## **Propositions**

## Attached to the thesis

## Akhuwat Microfinance: Participation, Impact and Gender-Based Heterogeneity in Business Returns

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- 1. Individuals learn from the past. Historical outcomes drive their decision whether or not to apply for microcredit. (This thesis)
- 2. Individuals who consider the loan recovery methods used by microfinance institutions to be coercive shy away from microcredit. (This thesis)
- In Pakistan, returns to capital for microenterprises are considerably higher than the market lending rates and thus the microfinance sector in Pakistan has enormous potential for growth. (This thesis)
- 4. Compared to men, women entrepreneurs in Pakistan earn significantly lower business profits. A major portion of gender-based earning gaps is not explained by differences in endowments. (This thesis)
- 5. Purdah –a source of gender segregation and impediment in access to labour markets –limits women's entrepreneurship potential in Pakistan. (This thesis)
- 6. Compared to larger firms, returns to capital in smaller firms is higher.
- 7. Imperfect credit markets systematically ration out poor households. As a result, lack of access to capital locks poor households into a poverty trap.
- 8. Joint liability contracts have embedded incentives for addressing problems of moral hazard and adverse selection in imperfect credit markets.
- 9. By design, randomized experiments remove selection bias in impact evaluations.
- 10. Theoretically female entrepreneurs are considered more credit constrained; however, a capital-alone approach may not be sufficient for their growth.
- 11. Though microfinance is pro-poor, sometimes its reckless implementation does more harm than good.