1.08	0.3	0.93
Handicraft including Pottery	Men	1.92	1.20	1.56	2.14	0.33	2.11	1.54
	Women	3.12	2.12	1.65	0.00	1.08	1.78	1.63
Trading Grain	Men	3.85	7.18	4.85	3.72	4.57	4.78	4.84
	Women	3.67	2.85	2.48	0.28	1.63	5.05	2.53
Trading Livestock	Men	1.92	2.85	1.92	3.07	1.52	4.35	2.53
	Women	0.18	0.09	0.46	0.09	0.54	0.89	0.34
Collecting and Selling Firewood	Men	0.00	0.37	0.00	0.00	0.00	0.00	0.07
	Women	7.79	0.28	0.18	0.28	5.75	3.86	2.9
Transport by Pack animals	Men	0.55	0.64	0.46	1.21	0.11	0.28	0.57
	Women	0	0	0	0	0.11	0	0.02
Other off-farm work	Men	1.37	0.37	1.74	1.21	5.22	1.40	1.82
	Women	0.37	0.00	0.18	0.09	2.06	1.04	0.56

Source: Own calculation from ERHS (1994-2004)

**Figure A3.2**  
Participation Rates in Wage Work by Gender



Source: Own calculation from ERHS (1994-2004)

**Table A3.2**  
Participation in Different types Wage Work by Gender (%)

		1994a	1994b	1995	1997	1999	2004	Total
Hired in Farm work	Men	5.32	8.56	5.31	5.03	4.35	5.62	5.74
	Women	0.46	1.01	0.73	0.74	1.3	0.3	0.77
Professional work	Men	0.37	0.55	0.55	1.02	0.54	0.7	0.62
	Women	0	0.09	0	0	0.22	0	0.05
Skilled worker(builder)	Men	1.74	2.85	1.47	2.98	2.39	1.12	2.14
	Women	0.09	0.09	0	0.09	0.11	0	0.07
Unskilled worker	Men	7.37	6.74	9.71	18.63	20.24	6.07	10.01
	Women	4.17	1.69	4.35	3.7	2.22	2.33	2.99
Food for work	Men	5.87	5.89	6.41	0.84	5.54	15.87	6.21
	Women	2.29	1.2	2.39	0.37	2.93	4.16	2.07
Other wage work(trader, driver, mechanic, etc)	Men	1.92	1.29	1.19	0.93	2.39	2.39	1.62
	Women	0.37	0.55	0.18	0.74	0.11	0.45	0.4

Source: Own calculation from ERHS (1994-2004)



**Table A3.3**  
*Participation Rates in Off-farm Self-employment and Wage Work by Household Poverty Status and Gender (%)*

Survey Round	Self-employment Off-farm Work				Wage Work			
	Men		Women		Men		Women	
	Poor	Non Poor	Poor	Non Poor	Poor	Non Poor	Poor	Non Poor
1994a	15.72	20.6	18.94	15.1	18.94	14.56	5.68	1.42
1994b	17.73	13.99	5.78	5.01	21.51	14.85	3.78	1.55
1995	13.61	12.05	6.46	3.61	16.16	15.86	3.57	3.18
1997	11.95	13.83	0.29	0.69	12.83	14.38	2.33	1.80
1999	15.3	16.58	11.9	11.78	9.35	15.87	3.40	3.69
2004	18.64	13.39	14.76	10.45	15.41	18.71	0.37	3.73

Source: Own calculation from ERHS (1994-2004)

**Table A3.4**  
*Descriptive Statistics of Key Variables*

Variables	1994a	1994b	1995	1997	1999	2004
Age in years	37.0	37.0	37.0	37.0	37.0	37.0
No schooling	84.8	84.8	84.8	84.2	82.9	81.1
At least primary education	9.9	9.9	10.0	10.2	11.7	12.9
Other education	11.4	11.4	11.5	11.7	12.5	13.4
Poor	48.4	46.4	55.5	32.2	38.3	39.3
Household Size	7.0	7.0	6.0	6.0	7.0	6.0
Land(in Hectares)	1.4	1.4	1.5	1.5	1.3	1.0
Distance to the nearest town in Kilometers	11.9	11.9	11.9	11.9	11.9	11.9
Kiremit rains came on time	57.6	57.6	40.2	72.5	68.0	68.5
Enough rain at the beginning of the rainy season	60.8	60.8	40.0	69.1	66.3	69.9
Rain stopped on time	43.2	43.2	30.4	55.9	55.6	52.2
Rained near harvest time	38.3	38.3	14.1	20.6	14.8	31.4
Crop suffered from wind	33.1	33.1	8.6	12.5	10.5	19.7
Crop suffered from flooding	30.3	29.6	8.9	14.6	12.8	13.0
Crop suffered from plant disease	44.6	44.6	10.5	24.5	70.5	24.3
Crop suffered from insects	37.4	37.4	10.2	20.2	49.6	20.9
Crop suffered from weed	26.4	26.4	5.8	9.5	50.5	12.7
Unable to get oxen at the right time	43.8	43.8	19.1			29.8
Unable to get labor at the right time	21.5	21.5	8.2			14.8
Family members were ill	20.0	20.0	8.6			20.5
Wife's share in the total land brought to marriage	2.0	2.1	2.0	2.5	1.7	1.3
Wife's Share in the total livestock brought to marriage	15.7	15.7	15.7	15.5	15.4	15.3
Wife talked to spouse before marriage	38.3	38.2	38.2	39.7	38.7	40.4
Wife was kidnapped for the marriage	11.3	11.3	11.2	10.8	10.6	9.9
Husband and wife do have written marital contract	44.7	44.8	45.0	45.5	45.5	42.4
Wife and husband are from different ethnic groups	2.1	2.1	2.2	2.2	2.2	2.3
Wife and husband have different religion	11.4	11.5	11.7	12.0	10.5	9.3
Wife has brothers	73.8	73.9	73.7	80.3	73.3	73.7
Wife's parents are richer than husband's parents	25.3	25.4	25.2	25.2	25.1	26.4
Number of Observation(total)	2,182	2,172	2,182	2,148	1,842	1,582

Source: Own calculation from ERHS (1994-2004)

**Table A3.5**  
*Estimation Results of Bargaining Power Variables on Married Women's Participation on Off-farm Self-Employment (Estimated Individually)(OLS)*

	Self Employed Off-farm work	
	Pooled	Random Effects
Wife's share out of the total land brought to marriage	-0.029 (0.026)	-0.117*** (0.029)
Wife's share out of the total livestock brought to marriage	-0.015 (0.012)	-0.014 (0.012)
Wife talked to spouse before marriage	-0.029*** (0.010)	-0.029*** (0.010)
Wife kidnapped for marriage	0.007 (0.014)	0.008 (0.014)
Couples have written marital contract	-0.015 (0.010)	-0.015 (0.010)
Wife has brothers	0.008 (0.011)	0.008 (0.011)
Wife comes from a different ethnic group	-0.000 (0.015)	-0.000 (0.015)
Wife's religion different from husband's	0.017 (0.025)	0.018 (0.025)
Wife's parents richer than husband's	0.010 (0.012)	0.011 (0.012)

Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1; socioeconomic and shock variables, round and season dummies are controlled in each case.

Source: Own calculation from ERHS (1994-2004)

**Table A3.6**  
*The Effect of Agricultural Shocks on Married Men's and Women's  
 Participation in Off-farm Self-Employment(OLS)*

Variables	Married Men		Married Women	
	Pooled	Fixed effects	Pooled	Fixed effects
Rain in the main rainy season came on time	-0.006 (0.012)	-0.011 (0.012)	-0.005 (0.010)	0.009 (0.010)
Enough rain at the beginning of the rainy season	0.001 (0.013)	-0.008 (0.011)	0.003 (0.009)	-0.002 (0.010)
Rain stopped on time	0.013 (0.012)	0.016 (0.010)	-0.014* (0.008)	-0.000 (0.009)
Rained near harvest time	0.007 (0.013)	0.008 (0.012)	0.016 (0.010)	0.020* (0.011)
Crop suffered from wind/storm	-0.029** (0.014)	0.005 (0.014)	0.046*** (0.012)	0.033** (0.013)
Crop suffered from flooding	-0.003 (0.014)	0.027** (0.013)	-0.04*** (0.011)	-0.028*** (0.010)
Crop suffered from plant disease	0.033** (0.014)	0.013 (0.012)	-0.009 (0.010)	-0.022** (0.010)
Crop suffered from insects	-0.047*** (0.013)	0.001 (0.012)	-0.003 (0.010)	0.018* (0.010)
Crop suffered from weed	-0.047*** (0.014)	-0.016 (0.013)	0.018 (0.012)	0.022* (0.013)
Constant	0.210*** (0.018)	0.185*** (0.014)	0.187*** (0.015)	0.178*** (0.014)
Observations	5437	5437	5382	5382
R-squared	0.017	0.011	0.057	0.080

Cluster adjusted robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1;  
 socioeconomic and shock variables, round and season dummies are controlled in each case.

Source: Own calculation from ERHS (1994-2004)

**Table A.4. 1**  
*Descriptive Statistics of Key Variables*

Variables	1994a	1994b	1995	1997	2004	Pooled
Age in years	35.2	35.2	36.3	37.8	43.3	37.0
Husband has no schooling	64.6	64.3	65.1	66.0	64.5	65.0
Husband has at least primary education	11.4	11.5	11.2	11.0	11.3	11.3
Husband has other education	24.0	24.2	23.7	23.0	24.1	23.8
Household size	6.5	6.6	7.1	7.9	6.8	7.0
land in hectares	1.4	1.4	1.5	1.5	1.0	1.4
Material of wall	9.3	9.8	8.4	9.9	6.5	9.0
Material of roof	12.4	11.0	11.1	13.0	12.9	12.0
Rain in the main rainy season did not come on time	42.5	42.7	60.3	27.5	31.2	41.5
Not enough rain at the beginning of the rainy season	38.9	38.7	60.5	30.9	30.4	40.6
Rain did not stop on time	56.9	56.6	69.7	44.1	46.7	55.4
There was rain near harvest time	38.2	38.2	13.8	20.6	32.8	28.3
Crop suffered from wind/storm	32.8	32.8	8.2	12.5	20.5	21.3
Crop suffered from flooding	30.1	29.7	8.2	14.6	12.9	19.2
PA has access to Electricity	13.7	13.6	13.6	20.2	12.1	14.8
PA has access to piped water	25.2	24.8	29.7	30.5	30.8	28.0
Distance to the nearest government hospital	24.7	24.5	24.5	24.4	25.5	24.6
Distance to the nearest market	11.3	11.3	11.3	11.3	10.8	11.2
region1	8.0	7.9	7.3	8.2	7.9	7.9
region3	30.8	31.0	30.4	31.8	32.3	31.2
region4	27.4	27.3	28.2	27.2	20.9	26.6
region7	33.8	33.8	34.0	32.8	38.9	34.3
Number of Observations	1092	1043	1062	1098	705	4999

Source: Author's Own Calculation using ERHS (1994-2004)

**Table A4.2**  
**Health Status by Socioeconomic Status**

	ill	Illness days	stand	sweep	walk	carry	hoe	body mass index	CED
Age<18	7.9	0.9	99.2	99.2	97.5	96.7	91.0	20.4	12.6
18<age<49	13.2	1.9	99.1	99.2	97.5	95.1	88.3	20.4	19.9
49<=age<65	17.2	2.8	96.5	96.8	93.1	81.3	73.5	19.3	36.8
Age>65	14.0	1.9	95.9	95.4	88.4	78.9	74.6	19.9	24.8
Poor	15.4	2.3	98.4	98.2	96.0	91.6	83.4	19.9	26.5
Non-poor	12.4	1.8	98.5	98.9	96.3	92.2	86.5	20.4	19.7
1st quintile	15.9	2.3	97.9	97.8	96.1	91.6	82.0	19.8	27.0
2nd quintile	12.5	1.9	98.7	98.7	95.6	91.7	85.7	20.0	22.8
third quintile	13.7	2.0	98.4	98.8	96.6	92.5	86.2	20.3	22.1
Fourth quintile	13.0	1.9	98.7	98.8	96.4	92.0	86.5	20.5	19.2
Better wall	11.2	1.8	98.9	98.9	96.6	92.0	90.1	20.5	16.1
Better roof	12.1	1.8	97.2	97.9	94.3	89.5	81.9	20.5	18.9
land=0	8.2	1.0	98.7	99.1	96.0	94.7	87.5	19.6	22.4
0<land<1	15.2	2.2	98.3	98.4	95.9	91.5	83.7	20.0	26.1
1<land<5	12.5	1.8	98.5	98.7	96.5	91.9	86.1	20.5	19.2
land>=5	17.2	2.8	99.1	98.3	95.7	94.0	87.8	20.6	15.5
no-schooling	13.9	2.1	98.3	98.3	95.8	90.9	84.0	20.1	23.8
At least primary education	13.5	1.7	99.8	99.8	98.7	97.7	91.4	20.7	15.7
Other education	11.0	1.3	98.7	100.0	97.8	97.3	90.6	20.8	15.0

Source: Author's Calculation using ERHS (1994-2004)

**Table A4.3**  
*Descriptive Statistics of Health Status by Bargaining Power Variables*

Bargaining power variables	ill	Illness days	Functionality	Body mass index	CED (BMIN18.5)
No schooling=0	0.1267	1.576	0.3349	20.73	0.1551
No schooling=1	0.1385	2.08	0.002351	20.1	0.2377
P-value	0.3916	0.0483**	0.0000***	0.00***	0.000***
Brought land to marriage=0	0.1363	2.009	0.0481	20.17	0.2275
Brought land to marriage=1	0.1341	1.866	0.05415	20.58	0.1718
P-value	0.9360	0.7769	0.9604	0.0574*	0.0943*
Brought livestock to marriage=0	0.1411	2.042	0.09538	20.19	0.2295
Brought livestock to marriage=1	0.1151	1.837	-0.1585	20.17	0.2089
P-value	0.0380**	0.3769	0.0000***	0.8153	0.1788
has brothers=0	0.1439	2187	-0.1968	19.96	0.2675
has brothers=1	0.1349	1956	0.1179	20.25	0.2141
P-value	0.4418	0.2893	0.0000***	0.0022***	0.0002***
has children=0	0.1233	1686	-0.4854	20.09	0.2315
has children=1	0.1382	2038	0.1003	20.2	0.2252
p-value	0.3845	0.2648	0.0000***	0.4417	0.7624
has son=0	0.1451	2.06	-0.05753	20.18	0.2334
has son=1	0.133	1982	0.1009	20.2	0.2222
P-value	0.2457	0.6862	0.0006***	0.7992	0.3785
has a son>15=0	0.1451	2.06	-0.05753	20.18	0.2334
has son>15=1	0.133	1982	0.1009	20.2	0.2222
P-Value	0.2457	0.6862	0.0006***	0.7992	0.3785
different ethnicity=0	0.1355	1.972	0.07939	20.18	0.2281
different ethnicity=1	0.1439	2.236	-0.1514	20.23	0.2136
P-value	0.5512	0.3116	0.0003***	0.6775	0.3979
different religion=0	0.1374	2036	0.04912	20.22	0.2258
different religion=1	0.1292	1727	0.03419	19.87	0.2284
P-value	0.6409	0.3433	0.8515	0.0163**	0.9047

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kidnapped for the marriage=0	0.1341	1983	0.03943	20.24	0.2242
kidnapped for the marriage=1	0.157	2.3	0.1553	19.9	0.2369
P-Value	0.1534	0.2858	0.0961*	0.0066***	0.5158
Talked to spouse before marriage=0	0.1308	2.039	0.03043	20.12	0.242
Talked to spouse before marriage=1	0.1446	1.972	0.08728	20.33	0.1982
P-Value	0.1733	0.7240	0.2025	0.0106**	0.0004***
has written marital contract=0	0.1529	2.16	0.05729	19.98	0.2525
has written marital contract=1	0.1163	1841	0.04451	20.48	0.1911
P-value	0.0002***	0.0852*	0.7707	0.0000***	0.0000***
has richer parents=0	0.1321	1.904	0.06246	20.25	0.2223
has richer parents=1	0.1553	2.386	0.02318	20.12	0.232
P-value	0.0448**	0.0245**	0.4380	0.1555	0.4866
Wife lives in her birth place=0	0.1466	2.229	-0.02255	20.17	0.2297
wife lives in her birth place=1	0.1196	1.643	0.1586	20.21	0.2191
P-value	0.0070***	0.0016***	0.0000***	0.5761	0.3853

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1; Source: Author's Own Calculation using ERHS (1994-2004)

Source Author's Own Calculation using ERHS (1994-2004)



**Table A4.4**  
*Descriptive Statistics of Intra-household Health Inequality*

Village	Mean difference in body mass index of a husband from that of wife standardized by community mean
Haresaw	0.001
Geblen	-0.002
Dinki	-0.002
Yetmen	0.008
Shumsha	-0.004
Sirbana Godeti	-0.008
Adele Keke	-0.002
Korodegaga	-0.001
Trirufe Ket- chema	0.002
Imdibir	0.001
Aze Deboa	-0.001
Adado	-0.001
Gara Godo	0.006
Doma	-0.003
Debrebirhan	0.002
Average mean	-0.0001

Source Author's Own Calculation using ERHS (1994-2004)

**Table A4.5**  
*Estimation Results of Interaction Effects of Bargaining Power Variables with Region Dummy on Self Assessed Health Status (OLS)*

	Incidence of illness		Illness days	
	Pooled	Random	Pooled	Random
Wife has at least primary education X North	-0.037 (0.028)	-0.038 (0.027)	-0.454 (0.502)	-0.432 (0.504)
Wife share of land brought to marriage X North	-0.073 (0.129)	-0.072 (0.131)	-0.214 (2.249)	-0.255 (2.270)
Wife has brothers X North	0.027 (0.020)	0.025 (0.020)	0.037 (0.485)	0.025 (0.485)
Woman has children X North	-0.026 (0.054)	-0.018 (0.055)	-1.372 (1.030)	-1.311 (0.994)
Woman has son X North	-0.066 (0.046)	-0.063 (0.051)	-0.330 (0.717)	-0.219 (0.763)
Woman has a child above 15 years old X North	0.058** (0.026)	0.060** (0.026)	1.078** (0.469)	1.081** (0.465)
Couple have different ethnicity X North	-0.003 (0.041)	-0.003 (0.043)	-0.439 (0.825)	-0.443 (0.847)
Couple have different religion X North	-0.077 (0.051)	-0.077 (0.053)	-0.670 (0.830)	-0.631 (0.897)
Wife was kidnapped for marriage X North	-0.038 (0.032)	-0.034 (0.032)	-0.806 (0.533)	-0.752 (0.514)
Wife talked to spouse before marriage X North	-0.001 (0.033)	0.001 (0.033)	0.293 (0.554)	0.312 (0.554)
Couple have written marital contract X North	0.002 (0.035)	0.001 (0.036)	-0.194 (0.663)	-0.202 (0.685)
Wife's parents richer than husbands X North	-0.032 (0.026)	-0.029 (0.026)	-0.423 (0.399)	-0.377 (0.403)
wife lives in her birth place X North	0.006 (0.024)	0.007 (0.024)	0.382 (0.428)	0.388 (0.416)
Age gap X North	-0.002 (0.002)	-0.002 (0.002)	-0.008 (0.028)	-0.010 (0.028)
Constant	0.030 (0.056)	0.042 (0.061)	-0.420 (0.938)	-0.296 (0.981)
Observations	4,180	4,180	4,180	4,180
R-squared	0.044		0.031	

Cluster adjusted Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1;  
Household, individual, community characteristics, and linear effects of bargaining power variables are controlled but not reported

Source: Author's Own Calculation using ERHS (1994-2004)

**Table A4.6**  
*Estimation Results of Interaction Effects of Bargaining Power Variables with region dummy on the Objective Health Outcomes (OLS)*

	Functionality index		Body mass index		Chronic energy Deficiency	
	Pooled	Random	Pooled	Random	Pooled	Random
Wife has at least primary education X North	0.045 (0.197)	0.006 (0.219)	0.051 (0.265)	0.077 (0.260)	0.009 (0.032)	0.003 (0.031)
Wife share of land brought to marriage X North	-0.497 (0.377)	-0.492 (0.351)	0.862 (1.887)	0.854 (1.842)	-0.227 (0.343)	-0.237 (0.339)
Wife has brothers X North	0.278 (0.224)	0.308 (0.238)	0.210 (0.133)	0.226 (0.163)	-0.024 (0.029)	-0.019 (0.032)
Woman has children X North	0.079 (0.344)	-0.112 (0.271)	-0.125 (0.496)	-0.067 (0.387)	0.008 (0.075)	0.018 (0.056)
Woman has son X North	0.191 (0.133)	0.196 (0.146)	0.585** (0.271)	0.518*** (0.181)	-0.027 (0.055)	-0.027 (0.050)
Woman has a child above 15 years old X North	-0.019 (0.168)	-0.040 (0.156)	0.380 (0.265)	0.371** (0.176)	-0.095** (0.044)	-0.094*** (0.035)
Couple have different ethnicity X North	0.161 (0.176)	0.216 (0.191)	0.874* (0.412)	0.998** (0.442)	0.018 (0.049)	0.011 (0.050)
Couple have different religion X North	-0.356* (0.188)	-0.450** (0.218)	-0.678* (0.380)	-0.614 (0.397)	-0.079 (0.057)	-0.093 (0.058)
Wife was kidnapped for marriage X North	-0.199** (0.085)	-0.27*** (0.094)	-0.063 (0.372)	-0.068 (0.385)	0.021 (0.056)	0.040 (0.058)
Wife talked to spouse before marriage X North	-0.022 (0.198)	-0.036 (0.187)	-0.457 (0.318)	-0.464 (0.334)	0.086 (0.057)	0.085 (0.059)
Couple have written marital contract X North	0.080 (0.166)	0.117 (0.166)	0.376 (0.484)	0.381 (0.490)	-0.110 (0.067)	-0.112 (0.072)
Wife's parents richer than husbands X North	0.012 (0.169)	0.019 (0.162)	0.013 (0.247)	0.015 (0.235)	0.010 (0.034)	0.012 (0.033)
wife lives in her birth place X North	0.027 (0.098)	0.032 (0.108)	-0.033 (0.299)	-0.077 (0.311)	0.006 (0.030)	0.010 (0.033)
Age gap X North	0.006 (0.013)	0.005 (0.014)	0.009 (0.019)	0.005 (0.019)	-0.001 (0.003)	0.000 (0.003)
Constant	-0.962* (0.451)	-1.178** (0.476)	21.118*** (0.730)	21.027*** (0.798)	0.162 (0.121)	0.208 (0.129)
Observations	4,060	4,060	3,882	3,882	4,171	4,171
R-squared	0.136		0.104		0.097	

Cluster adjusted Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1; Socioeconomic characteristics, and linear effects of bargaining power variables are controlled but not reported.

Source: Author's Own Calculation using ERHS (1994-2004)

**Table A4.7**  
**Interaction Effects of Assets Brought to Marriage with BP Variables on the Objective Health Outcomes (OLS)**

	Functionality index		Body mass index		Chronic energy Deficiency	
	Pooled	Random	Pooled	Random	Pooled	Random
<b>Interaction with Wife's share of livestock brought to marriage with</b>						
Wife was kidnapped for marriage	0.080 (0.113)	0.017 (0.118)	-0.306 (0.412)	-0.186 (0.457)	0.031 (0.070)	0.010 (0.075)
Couple have written marital contract	-0.026 (0.222)	-0.011 (0.189)	0.121 (0.490)	0.266 (0.445)	-0.068 (0.076)	-0.089 (0.074)
Wife talked to spouse before marriage	0.319* (0.180)	0.312** (0.153)	-0.331 (0.390)	-0.409 (0.404)	0.054 (0.064)	0.058 (0.069)
Couple have different ethnicity	-0.672* (0.345)	-0.585* (0.325)	-1.221** (0.508)	-1.072** (0.529)	0.148** (0.069)	0.112* (0.066)
Couple have different religion	0.081 (0.376)	-0.077 (0.329)	0.254 (0.641)	0.318 (0.541)	-0.195** (0.089)	-0.219*** (0.081)
age gap	0.025 (0.016)	0.025* (0.014)	0.021 (0.020)	0.009 (0.020)	0.000 (0.003)	0.002 (0.003)
wife's parents richer than husband	0.239 (0.198)	0.234 (0.186)	0.070 (0.325)	0.136 (0.299)	-0.022 (0.043)	-0.020 (0.038)
wife has brothers	0.329 (0.369)	0.389 (0.368)	-0.702* (0.382)	-0.701* (0.370)	0.086* (0.044)	0.095** (0.043)
wife has children	0.351 (0.694)	0.012 (0.509)	-0.272 (0.455)	-0.310 (0.338)	0.035 (0.069)	0.003 (0.052)
wife lives in her birth place	0.293** (0.118)	0.244* (0.126)	-0.025 (0.378)	-0.026 (0.401)	0.009 (0.050)	0.002 (0.056)
<b>Interaction with wife's share of land brought to marriage</b>						
Wife was kidnapped for marriage	-3.29*** (0.473)	-3.30*** (0.565)	-3.467 (3.723)	-3.560 (3.608)	0.742** (0.321)	0.764** (0.306)
Couple have written marital contract	0.002 (0.236)	0.026 (0.220)	-1.678 (1.714)	-1.703 (1.753)	0.217 (0.163)	0.217 (0.164)
Wife talked to spouse before marriage	-0.482** (0.182)	-0.493*** (0.175)	0.610 (0.988)	0.329 (1.015)	0.006 (0.170)	0.010 (0.172)
Couple have different ethnicity	1.004*** (0.334)	1.017*** (0.336)	-0.422 (3.222)	0.053 (3.331)	0.380 (0.312)	0.379 (0.306)
Couple have different religion	2.050** (0.778)	2.080*** (0.778)	3.738 (2.265)	4.029* (2.160)	-0.456 (0.416)	-0.470 (0.378)
age gap	0.006 (0.015)	0.003 (0.014)	-0.179** (0.065)	-0.187*** (0.072)	0.025*** (0.007)	0.026*** (0.007)
wife's parents richer than husband	0.355* (0.166)	0.316** (0.148)	0.754 (1.113)	0.753 (1.200)	-0.112 (0.204)	-0.125 (0.193)
wife has brothers	0.634 (0.508)	0.476 (0.425)	-3.663 (3.772)	-4.044 (3.823)	0.312 (0.264)	0.322 (0.256)
wife has children	-0.122 (0.358)	-0.029 (0.293)	-1.504 (2.535)	-0.758 (2.007)	0.279 (0.177)	0.242 (0.161)
wife lives in her birth place	0.231 (0.287)	0.240 (0.310)	-0.727 (1.302)	-0.693 (1.370)	0.115 (0.142)	0.099 (0.142)
Constant	-0.650 (0.429)	-0.804* (0.436)	20.526*** (0.821)	20.484*** (0.931)	0.197 (0.133)	0.236* (0.138)
Observations	4,060	4,060	3,882	3,882	4,171	4,171
R-squared	0.154		0.106		0.094	

Cluster adjusted Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1;  
 Socioeconomic characteristics, and linear effects of bargaining power variables are controlled but not reported. Source: Author's Own Calculation using ERHS (1994-2004)

**Table A5.1**  
*Schooling Labour Outcomes by Decision Making Power*

	Husband alone	wife alone	both jointly	Diff (WA- HA)	diff(WA- B)	Diff(HA- B)
<i>Hours on domestic work per week</i>						
cereal	16.93	16.41	17.35	0.48	0.23	0.66
meat	16.24	18.65	16.62	0.00***	0.07*	0.67
medicine	16.43	19.33	16.42	0.00***	0.01**	1.00
Men's clothing	16.43	19.00	16.35	0.01**	0.04**	0.93
Women's clothing	16.04	17.41	16.57	0.05*	0.28	0.52
Children's clothing	16.17	19.87	15.57	0.00***	0.00***	0.37
Child schooling	15.97	20.88	15.80	0.00***	0.00***	0.82
<i>Hours on farm and pay work per week</i>						
cereal	22.24	19.66	23.79	0.01**	0.00***	0.20
meat	20.87	21.97	22.46	0.32	0.75	0.17
medicine	20.20	23.40	22.89	0.03**	0.76	0.00***
Men's clothing	21.07	21.62	22.03	0.68	0.80	0.39
Women's clothing	20.00	22.06	21.72	0.03**	0.74	0.11
Children's clothing	20.07	23.02	22.01	0.01**	0.40	0.03**
Child schooling	19.73	26.24	22.32	0.00***	0.01**	0.01**
<i>Combining school and work</i>						
cereal	0.63	0.69	0.70	0.03**	0.60	0.03**
meat	0.68	0.66	0.71	0.49	0.14	0.23
medicine	0.66	0.68	0.71	0.62	0.47	0.06**
Men's clothing	0.66	0.66	0.77	0.92	0.01**	0.00***
Women's clothing	0.62	0.70	0.72	0.00***	0.33	0.00***
Children's clothing	0.64	0.70	0.72	0.03**	0.37	0.00***
Child schooling	0.67	0.59	0.75	0.01**	0.00***	0.00***
<i>Age adjusted educational attainment</i>						
cereal	45.77	47.52	43.94	0.45	0.12	0.48
meat	46.33	49.20	42.67	0.26	0.06*	0.16
medicine	46.96	43.71	45.89	0.30	0.49	0.61
Men's clothing	45.58	47.99	48.68	0.41	0.85	0.24
Women's clothing	47.61	46.54	44.05	0.63	0.27	0.15

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Children's clothing	45.27	46.23	47.85	0.69	0.53	0.23
Child schooling	47.15	43.54	45.99	0.17	0.41	0.61

Source: ERHS, 2009, Author's calculation, \*\*\* p<0.01, \*\* p<0.05, \* p<0.1, WA and HA refer to wife alone and husband alone, respectively.

**Table A5.2**  
*Descriptive Statistics of Key Variables*

	Mean	St.dev	min	max
Sex(1=male)	0.51	0.50		
Age in years	10.45	2.98	5.00	15.00
Biological Child	0.95	0.23	0.00	1.00
Household size	5.98	1.83	3.00	13.00
Land size in hectares	2.29	8.90	0.00	163.0
Percentage of best plots	60.36	39.74	0.00	100.0
Number of times visited by extension workers	1.41	3.13	0.00	36.00
Uses Fertilizer	0.75	0.44		
Number of livestock in TLU	3.83	3.80	0.00	26.40
Rain shock index	-0.04	1.51	-1.81	2.41
Crop shock index	0.04	1.21	-0.91	7.36
Household took loan of at least 20 birr	0.66	0.47		
Household benefits from labor sharing activities	0.50	0.50		
Time it takes to fetch water	14.29	15.55	0.00	180.0
Household receives remittance	0.46	0.50		
Household is risk averse	0.79	0.41		
Positive attitude towards child's schooling	0.06	0.23		
father's age in years	50.63	13.00	24.00	100.0
Mother's age in years	40.00	9.78	10.00	80.00
Fathers schooling in years	6.71	6.80	0.00	19.00
Mother's schooling in years	4.27	6.47	0.00	20.00
Mother participates in off farm work	0.27	0.45		
Mother's income from off farm work	109.64	369.03	0.00	4000
Tigray	0.07	0.25		
Amhara	0.25	0.43		
Oromia	0.40	0.49		
SNNP	0.29	0.45		
Number of children	1922	Number households=755		

Source: ERHS, 2009, Author's calculation

**Table A5. 3**  
*Tobit Estimation on the Effect of a Woman's Power over Investment Decision in Human Capital on Hours Children spent on Domestic Work*

	Hours Spent on Domestic Work			
	Girls		Boys	
	Coef.	Std Err.	Coef.	Std Err.
Age in years	7.73	(1.59)***	4.09	(1.18)***
Age squared	-0.27	(0.07)***	-0.16	(0.06)***
Biological Child	2.72	(2.54)	1.62	(2.19)
Household size	-0.62	(0.31)**	-0.48	(0.25)*
Land in hectares	-0.02	(0.02)	0.01	(0.02)
Percentage of best plots	0.02	(0.01)	0.02	(0.02)
Number of times visited by extension workers	-0.21	(0.21)	-0.25	(0.21)
Used fertilizer in the past five years	-1.27	(1.25)	-0.24	(1.66)
Number of livestock in TLU	0.29	(0.15)**	0.18	(0.22)
Faced Rain shock in the last agricultural season	-0.34	(0.35)	-0.67	(0.57)
Faced Crop shock in the last agricultural season	-0.77	(0.34)**	-0.31	(0.34)
Household took loan of at least 20 birr	1.95	(1.31)	1.29	(0.86)
Household benefits from labor sharing activities	-1.90	(1.33)	-0.70	(1.52)
Household is risk averse	-2.12	(1.22)*	-0.63	(1.21)
Positive attitude towards children's schooling	-2.66	(1.67)	0.66	(2.00)
Time it takes to fetch water(hrs)	0.03	(0.04)	-0.06	(0.06)
Father's age in years	0.05	(0.06)	0.00	(0.10)
Mother's age in years	-0.01	(0.05)	-0.06	(0.06)
Fathers schooling in years	0.04	(0.06)	-0.05	(0.09)
Mother's schooling in years	0.14	(0.08)*	0.17	(0.10)*
Mother participates in non-farm work	0.87	(1.10)	-0.22	(0.87)
Mother's income from non-farm work	-0.00	(0.00)	0.00	(0.00)*
Presence of Separate finance	0.14	(1.50)	-0.32	(2.16)
Number of domains that woman alone decides on excluding human capital investment	0.35	(0.44)	0.84	(0.34)**
Woman alone decides on human capital	1.16	(1.90)	1.34	(1.43)
Husband alone decides on human capital	3.70	(2.68)	0.42	(1.50)
Constant	-46.7	(9.87)***	-32.2	(9.95)***
Log pseudo likelihood	11.82	(1.00)***	11.21	(0.84)***
Observations	897		929	

Cluster adjusted robust standard errors in parentheses, \*\*\* p<0.01, \*\* p<0.05, \* p<0.1, season and village fixed effects are controlled.

Source: Author's Own Calculation using ERHS (2009).



**Table A5.4**  
*Tobit Estimation on the Effect of a Woman's Power over Investment Decision in Human Capital on Hours children spent on Economic Work*

	Hours Spent on Economic Work			
	Girls		Boys	
	Coef.	Std Err.	Coef.	Std Err.
Age in years	6.60	(2.14)***	9.29	(1.92)***
Age squared	-0.30	(0.10)***	-0.37	(0.09)***
Biological Child	3.41	(3.86)	-2.41	(3.42)
Household size	-0.97	(0.58)*	-0.46	(0.31)
Land in hectares	-0.73	(0.97)	-0.03	(0.03)
Percentage of best plots	0.07	(0.04)**	0.02	(0.02)
Number of times visited by extension workers	-0.21	(0.30)	0.17	(0.12)
Used fertilizer in the past five years	3.96	(3.82)	0.63	(2.19)
Number of livestock in TLU	0.70	(0.34)**	0.36	(0.22)*
Faced Rain shock in the last agricultural season	-0.25	(1.49)	-0.74	(0.61)
Faced Crop shock in the last agricultural season	0.81	(1.14)	0.32	(0.60)
Household took loan of at least 20 birr	5.26	(1.78)***	-0.58	(1.26)
Household benefits from labor sharing activities	-1.92	(2.88)	-1.41	(1.11)
Household is risk averse	2.17	(2.70)	2.22	(1.89)
Positive attitude towards children's schooling	1.85	(4.27)	-0.07	(2.13)
Time it takes to fetch water(hrs)	-0.02	(0.05)	0.01	(0.05)
Father's age in years	-0.03	(0.17)	0.17	(0.13)
Mother's age in years	0.04	(0.13)	0.02	(0.09)
Fathers schooling in years	-0.22	(0.21)	-0.11	(0.10)
Mother's schooling in years	-0.13	(0.20)	0.00	(0.08)
Mother participates in non-farm work	-1.21	(2.03)	-1.05	(1.52)
Mother's income from non-farm work	-0.00	(0.00)	-0.00	(0.00)
Presence of Separate finance	-5.56	(3.84)	-0.55	(2.11)
Number of domains that woman alone decides on excluding human capital investment	0.22	(0.66)	-0.86	(0.58)
Woman alone decides on human capital	2.28	(2.22)	-1.37	(1.31)
Husband alone decides on human capital	2.62	(5.76)	2.94	(2.54)
Constant	-36.1	(18.09)**	-35.1	(13.15)***
Log pseudo likelihood	20.44	(1.89)***	16.03	(1.02)***
Observations	897		929	

Cluster adjusted Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1, season and village fixed effects is controlled.

Source: Author's Calculation Based on ERHS (2009)

**Table A5.5**  
*Marginal Effects of Probability of attending School for Children aged 5-15*

	Girls		Boys	
	Coef.	Std Err.	Coef.	Std Err.
Age in years	0.33	(0.04)***	0.28	(0.04)***
Age squared	-0.01	(0.00)***	-0.01	(0.00)***
Biological Child	-0.01	(0.05)	0.08	(0.06)
Household size	0.03	(0.01)***	0.02	(0.01)
Land in hectares	0.03	(0.01)**	-0.00	(0.00)***
Percentage of best plots	0.00	(0.00)	-0.00	(0.00)
Number of times visited by extension workers	0.00	(0.00)	0.00	(0.00)
Used fertilizer in the past five years	0.03	(0.06)	0.04	(0.06)
Number of livestock in TLU	-0.01	(0.00)***	0.00	(0.01)
Faced Rain shock in the last agricultural season	0.01	(0.01)	-0.00	(0.02)
Faced Crop shock in the last agricultural season	-0.02	(0.01)**	-0.01	(0.01)
Household took loan of at least 20 birr	-0.01	(0.03)	0.01	(0.03)
Household benefits from labour sharing activities	0.04	(0.04)	0.01	(0.04)
Household is risk averse	-0.01	(0.04)	-0.08	(0.04)*
Positive attitude towards children's schooling	0.11	(0.04)***	-0.05	(0.05)
Time it takes to fetch water(hrs)	-0.00	(0.00)**	-0.00	(0.00)
Father's age in years	-0.00	(0.00)	0.00	(0.00)
Mother's age in years	-0.00	(0.00)	-0.00	(0.00)
Fathers schooling in years	0.00	(0.00)*	0.01	(0.00)***
Mother's schooling in years	-0.00	(0.00)	-0.01	(0.00)**
Mother participates in non-farm work	0.08	(0.03)***	0.04	(0.03)
Mother's income from non-farm work	-0.00	(0.00)	-0.00	(0.00)
Presence of Separate finance	0.14	(0.05)***	0.07	(0.04)
Number of domains that woman alone decides on excluding human capital investment	0.00	(0.01)	0.03	(0.01)**
Woman alone decides on human capital	-0.08	(0.03)***	-0.06	(0.04)
Husband alone decides on human capital	-0.08	(0.04)*	-0.19	(0.05)***
Observations	897		929	
Log pseudo likelihood	-356.87		-409.83	
Pseudo R2	0.37		0.28	
chi2	2824.28***		800.45***	

Cluster adjusted Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1, season and village fixed effects is controlled.

Source: Author's calculation Based on ERHS (2009)

**Table A5.6**  
**Tobit Estimation of Age Adjusted Education Attainment (SAGE)**  
**for Children 7-15**

	Girls		Boys	
	Coef.	Std Err.	Coef.	Std Err.
Age in years	19.88	(9.46)**	22.36	(5.86)***
Age squared	-0.72	(0.40)*	-0.76	(0.25)***
Biological Child	14.96	(6.43)**	16.54	(5.87)***
Age that child begin working	-2.82	(1.17)**	0.34	(1.13)
Hours spent on domestic work	-0.23	(0.16)	0.35	(0.24)
Hours spent on farm work	-0.37	(0.09)***	-0.20	(0.27)
Household size	2.28	(0.96)**	0.30	(1.06)
Land in hectares	-0.04	(0.07)	0.30	(0.08)***
Percentage of best plots	-0.05	(0.07)	-0.07	(0.04)
Number of times visited by extension workers	0.90	(0.64)	2.37	(0.60)***
Used fertilizer in the past five years	13.50	(7.38)*	9.03	(5.59)
Number of livestock in TLU	-0.66	(0.75)	-1.03	(0.90)
Faced Rain shock in the last agricultural season	-3.61	(1.51)**	0.17	(1.45)
Faced Crop shock in the last agricultural season	1.54	(1.67)	-1.62	(2.09)
Household took loan of at least 20 birr	-1.46	(3.86)	-7.44	(2.69)***
Household benefits from labour sharing activities	4.45	(5.65)	-0.06	(4.36)
Household is risk averse	-3.17	(6.03)	0.24	(5.05)
Positive attitude towards children's schooling	4.21	(5.73)	-15.72	(4.16)***
Time it takes to fetch water(hrs)	-0.25	(0.13)*	0.08	(0.14)
Father's age in years	-0.39	(0.25)	-0.05	(0.30)
Mother's age in years	0.45	(0.18)**	0.18	(0.25)
Fathers schooling in years	0.18	(0.40)	-0.21	(0.24)
Mother's schooling in years	0.25	(0.38)	-0.32	(0.27)
Mother participates in non-farm work	-4.00	(4.78)	-11.49	(3.13)***
Mother's income from non-farm work	0.01	(0.01)	0.02	(0.00)***
Presence of Separate finance	4.85	(7.04)	-3.01	(6.42)
Number of domains that woman alone decides on excluding human capital investment	0.10	(1.25)	0.79	(1.99)
Woman alone decides on human capital	-2.73	(4.57)	0.22	(4.17)
Husband alone decides on human capital	-1.13	(6.37)	-3.71	(7.15)
Constant	-	(60.53)	-	(40.29)***
Observations	99.10		114.05	
Log pseudo likelihood	748		787	
Pseudo R2	-3066.13		-3309.65	
chi2	0.0364		0.029	
	186.93***		99.06***	

Cluster adjusted Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1, season and village fixed effects is controlled.

Source: Author's calculation based on ERHS (2009)



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**Declaration:**

This thesis has not been submitted to any university for a degree or any other award.

